

ANNUAL REPORT

2011

Poised for Growth



SHANG
PROPERTIES®

Asian Heritage. Global Perspective.

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OUR VISION

Shang Properties is committed to be the leading developer and manager of prime properties in the Philippines.

OUR MISSION

Leading through product innovation
Delighting with excellent service
Fostering fair treatment and mutual respect
Empowering people to attain their full potential
Upholding good corporate citizenship

OUR CORE VALUES

- Service** We endeavor to consistently exceed customer expectations.
- Honesty** We are committed to building principled relationships by being truthful and transparent in all our dealings.
- Asian** We practice a tradition of diligence and discipline honed through the years.
- Nobility** We champion the ideals of integrity and dignity by having the utmost pride in our work.
- Global** We continue to leverage off the strengths of our international affiliates.

AT A GLANCE

Residential

- Simultaneous development of One Shangri-La Place in Ortigas Center, Shangri-La Hotel at the Fort, and Shang Salcedo Place in Makati.
- Units of One Shangri-La Place's North and South Towers are approximately 60% sold to date, generating revenue of Php6.6 billion.
- Substructure work of Shangri-La Hotel at the Fort commenced in May 2011; total GFA for this project is approximately 138,000 square meters with an estimated construction cost of Php18 billion.
- The Company purchased a 3,045 square meter property in Salcedo Village located at the corner of Sen. Gil Puyat, Tordesillas and HV de la Costa Streets, which is the site of the 64-storey Shang Salcedo Place. This residential condominium project will have 778 units for sale and a total GFA of 60,900 square meters. Construction for this project is on-going, and sales commenced in May 2012.





Mall and Retail

- Shangri-La Plaza Corporation celebrated its 20th anniversary in November 2011.
- It sustained its record of continuous growth with Php504 million in net income and ended 2011 with a 99% occupancy rate.
- In July 2011, Shang Properties completed the purchase of a 22% minority share in the Shangri-La Plaza Corporation resulting in Shang Properties' 100% ownership of Shangri-La Plaza mall.
- Renovations of the main mall, carpark building, and the Shangri-La Place estate commenced in 2012 with an estimated budget of Php1.8 billion.

Office Leasing

- KSA Realty Corporation's net income increased 26% from Php418 million in 2011 to Php563 million in 2012.
- The average occupancy of The Enterprise Center was 88% in 2011 vs. 81% in 2010.
- Received the Special Award of Distinction by the Makati Fire Safety Foundation & the City Government of Makati for consistently being awarded the Building Fire Safety Award, Building Fire Brigade Award and Corporate Fire Safety Award for several consecutive years.

CHAIRMAN'S MESSAGE

Shang Properties is confidently engaged in the construction of three projects.

In the face of a resilient Philippine economy, Shang Properties is currently constructing three projects simultaneously—One Shangri-La Place in Ortigas Center, Shangri-La Hotel at the Fort, and the Shang Salcedo Place residential condominium tower in Makati.

Construction of One Shangri-La Place, our largest development to date, began in October 2009 and has now reached the 10th level. This mixed-use project features a six-level shopping mall connected to the existing Shangri-La Plaza via two giant bridgeways. It also features two towers with 1,304 residential units of which approximately 60% have been sold to date, generating sales revenue of Php6.6 billion.

The Shangri-La Hotel at the Fort, where Shang Properties, Inc. has a 40% equity, is being built in partnership with Shangri-La Asia Ltd., our Hong Kong listed affiliate, and Alphaland Development Inc. This mixed-use development includes a 577-room Shangri-La Hotel, 97 serviced apartments, and 99 luxurious residential condominium units. Substructure work commenced in May 2011 and construction has reached ground level to date.

The Company purchased a 3,045 square meter property in Salcedo Village located at the corner of Sen. Gil Puyat, Tordesillas and HV de la Costa Streets. On this site will rise the Shang Salcedo Place, a 64-storey residential building which will have a total GFA of 60,900 square meters and approximately 778 units. Excavation for this project began in February 2012, with sales commencing in May 2012. The show suite and sales office are located at Level 3, Tower 1 of The Enterprise Center in Makati.

Shangri-La Plaza Corporation, our retail arm, celebrated its 20th year in 2011 and continues to attract loyal guests and retail partners. Despite the reduction in operating retail spaces due to the on-going One Shangri-La Place expansion work, it sustained its record of continuous growth with Php504 million in net income, a 22% increase from the previous year, and ended 2011 with a 99% occupancy rate.

Along with the on-going mall expansion project, the Company is also re-developing the main mall, car park building, and the Shangri-La Place estate.

In July 2011, The Company completed the purchase of the 22% minority share in the Shangri-La Plaza Corporation, resulting in our Company's 100% ownership of Shangri-La Plaza mall. This will allow for a more coordinated and efficient management of the combined malls including the One Shangri-La Place expansion mall.

The office leasing segment continued to experience intense competition with the entry of more market players that offered increased inventory at lower rates. However, The Enterprise Center's outlook improved with new lessees signing up and existing tenants expanding their leased areas, ending 2011 with an occupancy rate of 93%. Net income increased from Php418 million to Php563 million, mainly due to the gain on the revaluation of The Enterprise Center in 2011, which increased net income by Php110 million.

Shang Properties remains financially healthy with a 22% increase in revenue, generating Php3.6 billion in 2011 from 2010's Php2.8 billion. Net income experienced a modest gain of 5% from 2010's Php1.001 billion to Php1.057 billion in 2011. These increases can be attributed to the revenue derived from One Shangri-La Place condominium unit sales, Shangri-La Plaza's improved rental yield, and the higher occupancy rate of The Enterprise Center.

Moving forward, Shang Properties is confident about the Philippines' economic environment and is expanding our land bank for future investments. We remain well-positioned to actively participate in the property development sector.

In closing, I would like to thank our Board of Directors, management team, and staff for their contributions. We wish to extend our gratitude as well to our shareholders, partners, and all our valued customers for their continued support.



EDWARD KUOK
CHAIRMAN

BUSINESS REVIEW RESIDENTIAL

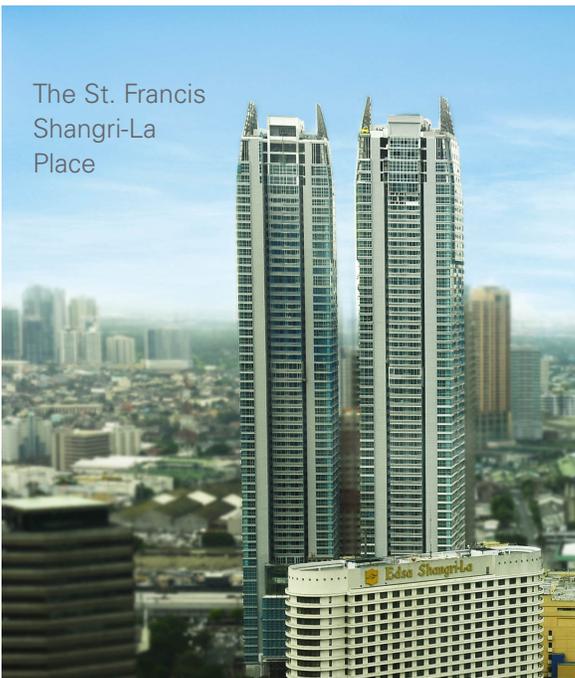
Rendering of Shang Salcedo Place



Rendering of Shangri-La Hotel at the Fort



The St. Francis
Shangri-La
Place



Rendering of One
Shangri-La Place



With the local market showing confidence in upscale residential condominiums, Shang Properties has ensured its presence in three key areas: Makati, Ortigas Center and Bonifacio Global City.

THE ST. FRANCIS SHANGRI-LA PLACE

The construction of the Company's first residential development in the Ortigas Center area is now 100% complete. As of end-2011, 99% or 1,140 out of 1,152 units were sold bringing in total sales of about Php6.7 billion.

Over 1,500 residents now enjoy the amenities of the two-level clubhouse with a fully equipped gym, adult and kiddy swimming pools, children's play area, exercise and yoga room, sauna and steam baths, hot and cold plunge pools and other luxury facilities.

ONE SHANGRI-LA PLACE

One Shangri-La Place promises to be the embodiment of luxury living in an urban, cosmopolitan setting. The 64-storey twin tower residential condominium will soon rise at the gateway of the 8.5 hectare Shangri-La Place integrated community, located at the heart of the Ortigas Center business district. It is right across the five-star Edsa Shangri-La, Manila, with its world-class CHI, the Spa at Shangri-La.

With a total gross floor area (GFA) of 191,079 square meters, its twin towers features 1,304 residential units atop the six-level Shangri-La Plaza mall expansion with over 150 shops and restaurants and two levels of basement parking. Levels seven to nine are parking floors for the residents, the amenities for the residents are on the 10th floor, and the residential units start at the 11th floor to the 64th floor.

The estimated project cost is over Php12.5 billion with an additional Php1.8 billion set aside for upgrades and enhancements to the current mall, carpark building and environs.

SHANG SALCEDO PLACE

Construction of its newest project, Shang Salcedo Place, is underway. Located at the corners of Sen. Gil Puyat (Buendia), HV dela Costa, and Tordesillas streets in Salcedo Village, Makati, this 64-storey residential project will be built at an estimated cost of Php5 billion and will have about 778 residential units.

Business, commercial and medical establishments within the Makati CBD are easily accessible. The Ateneo Professional Schools and the Mapua Institute of Technology – Makati Campus are just a few steps away. Sales commenced in May 2012.

SHANGRI-LA HOTEL AT THE FORT

The 60-storey Shangri-La Hotel at the Fort in Bonifacio Global City is being built at a cost of Php18 billion. The ultra-deluxe hotel will have 577 guestrooms, 97 Hotel Residences, and only 99 Horizon Homes residential condominium units for sale, which could be the most exclusive and luxurious condominiums in the market. Other unique features are the sports club and adventure zone, possibly the first of its kind in the country. The building will be LEED Gold certified.

BUSINESS REVIEW
MALL & RETAIL

Shangri-La Plaza's continued success is anchored on its commitment to quality and excellence.



Since 1991, Shangri-La Plaza has brought much enjoyment and pleasure to its loyal mall guests and retail partners. With its superior merchandise mix, relaxing ambience and innovative marketing initiatives, it continues to be the definitive lifestyle destination for the discerning upscale consumer.

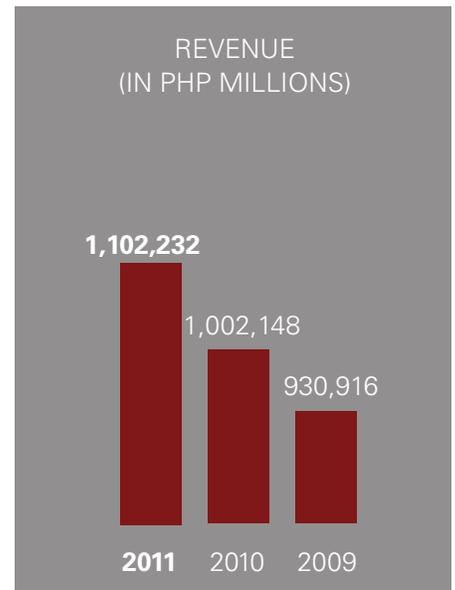
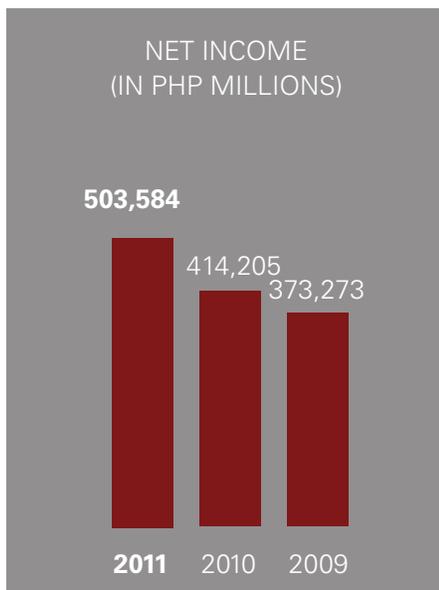
In 2011, Shangri-La Plaza once again sustained its record of continuous growth, a signal of continued mall guest and retailer confidence, as well as the organization's dedication to the Company. Through the concerted efforts of the entire organization in harnessing the potential in the market, the mall enjoyed a 22% increase in net income. Gross revenue increased by 10% over 2010, while total year-end occupancy stood at 99%, despite the reduction in operating retail spaces due to the mall expansion works. The Shang Cineplex continues to be a highlight attraction of the mall, with an occupancy rate of 26% in 2011, featuring blockbuster films and premier international film festivals.

With Shangri-La Plaza's mall expansion project in full swing, a bigger, better and stronger Shangri-La Plaza will soon unfold with three physical facilities under one Shangri-La Plaza umbrella brand. These are the Main Wing, which is the existing mall; the East Wing, which is the six-level mall expansion that connects to five floors of the Main Wing via retail links, and the North Wing, the retail component located at the North Wing Carpark.

The mall expansion project will further strengthen Shangri-La Plaza's brand equity and positioning through the integration of the three facilities through its complementary retail offerings, cohesive look and ambience, and physical links. The operations of the three wings will be managed on an integrated basis to ensure that mall guests receive the same Shang brand of quality service in all three facilities. Likewise, the existing carpark facilities in the Main and North Wings will undergo major renovation to complement the East Wing carpark facility.

Shangri-La Plaza's continued success is anchored on its commitment to quality and excellence. In 2011, the mall's Integrated Quality and Environmental Management Systems under the QMS 9001:2008 and EMS 14001:2004 standards were re-certified anew.

Truly, an exciting future looms ahead as Shangri-La Plaza enters its third decade.



BUSINESS REVIEW

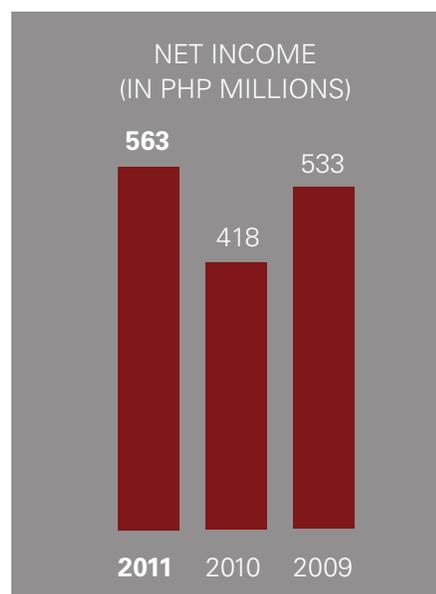
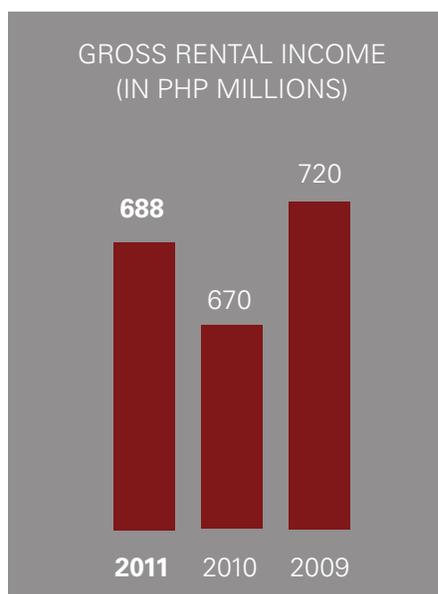
OFFICE LEASING

The Enterprise Center, located at the crossroads of Ayala Avenue, Paseo de Roxas and dela Rosa streets in the Makati Central Business District, is the prestigious address of some of the top names in Philippine business. This architectural landmark, showcasing impeccably planned facilities designed to meet the demands of high-level decision-makers is owned by KSA Realty Corporation, and combines the strength and resources of Shang Properties, Inc., CBRE, and A. Soriano Corporation (ANSCOR).

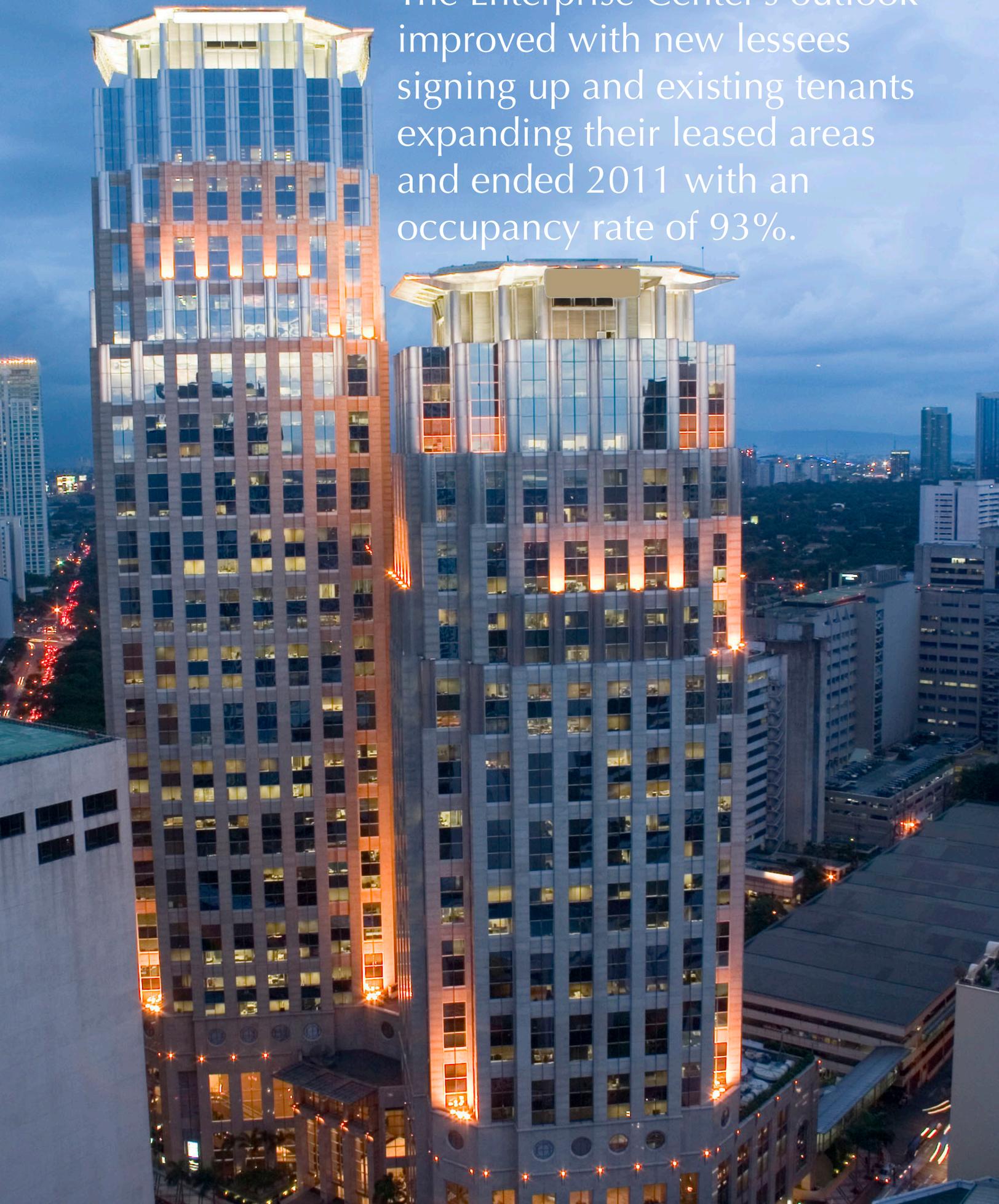
Last year, the office leasing segment remained highly competitive with the entry of more players in the market adding more inventories at lower rates. The Enterprise Center's outlook improved with new tenants signing up and existing tenants expanding

their leased areas. The average occupancy rate was up from 81% in 2010 to 88% in 2011, ending the year with an occupancy rate of 93%. Net income increased from Php418 million in 2010 to Php563 million in 2011 mainly due to the gain on the revaluation of The Enterprise Center in 2011 which increased net income by Php110 million. No revaluation was taken up in 2010.

During the year, KSA declared and paid cash dividends of Php250 million.



The Enterprise Center's outlook improved with new lessees signing up and existing tenants expanding their leased areas and ended 2011 with an occupancy rate of 93%.



BOARD OF DIRECTORS

EDWARD KUOK KHOON LOONG is the Chairman of the Company and also Vice Chairman of Kerry Holdings Limited. He has been with the Kuok Group since 1978. He has a Master's Degree in Economics from the University of Wales in the United Kingdom.

ALFREDO C. RAMOS is the Vice Chairman of the Company. He is the Chairman of the Board of Anglo Philippine Holdings, Inc., Anvil Publishing, Inc., Carmen Copper Corporation, NBS Express, Inc. and Vulcan Materials Corporation. He is the Chairman and President of Atlas Consolidated Mining & Development Corporation, The Philodrill Corporation, National Book Store, Inc., Vulcan Industrial & Mining Corporation and United Paragon Mining Corporation. He is also the President of Abacus Book & Card Corporation, Crossings Department Store Corp., Power Books, Inc., and MRT Holdings Inc. He is Vice Chairman of Shangri-La Plaza Corporation, MRT Development Corporation, Metro Rail Transit Corporation and LR Publications, Inc.

JOHNNY O. COBANKIAT is the President of Co Ban Kiat Hardware, Inc., Ace Hardware, Philippines, and Coby's Marketing Corp. He is the Vice Chairman of the Federation of Filipino-Chinese Chamber of Commerce, and a Director of R. Nubla Securities, Inc. and the Philippine Hardware Association.

ANTONIO O. COJUANGCO is the Chairman of Ballet Philippines, CAP Life Insurance Corporation, Cinemalaya Foundation, Mantrade Development Corporation, Nabasan Subic Development Corporation, Radio Veritas, Tanghalang Pilipino, Air Asia Phil. Inc. and Directories Philippines Corporation. He is the President and Director of Calatagan Golf Club Inc. and Canlubang Golf and Country Club.

CYNTHIA ROXAS DEL CASTILLO is a Partner at Romulo, Mabanta, Buenaventura, Sayoc & de los Angeles and has been with the firm for over 30 years. She holds an LL.B from Ateneo, graduated Valedictorian in 1976 and placed 11th in the 1976 Bar Examinations. She currently serves as Corporate Secretary and Director of several Philippine corporations.

GEORGE L. GO is the Chairman of Crown Equities, Inc., Healthcare Systems of Asia Philippines, Inc., Skoal Advertising, Inc., and Asian Alliance Holdings and Dev. Corp. He finished the Advanced Management Program of Harvard Business School and is a graduate of Youngstown University, USA (Bachelor of Economics).

ALEXANDRA RAMOS – PADILLA is the General Manager of Crossings Department Store, Corporate Secretary and Director of Alakor Securities Corporation and Director of Music One Corporation. She has an MBA from the Kellogg Graduate School of Management.

BENJAMIN I. RAMOS is the President of Powerbooks since 2009 and is the Special Assistant to the Vice President at National Book Store. He has an MBA from the Stanford Graduate School of Business.

HO SHUT KAN is an Executive Director of Kerry Properties (H.K.) Limited, the principal Hong Kong property company of the Group. He is a Non-Executive Director of Eagle Asset Management (CP) Limited and the Manager of Champion Real Estate Investment Trust, which is listed in Hong Kong.

WILKIE LEE is a Project Director of Kerry Properties Ltd. He obtained his Bachelor's Degree in Civil Engineering from the University of Saskatchewan, Canada and a Masters Degree in Business Administration from the University of Notre Dame, USA and the London Business School.

DANILA REGINA I. FOJAS is the Executive Vice President and General Manager of Shangri-La Plaza Corporation. She is also a Director of KSA Realty Corporation and The Enterprise Center Condominium Corporation. She is the first female to graduate with honors at the Asian Institute of Management. She completed her Masters in Business Management with Distinction in 1978 and participated in the one-year advanced top management course in economics and business development at the University of the Asia and the Pacific in 1993.

VICENTE P. FORMOSO is the Chief Finance Officer of the Company. He is also the President of The Shang Grand Tower Condominium Corporation, The Enterprise Center Condominium Corporation, and the St. Francis Shangri-La Place Condominium Corporation. He is a Director of Shangri-La Plaza Corporation and KSA Realty Corporation, and Treasurer of Shangri-La Hotels and Resorts Philippines. He holds an MBA from the Asian Institute of Management.

KINSUN NG is the Group Financial Controller. He also serves as Director on the various boards of Shang Properties affiliates and subsidiaries. He is an associate member of the Hong Kong Society of Accountants and a fellow member of the Association of Chartered Certified Accountants in the U.K. He graduated from the Hong Kong Shue Yan University with a Degree in Accounting.

FEDERICO G. NOEL, JR. is the General Counsel of the Company. He is also the Corporate Secretary and Legal Counsel for the other Kuok Group companies in the Philippines including the Shangri-La Plaza Corporation and the Shangri-La Hotels and Resorts Philippines. He graduated from the Ateneo Law School in 1991 with a Juris Doctor Degree.

WILFRED WOO is the Executive Assistant to the Chairman of the Board. He is a member of the Institute of Chartered Accountants of British Columbia as well as a member of the Canadian Institute of Chartered Accountants since 1985. He graduated in 1982 from the University of British Columbia in Vancouver, Canada with a Bachelor's Degree in Commerce, majoring in Accounting and Management Information Systems.

CORPORATE GOVERNANCE

Shang Properties, Inc. and its Board of Directors have always recognized and effected the globally accepted three (3) basic principles of corporate governance: fairness, transparency, and accountability to all its stakeholders. Shang Properties adopted its Corporate Governance Manual and submitted this to the Securities and Exchange Commission in 2002.

The following sections demonstrate the Company's compliance with these principles as detailed in the Manual during the financial year ending December 31, 2011.

THE BOARD OF DIRECTORS

The Board is responsible for the leadership and control of the Company and oversees the Group's businesses, strategic directions and financial performance. It sets and provides the role modeling for the Company's values and standards ensuring further that its obligations to the Company's shareholders are understood and met. To this end, it assumes responsibility for strategy formulation, corporate governance, and performance monitoring. The management is delegated the authority and responsibility for the administration of the Company within the control and authority framework set by the Board. In addition, the Board has also delegated various responsibilities to the Executive Committee, the Audit Committee and the Nomination Committee. Further details of these committees are set out in this annual report.

The number of meetings held and the attendance record of the Board members at these meetings for the last three (3) years are as follows:

	2012*	2011	2010
Number of Board Meetings	1	5	5
Attendance			
Executive	100%	100%	97%
Independent Non-Executive	67%	97%	62%
Average	80%	98%	73%

*Meetings held in the year to date

Board minutes kept by the Corporate Secretary, are sent to the Directors for records, and are open for inspection.

Board Composition

The Board is currently composed of six (6) Executive Directors and nine (9) Non-Executive Directors of which three (3) are Independent Directors.

The Executive Directors are Messrs. Edward Kuok Khoon Loong, Wilfred Woo, Vicente P. Formoso, Federico G. Noel Jr., Kinsun Ng and Ms. Danila Regina I. Fojas. The Non-executive Directors are Alfredo C. Ramos, Alexandra S. Ramos-Padilla, Antonio O. Cojuangco, Benjamin I. Ramos, Cynthia Roxas del Castillo, George L. Go, Ho Shut Kan, Johnny O. Cobankiat, and Wilkie Lee. Messrs. Cobankiat, Cojuangco and Go were elected Independent Directors. The biographies of the Directors are set out on page 12 and 13 of this annual report, which demonstrate a diversity of skills, expertise, experience and qualifications.

Division of Responsibilities

The Board has appointed a Chairman who has executive responsibilities and who provides leadership in establishing policies and business directions. The Chairman ensures that the Board works effectively, discharges its responsibilities, and discusses all key and appropriate issues in a timely manner.

The Executive Directors are tasked with the day-to-day running of the Company and are responsible for the different aspects of Shang Properties' businesses.

Non-Executive Directors bring strong independent judgment, knowledge and experience to the Board's deliberations. Apart from their appointments, the Non-Executive Directors do not have any form of service contract with the Company or any of its subsidiaries.

The Independent Directors take an active role in Board meetings, participate in Board Committees, contribute to the development of strategies and policies, and take the lead when potential conflicts of interest arise.

Directors' Re-election and Removal

The Directors of the Company are elected during the annual general meeting and hold office for one (1) year and until their successors are elected and deemed qualified.

Access to Information

All Directors are continually updated with legal and regulatory developments, regularly receive comprehensive information about business activities, financial highlights and operations review of the Company's business and market changes, and developments so that they are up-to-date and are well informed during Board meetings and to facilitate in discharging their responsibilities. The Board members are provided with Board papers and relevant materials prior to the intended meeting date, including business and financial reports covering the Group's principal business activities and are at liberty to contact management for enquiries and to obtain further information, when required. All Directors have unrestricted access to the advice and services of the Corporate Secretary, who ensures that they receive appropriate and timely information for their decision-making and that Board procedures are being followed. The Directors can obtain independent professional advice at the Company's expense.

DELEGATION BY THE BOARD

Executive Committee

The Executive Committee consists of six (6) members of the Board headed by Edward Kuok Khoon Loong. It meets weekly and operates as a general management committee. The Executive Committee meets to discuss the corporate and development strategies of the Company.

Nomination Committee

Pursuant to its Corporate Governance Manual, the Board created a Nomination Committee in August 2005 composed of three (3) Directors with at least one (1) Independent Director of the Company. The committee acts in an advisory capacity and makes recommendations to the Board. It promulgates the guidelines or criteria to govern the conduct of the nominations of the Directors. The same is properly disclosed in the Company's information statement or as well as any reports that are submitted to the Securities and Exchange Commission.

ACCOUNTABILITY AND AUDIT

Financial Reporting

The Board is responsible for the preparation of the financial statements which adopt generally accepted accounting standards in the Philippines, ensuring appropriate accounting policies have been used and applied consistently, and reasonable and prudent judgments and estimates have been made. The auditing and reporting on the financial statements are the primary responsibility of the external auditor whose "Auditor's Report" to the shareholders is included in this annual report.

Towards the end of the year, the Board reviews the financial projections of the group for the financial year ending 31 December on any given year. The Board has continued to adopt going concern basis in preparing the financial statements to ensure that any material uncertainties relating to events or conditions that may affect the Company's ability to manage effectively are met.

Internal Controls

The Board is responsible for maintaining an adequate system of internal controls and reviewing their effectiveness. The system of internal control is designed to facilitate effective and efficient operations, safeguard its assets, and ensure that the quality of internal and external reporting comply with applicable laws and regulations. In establishing internal controls, the Company has taken into consideration the nature and extent of the Company's business, operational and financial risks, the likelihood of crystallization of such risks, and the costs of implementing the relevant internal controls. These internal controls are designed to manage, but not eliminate, the risk of failure to achieve business objectives and provide reasonable, but not absolute, assurance against the risks of material misstatement, fraud or losses.

During the year ended 31 December 2011, the Board, through the Audit Committee, reviewed the risks and evaluated the internal control framework that operates within the Company and considered that the system of internal controls in operation is effective.

More details on the Company's internal control framework and the Board's process to evaluate its system of internal controls is set out in the section headed 'Internal Controls' on page 16 of this annual report.

Audit Committee

Pursuant to its Corporate Governance Manual, the Board created an Audit Committee in August 2002 currently composed of Independent Non-Executive Directors. Each member is required to have at least an adequate understanding of or competence on most of the Company's financial management systems and environment.

The major responsibilities of the Audit Committee are:

- To check that all financial reports comply with pertinent accounting standards, including regulatory requirements;
- To perform oversight financial management functions specifically in the areas of managing credit, market, liquidity, operational, legal and other risks of the Company, and crisis management;
- To perform direct interface functions with the internal and external auditors;
- To elevate to international standards the accounting and auditing processes, practices and methodologies, and to develop, among others, a timetable within which the accounting system of the Company will be 100% compliant with International Accounting Standards.
- To develop a transparent financial management system that will ensure the integrity of internal control activities throughout the Company through a step-by-step procedures and policies handbook that will be used by the entire organization.

The number of meetings held and the attendance record of the Committee members at these meetings for the last three (3) years are as follows:

	2012*	2011	2010
Number of Committee Meetings	1	5	5
Attendance	60%	100%	97%

*Meetings held in the year to date

Auditor's Remuneration

During the financial year ended 31 December 2011, the fees paid / payable to the auditor in respect of the audit and non-audit services provided by the external auditor to the Company amounted to Php2.9 million in 2011 broken down as follows:

Audit and audit related fees	1,820,500
Tax consulting fees	1,087,625
Total	2,908,125

INTERNAL CONTROLS

The Board is responsible for maintaining and reviewing the effectiveness of the Company's system of internal controls. The internal controls are designed to meet the Group's particular needs, minimize the risks to which the Company is exposed, manage rather than eliminate the risks to achieve business objectives, and provide reasonable but not absolute assurance against misstatements or losses. The Company's internal control framework covers (i) the setting of objectives, budgets, and targets; (ii) the establishment of regular reporting of financial information, in particular, the tracking of deviations between actual performances and budgets/targets; (iii) the delegation of authority; and (iv) the establishment of clear lines of accountability.

Strategies and objectives of the Company as a whole are determined by the Board. Budgets are prepared annually and reviewed by the Board. In implementing these strategies and achieving these objectives, each Executive Director has specific responsibilities for monitoring the conduct and operations of individual business units within the Company. This includes the review and approval of business strategies and plans, the setting of business-related performance targets as well as the design and implementation of internal controls.

Periodic financial information is provided to the Executive Directors. Variance analysis between actual performances and targets are prepared and documented for discussion at Board meetings, with explanations noted for any material variances and deviations between actual performances and budgets / targets. This helps the Board and the Company's Management to monitor the Group's business operations and to plan on a prudent and timely basis. Other regular and ad hoc reports are prepared for

the Board and its various committees, to ensure that the Directors are provided with all the requested information in a timely and appropriate manner.

To allow for delegation of authority as well as to enhance segregation of duties and accountability, a clear organizational structure exists detailing different levels of authority and control responsibilities within each business unit of the Company. Certain specific matters are reserved for the Board's decision and cannot be delegated. These include, among others, the approval of annual and interim results, annual budgets, capital structure, declaration of dividends, material acquisitions, disposals and capital expenditures, Board structure and its composition and succession.

In addition, the Board also monitors its internal controls through a program of internal audits. The internal audit team reviews the major operational, financial and risk management controls of the Company on a continuing basis, and aims to cover all its major operations on a rotational basis. The scope of review and the audit program of the internal audit team, formulated and based on a risk assessment approach, with focus on areas with relatively higher perceived risks, are approved by the Audit Committee at the end of the preceding financial year in conjunction with the Company's senior management. During its visits, the internal audit team also ensures that appropriate controls are in place and deficiencies or irregularities (if any) are rectified.

The internal audit function reports directly to the Audit Committee. Accordingly, regular internal audit reports are circulated to the Audit Committee members, the Chief Financial Officer, and the external auditors for review in accordance with the approved internal audit program.

COMMUNICATION WITH SHAREHOLDERS

Investor Relations

Communication Channels

In order to develop and maintain a continuing investor's relationship program with its shareholders, the Company has established various channels of communication:

- i) Shareholders can raise any comments on the performance and future directions of the Company with the Directors at the annual general meeting.

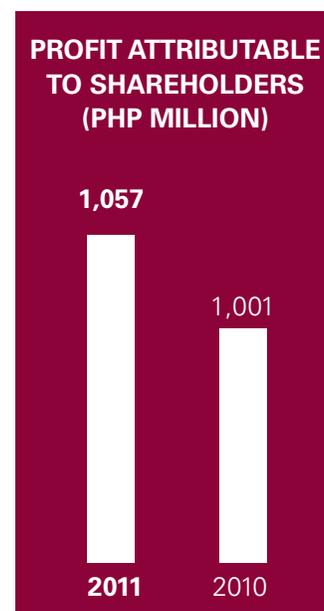
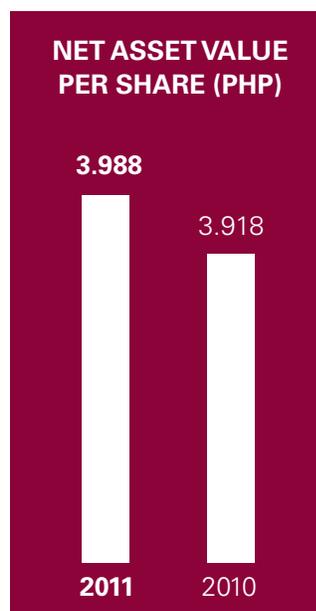
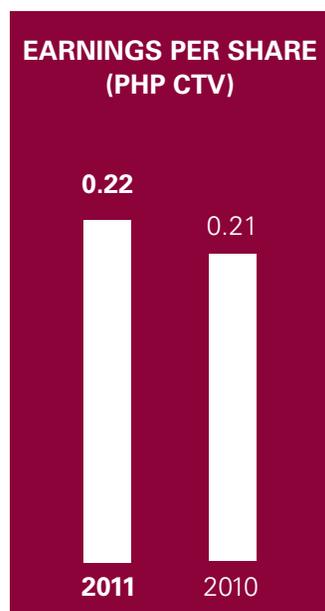
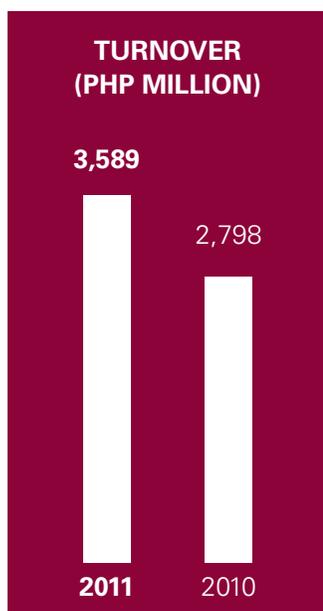
- ii) The Company distributes the annual results to shareholders.
- iii) The Company's website www.shangproperties.com contains important corporate information, biographical details of Directors and senior management, organizational structure, annual and interim reports, major historical developments with comprehensive and user-friendly information about the Company, as well as announcements and circulars issued by the Company in order to enable the Company's shareholders and the investor community to have timely access to updated information.
- iv) Shareholders and members of the investor community are welcome to raise enquiries through the Legal Department, whose contact details are available in the Company's website www.shangproperties.com

General Meetings

1. The general meeting provides a forum for the Board to communicate with the shareholders of the Company.
2. To facilitate enforcement of shareholders' rights, significant issues are dealt with under separate resolutions at general meetings.
3. The 2010 Annual Stockholders' Meeting of the Company was held on 22 June 2011 at the Garden Ballroom, Edsa Shangri-La, Ortigas Center, Mandaluyong City. The following resolutions were passed during the meeting:
 - a. To adopt the audited financial statements and the report of the directors and the auditors for the financial year ended 31 December 2010.
 - b. To ratify the acts of the Board of Directors and the Management since the annual meeting of stockholders held on 23 June 2010.
 - c. To elect the members of the Board of Directors for the year 2011-2012, namely: Edward Kuok Khoon Loong, Alfredo C. Ramos, Wilfred Woo, Vicente P. Formoso, Federico G. Noel Jr., Kinsun Ng, Danila Regina I. Fojas, Alexandra S. Ramos-Padilla, Antonio O. Cojuangco, Benjamin I. Ramos, Cynthia Roxas del Castillo, George L. Go, Ho Shut Kan, Johnny O. Cobankiat, and Wilkie Lee.
 - d. To re-appoint SGV as external auditors for the year 2011-2012.

FINANCIAL HIGHLIGHTS

		2011	2010	Change
Turnover	(Php M)	3,589	2,798	28.3%
Profit attributable to shareholders	(Php M)	1,057	1,001	5.6%
Shareholders' equity	(Php M)	18,992	18,659	1.8%
Earnings per share	(Php Ctv)	0.222	0.210	5.6%
Net asset value per share	(Php)	3.988	3.918	1.8%
Share price at year end	(Php)	2.190	2.110	3.8%
Price earnings ratio at year end	(Ratio)	9.869	10.041	-1.7%
Market capitalisation at year end	(Php M)	10,433	10,048	3.8%
Dividend per share	(Php Ctv)	0.074	0.090	-18.3%
Dividend payout ratio	(%)	33.1%	42.8%	-22.6%
Dividend yield at year end	(%)	3.4%	4.3%	-21.3%
Operating margin	(%)	57.7%	66.7%	-13.5%
Return on equity	(%)	5.6%	5.4%	3.7%
Return on total financing	(%)	5.2%	5.1%	1.5%
Interest cover	(Ratio)	9.797	7.44	31.7%
Gross interest as a % of total borrowings	(%)	5.0%	5.6%	-11.5%
Current ratio	(Ratio)	2.1	2.7	-22.0%
Total Debt to Equity	(%)	37.9%	37.8%	0.2%
Total Bank Loans to Equity	(%)	22.7%	25.0%	-9.5%



STOCK PERFORMANCE AND SHAREHOLDER MATTERS

DIVIDENDS

For the 2011 fiscal year, the Board of Directors declared total cash dividends of Php350 Million.

SHAREHOLDER PROFILE

As of 31 December 2011, the Company had 5,764 stockholders. Common shares outstanding as of said date are 4,764,058,982. The Company's stockholders owning at least 5% or more of the common shares outstanding as of 31 December 2011 are:

RANK	SHAREHOLDERS	NO. OF SHARES	PERCENTAGE (%)
1	PCD NOMINEE CORPORATION (FILIPINO)	1,913,811,982	40.17
2	TRAVEL AIM INVESTMENT B.V.*	1,648,869,372	34.61
3	NATIONAL BOOKSTORE, INC.	481,558,562	10.11

* This company is a wholly owned subsidiary of Kerry Properties Limited

STOCK BEHAVIOR: QUARTERLY SHARE PRICE

For the past three (3) years, the Company's share prices have traded as follows:

	HIGH (in Php)	LOW (in Php)		HIGH (in Php)	LOW (in Php)		HIGH (in Php)	LOW (in Php)
2011			2010			2009		
First Quarter	2.13	1.10	First Quarter	1.98	1.66	First Quarter	1.00	0.70
Second Quarter	2.00	1.70	Second Quarter	1.88	1.74	Second Quarter	1.60	1.00
Third Quarter	2.00	1.80	Third Quarter	1.86	1.70	Third Quarter	1.78	1.28
Fourth Quarter	2.19	1.86	Fourth Quarter	2.12	1.73	Fourth Quarter	1.80	1.68

TEN YEAR FINANCIAL SUMMARY

		Php '000		
	2011	2010	2009	2008
Profit and loss account				
Turnover	3,589,163	2,797,512	4,030,408	3,781,157
Operating profit	2,070,157	1,865,515	2,137,487	1,905,348
Interest expense and bank charges	(213,337)	(261,892)	(313,261)	(298,744)
Share in profit (loss) of associated companies	19,967	84,238	(2,724)	4,672
Profit before taxation	1,876,787	1,687,860	1,821,502	1,611,276
Taxation	(514,785)	(402,266)	(319,475)	(509,645)
Profit after taxation	1,362,002	1,285,594	1,502,027	1,101,631
Minority interests	(305,286)	(284,891)	(330,539)	(221,831)
Profit attributable to shareholders	1,056,716	1,000,703	1,171,488	879,801
Assets and liabilities				
Working capital	3,222,966	4,080,482	3,529,307	2,806,342
Fixed assets	24,961,947	24,217,513	24,068,278	24,500,533
Investment in associates	2,480,863	1,834,046	1,742,446	1,736,745
Other non-current assets	867,788	1,234,945	1,060,635	973,900
Total assets - current liabilities	31,533,564	31,366,986	30,400,666	30,017,519
Long term liabilities	(9,743,185)	(9,915,737)	(9,683,477)	(10,353,073)
Total equity	21,790,379	21,451,248	20,717,189	19,664,446

		Php '000				
2007 as restated)	2006	2005	2004	2003	2002	
3,108,922	1,587,373	1,669,145	813,114	727,667	649,064	
1,220,915	474,036	569,277	497,335	326,867	246,551	
(54,125)	(50,542)	(58,284)	(35,679)	(35,247)	(25,164)	
127,695	62,370	77,740	43,638	51,236	65,999	
1,294,485	485,864	588,733	505,294	342,856	287,386	
(306,520)	152,753	206,760	(71,777)	(73,777)	(59,046)	
987,965	638,617	795,493	433,518	269,079	228,340	
(43,369)	(30,675)	(23,963)	(22,082)	(17,655)	(13,967)	
944,596	607,942	771,529	411,436	251,424	214,373	
2,620,104	2,515,682	2,184,526	850,547	925,558	668,044	
16,677,884	14,757,807	14,813,853	11,188,177	11,050,843	11,051,283	
1,537,670	1,335,602	1,567,231	2,290,979	1,963,562	1,963,955	
685,279	383,147	190,825	26,882	25,606	32,017	
21,520,937	18,992,237	18,756,435	14,356,584	13,965,569	13,715,300	
(4,760,440)	(4,294,957)	(4,499,252)	(3,612,534)	(3,293,204)	(3,227,835)	
16,760,498	14,697,280	14,257,183	10,744,051	10,672,365	10,487,465	

STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

February 17, 2012

To the Securities and Exchange Commission
SEC Building, EDSA, Greenhills
City of Mandaluyong, Metro Manila

The management of Shang Properties, Inc. is responsible for all information and representations contained in the financial statements for the year ended December 31, 2011 and 2010. The financial statements have been prepared in conformity with Philippine Financial Reporting Standards and reflect amounts that are based on the best estimates and informed judgment of management with an appropriate consideration to materiality.

In this regard, management maintains a system of accounting and reporting which provides for the necessary internal controls to ensure that transactions are properly authorized and recorded, assets are safeguarded against unauthorized use or disposition and liabilities are recognized. The management likewise discloses to the Company's audit committee and to its external auditor: (i) all significant deficiencies in the design or operation of internal controls that could adversely affect its liability to record, process, and report financial data; (ii) material weaknesses in the internal controls; and (iii) any fraud that involves management or other employees who exercise significant roles in internal controls.

The Board of Directors reviews the financial statements before such statements are approved and submitted to the stockholders of the company.

SGV & Co., the independent auditors and appointed by the stockholders, has examined the financial statements of the Company in accordance with Philippine Standards on Auditing and has expressed its opinion on the fairness of presentation upon completion of such audit in its report to the Board of Directors and stockholders.

Signed under oath by the following:



EDWARD KUOK
Chairman of the Board



VICENTE P. FORMOSO
Vice-President— CFO and Treasurer



KINSUN NG
Vice-President — Group Financial Controller

AUDIT COMMITTEE REPORT

The Audit Committee of The Board has been established since 2002 and is composed of three (3) Non-executive Directors, one of whom is an independent director and another with audit experience. The Chairman of the Audit Committee is an independent director.

The Audit Committee operates pursuant to written terms of reference that are available on the Company's website at www.shangproperties.com. In general, the Audit Committee is responsible for assisting the Board in its responsibilities in monitoring the integrity of the Group's financial reporting process, the financial statements and reports of the Company, the compliance with applicable laws, rules and regulations, the effectiveness of the Group's system of internal controls, the performance of the Group's internal audit function, as well as arrangements with external auditor.

In discharging its responsibilities, set out below is a summary of the work performed by the Audit Committee during the financial year ended 31 December 2011.

- (i) The Audit Committee reviewed the draft annual and interim financial statements and the draft results announcements of the Company, focusing on main areas of judgment, consistency of and changes in accounting policies and adequacy of information disclosure prior to recommending them to the Board for approval.
- (ii) The Audit Committee reviewed, in conjunction with the external auditor, the development of accounting standards and assessed their potential impacts on the Group's financial statements.
- (iii) The Audit Committee assessed the independence of the Company's external auditor, prior to formally engaging the external auditor to carry out the audit for the Company's financial statements for the year ended 31 December 2011.
- (iv) Prior to the actual commencement of the audit, the Audit Committee discussed the proposed scope of work and approach of the audit with the external auditor. Upon completion of the audit, the Audit Committee reviewed the results of the external audit, and discussed with the external auditor any significant findings and audit issues.
- (v) The Audit Committee recommended to the Board the appointment and remuneration of the external auditor.

- (vi) The Audit Committee reviewed and approved the internal audit program, reviewed the internal audit reports and discussed any significant issues with the internal audit team and the Group's senior management.
- (vii) The Audit Committee reviewed the independence of the internal audit function and the level of support and cooperation given by the Group's management to the internal audit team, as well as the resources of the internal audit team when undertaking its duties and responsibilities.
- (viii) The Audit Committee reviewed the adequacy and effectiveness of the Group's systems of internal controls, through a review of the work undertaken by the Group's internal and external auditor, written representations by the senior management of each of the Group's business divisions and discussions with the Board.

During the financial year ended 31 December 2011, the Audit Committee met three times and the Audit Committee also conducted meetings with the Group's senior management, the external auditor and the internal audit team from time to time. Minutes of the Audit Committee Meetings are documented and circulated to the Board for information. The Audit Committee also reports and presents its findings and makes recommendations for consideration and discussion at Board meetings.

On 17 February 2012, the Audit Committee also reviewed the financial statements of the Group for the year ended 31 December 2011 prior to recommending them to the Board for approval.

Members of the Audit Committee

Mr. Alfredo C. Ramos
Chairman

Mr. Johnny I. Cobankiat
Mr. George L. Go

INDEPENDENT AUDITOR'S REPORT

The Board of Directors and the Stockholders
Shang Properties, Inc.
Level 5 Shangri-La Plaza Mall
EDSA corner Shaw Boulevard
Mandaluyong City

We have audited the accompanying consolidated financial statements of Shang Properties, Inc. and its Subsidiaries, which comprise the consolidated statements of financial position as at December 31, 2011 and 2010, and the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years ended December 31, 2011, and a summary of significant accounting policies and other explanatory information.

MANAGEMENT'S RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

AUDITORS' RESPONSIBILITY

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Philippine Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

OPINION

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Shang Properties, Inc. and its Subsidiaries as of December 31, 2011 and 2010, and their financial performance and their cash flows for each of the three years ended December 31, 2011 in accordance with Philippine Financial Reporting Standards.

SYCIP GORRES VELAYO & CO.



Arnel F. De Jesus

Partner

CPA Certificate No. 43285

SEC Accreditation No. 0075-AR-2 (Group A),

March 4, 2010, valid until March 3, 2013

Tax Identification No. 152-884-385

BIR Accreditation No. 08-001998-15-2009,

September 30, 2009, Valid until September 29, 2012

PTR No. 3174590, January 2, 2012, Makati City

February 17, 2012

SHANG PROPERTIES, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	December 31	
	2011	2010
ASSETS		
Current Assets		
Cash and cash equivalents (Note 5)	¥1,436,747,742	¥3,969,611,035
Financial assets at fair value through profit or loss (Note 6)	27,339,586	27,627,116
Receivables - net (Notes 7 and 29)	1,458,139,139	597,782,023
Properties held for sale (Note 8):		
Condominium units held for sale	7,200,000	7,200,000
Memorial lots held for sale	26,140	466,140
Construction in progress	2,502,455,527	1,461,383,914
Prepayments and other current assets (Note 9)	701,348,524	411,677,616
Total Current Assets	6,133,256,658	6,475,747,844
Noncurrent Assets		
Installment contracts receivable - net of current portion (Note 7)	–	75,927,603
Investment in associates (Note 10)	2,480,862,705	1,834,045,712
Investment properties (Note 11)	24,620,074,135	23,904,075,879
Real estate development projects (Note 12)	281,040,423	281,040,423
Available-for-sale financial assets (Notes 1, 13 and 29)	500,912,842	497,712,842
Property and equipment - net (Note 14)	60,831,962	32,396,507
Refundable deposits	29,574,723	22,750,668
Deferred income tax assets (Note 27)	337,300,498	243,627,902
Goodwill (Note 15)	–	394,926,466
Total Noncurrent Assets	28,310,597,288	27,286,504,002
TOTAL ASSETS	¥34,443,853,946	¥33,762,251,846
LIABILITIES AND EQUITY		
Current Liabilities		
Accounts payable and other current liabilities (Notes 7, 16 and 29)	¥2,120,799,620	¥1,586,906,224
Current portion of:		
Bank loans (Note 17)	371,428,571	369,485,714
Deposits from tenants (Note 18)	351,909,197	316,356,492
Deferred lease income (Note 18)	10,912,411	70,095,109
Dividends payable (Note 20)	15,737,613	17,312,753
Income tax payable	39,502,777	35,110,048
Total Current Liabilities	2,910,290,189	2,395,266,340
Noncurrent Liabilities		
Accrued employee benefits (Note 25)	32,197,481	35,951,607
Bank loans - net of current portion (Note 17)	3,931,990,473	4,303,419,046
Deferred income tax liabilities (Note 27)	5,464,290,598	5,262,772,496
Deposits from tenants - net of current portion (Note 18)	257,937,445	295,131,358
Deferred lease income - net of current portion (Note 18)	56,768,512	18,462,835
Total Noncurrent Liabilities	9,743,184,509	9,915,737,342
Total Liabilities	12,653,474,698	12,311,003,682

(Forward)

	December 31	
	2011	2010
EQUITY		
Equity attributable to equity holders of the Parent Company:		
Capital stock [held by 5,768 and 5,899 equity holders in 2011 and 2010, respectively] (Note 19)	¥4,764,058,982	¥4,764,058,982
Additional paid-in capital (Note 1)	834,439,607	1,210,073,869
Treasury shares [2,140,645 shares in 2011 and 2010] (Note 19)	(6,850,064)	(6,850,064)
Other components of equity	1,524,087	(614,325)
Retained earnings (Notes 10, 19 and 20)	13,398,957,437	12,692,337,368
	18,992,130,049	18,659,005,830
Equity attributable to non-controlling interests (Note 1)	2,798,249,199	2,792,242,334
Total Equity	21,790,379,248	21,451,248,164
TOTAL LIABILITIES AND EQUITY	¥34,443,853,946	¥33,762,251,846

See accompanying Notes to Consolidated Financial Statements.

SHANG PROPERTIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended December 31		
	2011	2010	2009
REVENUES			
Rental (Notes 11, 29 and 31)	₱1,801,157,392	₱1,705,994,129	₱1,708,257,555
Condominium sales	623,571,891	666,564,568	1,765,683,792
Cinema	52,709,249	48,134,540	36,191,061
	2,477,438,532	2,420,693,237	3,510,132,408
COSTS AND EXPENSES			
Cost of condominium sales (Note 22)	603,537,998	383,305,300	1,259,606,680
Provision for impairment loss:			
Goodwill (Note 15)	394,926,466	—	—
Real estate development projects (Note 12)	—	—	181,954,697
Staff costs (Notes 24, 25 and 29)	203,595,171	209,250,889	194,402,921
General and administrative (Note 23)	152,804,665	184,014,482	108,777,569
Taxes and licenses (Note 23)	135,397,702	132,848,543	128,277,768
Depreciation and amortization (Note 14)	15,264,728	12,412,327	10,544,020
Insurance	13,479,388	10,166,194	9,357,429
	1,519,006,118	931,997,735	1,892,921,084
OTHER INCOME (EXPENSES)			
Gain on:			
Fair value adjustment of investment properties (Note 11)	676,325,722	65,811,997	180,594,540
Sale of a subsidiary (Note 1)	—	—	84,985,845
Interest (Notes 5, 7 and 21)	328,491,416	220,291,418	191,081,549
Foreign exchange gain (loss) - net (Note 5)	56,343	(688,906)	(767,715)
Others (Note 21)	106,851,255	91,404,724	64,381,183
	1,111,724,736	376,819,233	520,275,402
SHARE IN NET PROFITS (LOSSES) OF ASSOCIATES (Note 10)	19,966,558	84,237,849	(2,723,529)
INTEREST EXPENSE AND BANK CHARGES (Notes 17, 18 and 21)	213,336,507	261,892,213	313,260,960
INCOME BEFORE INCOME TAX	1,876,787,201	1,687,860,371	1,821,502,237
PROVISION FOR INCOME TAX (Note 27)	514,784,787	402,266,078	319,474,846
NET INCOME	1,362,002,414	1,285,594,293	1,502,027,391
OTHER COMPREHENSIVE INCOME			
Change in fair value of available-for-sale financial assets, net of tax effect (Note 13)	2,485,000	(14,000)	(616,000)
Translation adjustments	(346,588)	(233,287)	(142,874)
	2,138,412	(247,287)	(758,874)
TOTAL COMPREHENSIVE INCOME	₱1,364,140,826	₱1,285,347,006	₱1,501,268,517
Net income attributable to:			
Equity holders of the Parent Company	₱1,056,716,268	₱1,000,702,887	₱1,171,488,453
Non-controlling interests	305,286,146	284,891,406	330,538,938
	₱1,362,002,414	₱1,285,594,293	₱1,502,027,391

	Years Ended December 31		
	2011	2010	2009
Total comprehensive income attributable to:			
Equity holders of the Parent Company	¥1,058,854,680	¥1,000,455,600	¥1,170,729,579
Non-controlling interests	305,286,146	284,891,406	330,538,938
	¥1,364,140,826	¥1,285,347,006	¥1,501,268,517
BASIC AND DILUTED EARNINGS			
PER SHARE (Note 28)			
Based on net income	¥0.222	¥0.210	¥0.246
Based on total comprehensive income	¥0.222	¥0.210	¥0.246

See accompanying Notes to Consolidated Financial Statements.

SHANG PROPERTIES, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY
FOR THE YEARS ENDED DECEMBER 31, 2011, 2010 AND 2009

	Equity Holders of the Parent Company							Total	Non-controlling Interest (NCI)	Total
	Other Components of Equity						Total			
	Capital Stock (Note 19)	Additional Paid-in Capital	Treasury Shares (Note 19)	Cumulative Changes in Fair Value of Available-for-Sale Financial Assets (Note 13)	Cumulative Translation Adjustments	Retained Earnings (Notes 10, 19 and 20)				
BALANCES AT DECEMBER 31, 2008	¥4,764,058,982	¥1,210,073,869	(¥6,850,064)	¥220,500	¥171,336	¥11,239,195,917	¥17,206,870,540	¥2,457,575,503	¥19,664,446,043	
Total comprehensive income recognized for the year	-	-	-	(616,000)	(142,874)	1,171,488,453	1,170,729,579	330,538,938	1,501,268,517	
Cash dividends (Note 20)	-	-	-	-	-	(290,477,059)	(290,477,059)	(158,048,510)	(448,525,569)	
BALANCES AT DECEMBER 31, 2009	4,764,058,982	1,210,073,869	(6,850,064)	(395,500)	28,462	12,120,207,311	18,087,123,060	2,630,065,931	20,717,188,991	
Total comprehensive income recognized for the year	-	-	-	(14,000)	(233,287)	1,000,702,887	1,000,455,600	284,891,406	1,285,347,006	
Cash dividends (Note 20)	-	-	-	-	-	(428,572,830)	(428,572,830)	(122,715,003)	(551,287,833)	
BALANCES AT DECEMBER 31, 2010	4,764,058,982	1,210,073,869	(6,850,064)	(409,500)	(204,825)	12,692,337,368	18,659,005,830	2,792,242,334	21,451,248,164	
Total comprehensive income recognized for the year	-	-	-	2,485,000	(346,588)	1,056,716,268	1,058,854,680	305,286,146	1,364,140,826	
Acquisition of NCI (Note 1)	-	(375,634,262)	-	-	-	-	(375,634,262)	(74,365,738)	(450,000,000)	
Cash dividends (Note 20)	-	-	-	-	-	(350,096,199)	(350,096,199)	(224,913,543)	(575,009,742)	
BALANCES AT DECEMBER 31, 2011	¥4,764,058,982	¥834,439,607	(¥6,850,064)	¥2,075,500	(¥551,413)	¥13,398,957,437	¥18,992,130,049	¥2,798,249,199	¥21,790,379,248	

See accompanying Notes to Consolidated Financial Statements.

SHANG PROPERTIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

	Years Ended December 31		
	2011	2010	2009
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before income tax	₱1,876,787,201	₱1,687,860,371	₱1,821,502,237
Adjustments for:			
Gain (loss) on:			
Fair value adjustment of investment properties (Note 11)	(676,325,722)	(65,811,997)	(180,594,540)
Reversal of liabilities (Notes 16 and 21)	(22,597,644)	(7,348,651)	–
Sale of property and equipment (Note 21)	(1,700,840)	(2,479,641)	(547,663)
Sale of a subsidiary (Note 1)	–	–	(84,985,845)
Sale of financial assets at fair value through profit or loss (FVPL) (Notes 6 and 21)	–	–	4,294,318
Provision for impairment loss:			
Goodwill (Note 15)	394,926,466	–	–
Real estate development projects (Note 12)	–	–	181,954,697
Interest income (Notes 5, 7 and 21)	(328,491,416)	(220,291,418)	(191,081,549)
Interest expense (Notes 17, 18 and 21)	209,143,700	261,580,637	311,152,352
Dividend income (Note 21)	(23,341,370)	(432,781)	(5,444,709)
Share in net losses (profits) of associates (Note 10)	(19,966,558)	(84,237,849)	2,723,529
Depreciation and amortization (Note 14)	15,264,728	12,412,327	10,544,020
Unrealized foreign exchange loss (gain) - net	(543,847)	688,906	767,715
Adjustment in fair value of financial assets at FVPL (Notes 6 and 21)	287,530	(3,949,445)	(12,333,349)
Operating income before working capital changes	1,423,442,228	1,577,990,459	1,857,951,213
Decrease (increase) in:			
Receivables	(603,079,342)	1,178,566,100	246,964,232
Memorial lots held for sale	440,000	1,492,071	1,235,036
Construction in progress	(1,040,891,033)	(560,192,666)	603,596,763
Prepayments and other current assets	(289,670,908)	(16,385,972)	(22,454,365)
Increase (decrease) in:			
Accounts payable and other current liabilities	558,753,506	337,622,642	(620,923,405)
Accrued employee benefits	(3,754,126)	(14,524,452)	2,245,164
Deferred lease income	(20,877,021)	(9,712,979)	(21,233,522)
Net cash generated from operations	24,363,304	2,494,855,203	2,047,381,116
Income taxes paid	(375,801,969)	(387,803,554)	(351,395,537)
Interest received	119,331,662	158,771,968	91,609,601
Net cash provided by (used in) operating activities	(232,107,003)	2,265,823,617	1,787,595,180
CASH FLOWS FROM INVESTING ACTIVITIES			
Decrease (increase) in:			
Investment in associates (Note 10)	(626,850,435)	(7,362,307)	(8,424,479)
Refundable deposits	(6,824,055)	1,047,155	(14,850,978)
Additions to:			
Property and equipment (Note 14)	(44,442,389)	(23,130,381)	(21,501,701)
Investment properties (Note 11)	(39,672,534)	(41,450,109)	–
Dividends received (Note 21)	23,341,370	432,781	5,444,709

(Forward)

	Years Ended December 31		
	2011	2010	2009
Proceeds from sale of:			
Available-for-sale financial assets (Note 13)	₱350,000	₱–	₱13,600
Investment properties	–	–	441,404,404
Financial assets at FVPL	–	–	18,664,446
Property and equipment	–	3,551,425	888,407
Net cash provided by (used in) investing activities	(694,098,043)	(66,911,436)	421,638,408
CASH FLOWS FROM FINANCING			
ACTIVITIES			
Acquisition of non-controlling interest (Note 1)	(450,000,000)	–	–
Payments of:			
Loan principal (Note 17)	(369,485,716)	(369,485,716)	(369,485,714)
Interest	(203,857,053)	(273,239,609)	(315,028,580)
Cash dividends paid to:			
Stockholders	(351,671,339)	(424,183,402)	(289,646,780)
Non-controlling shareholders of subsidiaries	(224,913,543)	(122,715,003)	(158,048,510)
Increase (decrease) in deposits from tenants	(6,927,855)	83,979,658	4,923,242
Proceeds from loan availments (Note 17)	–	–	300,000,000
Net cash used in financing activities	(1,606,855,506)	(1,105,644,072)	(827,286,342)
EFFECTS OF EXCHANGE RATE CHANGES			
ON CASH AND CASH EQUIVALENT			
(Note 5)	197,259	(688,906)	(757,290)
NET INCREASE (DECREASE) IN CASH AND			
CASH EQUIVALENTS	(2,532,863,293)	1,092,579,203	1,381,189,956
CASH AND CASH EQUIVALENTS AT			
BEGINNING OF YEAR	3,969,611,035	2,877,031,832	1,495,841,876
CASH AND CASH EQUIVALENTS AT			
END OF YEAR (Note 5)	₱1,436,747,742	₱3,969,611,035	₱2,877,031,832

See accompanying Notes to Consolidated Financial Statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Corporate Information and Authorization for the Issuance of the Consolidated Financial Statements

Corporate Information

Shang Properties, Inc. (the Parent Company), a corporation duly organized and existing in the Philippines, was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on October 21, 1987 to acquire, own, develop, subdivide, sell, mortgage, exchange, lease or hold for investment real estate of all kinds.

The Parent Company and Subsidiaries' (collectively referred to as the Group) businesses include property investment and development, real estate management, leasing, mall and carpark operations.

Shang Properties Realty Corporation (SPRC, a subsidiary) is the developer of The Shang Grand Tower Project (TSGT), located in Makati City, The St. Francis Shangri-La Place Project (TSFSP) and the One Shangri-La Place Project (OSP), both located in Mandaluyong City (hereafter collectively referred to as the Projects).

The Parent Company's registered office address, which is also its principal place of business, is located at Level 5 Shangri-La Plaza Mall, EDSA corner Shaw Boulevard, Mandaluyong City.

The Parent Company has its primary listing on the Philippine Stock Exchange (PSE). It was registered on June 13, 1991 with total listed shares of 4,764,058,982 which was initially issued at ₱1.18 per share. As of December 31, 2011, 2010 and 2009, the Parent Company has 5,768, 5,899 and 6,036 stockholders, respectively. Details of the Parent Company's stockholders are disclosed in the annual report.

Acquisition of Non-controlling Interest (NCI) of Shangri-La Plaza Corporation (SLPC)

On June 27, 2011, the Parent Company acquired the 21.28% NCI of SLPC for a total consideration of ₱450,000,000, making SLPC a wholly owned subsidiary. This transaction resulted to decrease in additional paid-in-capital (APIC) amounting to ₱375,634,262.

Incorporation of Silver Hero Investments Limited (SHIL)

On February 22, 2011, SHIL was incorporated in the British Virgin Islands as a BVI Business Company. SHIL is a wholly owned subsidiary of SPI through Gipse, Ltd. (Gipse), a subsidiary of the Parent Company.

Incorporation of Shang Property Developers, Inc. (SPDI)

SPDI was incorporated on December 17, 2010 primarily to purchase or own real and personal property of all kinds, to sell, lease, convey, mortgage, construct, improve and develop, contract for, manage and administer, alone or jointly with others, any interest in real or personal property as well as in condominiums, buildings, apartments, service apartelles, offices, retail/spaces and all adjunct and accessories thereto.

The Parent Company subscribed 49,995 shares at ₱100 per share of the total capital stock of SPDI for ₱4,999,500.

Disposal of a Subsidiary

On January 15, 2009, Clavall Properties, Inc. (CPI), previously a wholly owned subsidiary of the Parent Company, increased its authorized capital stock by 15,000 preferred shares at ₱20,000 per share or ₱300,000,000. Nine thousand five hundred (9,500) shares or ₱190,000,000 of which were subscribed by New Contour Realty, Inc. (NCRI), a subsidiary of the Parent Company, through the transfer of NCRI's rights, ownership, and title over nine (9) parcels of land located in Punta Engano, Mactan with a value of ₱352,144,800. On May 6, 2009, NCRI subsequently sold all of its stake in CPI to Mactan Beachfront Resources, Inc. (MBRI), an affiliate through interlocking directors. Furthermore, the Parent Company sold part of its investment in CPI to MBRI, leaving the former a 6.05% stake in the capital stock of CPI with a carrying value of ₱28,704,811. The total consideration for the sale of investment in CPI is ₱507,271,600. The remaining investment in CPI by the Parent Company was designated as available-for-sale (AFS) financial asset.

Authorization for the Issuance of the Consolidated Financial Statements

The consolidated financial statements have been approved and authorized for issuance by the Board of Directors (the Board) on February 17, 2012.

2. Summary of Significant Accounting and Financial Reporting Policies

Basis of Preparation

The consolidated financial statements have been prepared under the historical cost basis, except for investment properties, financial assets at FVPL and AFS financial assets that have been measured at fair value. Except for Gipsey and SHIL whose financial statements are translated from Hong Kong Dollar (HK\$) to Philippine Peso (Peso), the financial statements of the Group are presented in Peso, which is the Parent Company's functional and presentation currency, with amounts rounded to the nearest Peso unit.

Statement of Compliance

The consolidated financial statements, which are prepared for submission to the SEC, have been prepared in accordance with Philippine Financial Reporting Standards (PFRS).

Changes in Accounting Policies

The accounting policies adopted are consistent with those of the previous financial year except for the following new and amended PFRS and Philippine Interpretations based on International Financial Reporting Interpretations Committee (IFRIC) Interpretations which were adopted as of January 1, 2011 and that are deemed to have an impact on the financial position or performance of the Group:

- **Philippine Accounting Standard (PAS) 24 (Revised), *Related Party Transactions***
The revised standard emphasizes a symmetrical view of related party relationships and clarifies the circumstances in which persons and key management personnel affect related party relationships of an entity. In addition, the amendment introduces an exemption from the general related party disclosure requirements for transactions with government and entities that are controlled, jointly controlled or significantly influenced by the same government as the reporting entity.
- **Philippine Interpretation IFRIC 19, *Extinguishing Financial Liabilities with Equity Instruments***
The interpretation clarifies that equity instruments issued to a creditor to extinguish a financial liability qualify as consideration paid. The equity instruments issued are measured at their fair values. In case that they cannot be reliably measured, the instruments are measured at the fair value of the liability extinguished. Any gain or loss is recognized immediately in consolidated profit or loss.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Improvements to PFRS Issued in 2010

In May 2010, the third omnibus of amendments to the standards was issued primarily with view to remove inconsistencies and to clarify wordings. There are separate transitional provisions for each standard.

The adoption of the following amendments resulted in changes to accounting policies, but have no impact on the financial position or performance of the Group:

- PFRS 7, *Financial Instruments — Disclosures*
The amendment was intended to simplify the disclosures provided by reducing the volume of disclosures around collateral held and improving disclosures by requiring qualitative information to put the quantitative information in context. The Group reflected the revised disclosure requirements in Note 33.
- PAS 1, *Presentation of Financial Statements*
The amendment clarifies that an entity may present an analysis of each component of other comprehensive income either in the statement of changes in equity or in the notes to the financial statements. The Group provides this analysis in the consolidated statement of changes in equity.

Other amendments resulting from Improvements to PFRS to the following standards did not have any impact on the accounting policies, financial position or performance of the Group:

- PFRS 3, *Business Combinations — Measurement of NCI*
- PFRS 3, *Business Combinations — Contingent Consideration Arising from Business Combination Prior to Adoption of PFRS 3 (as revised in 2008)*
- PFRS 3, *Business Combinations — Un-replaced and Voluntarily Replaced Share-based Payment Awards*
- PAS 27, *Consolidated and Separate Financial Statements*
- PAS 34, *Interim Financial Statements*
- Philippine Interpretation IFRIC 13, *Customer Loyalty Programmes*

The following amendments to PFRS and Philippine Interpretation did not have any impact on the accounting policies, financial position or performance of the Group:

- PAS 32 (Amended), *Financial Instruments: Presentation — Classification of Rights Issues*
- Philippine Interpretation IFRIC 14 (Amended), *Prepayments of a Minimum Funding Requirement*

New standards issued but not yet effective up to the date of issuance of the consolidated financial statements are listed below. This is a listing of standards and interpretations issued, which the Group reasonably expects to be applicable at a future date. The Group intends to adopt those standards when they become effective.

Effective December 2012 Year End

- PAS 12 (Amended), *Income Taxes — Recovery of Underlying Assets*
The amended standard is effective for annual periods beginning on or after January 1, 2012. It clarifies the definition of deferred tax on investment property measured at fair value. The amendment introduces a rebuttable presumption that deferred tax on investment property measured using the fair value model in PAS 40, *Investment Property*, should be determined on the basis that its carrying amount will be recovered through sale. Furthermore, it introduces the

requirement that deferred tax on non-depreciable assets that are measured using the revaluation model in PAS 16, *Property, Plant and Equipment*, always be measured on a sale basis of the assets.

Effective Subsequent to December 2012 Year End

- PAS 1 (Amended), *Financial Statement Presentation — Presentation of Items of Other Comprehensive Income*
The amended standard is effective for annual periods beginning on or after July 1, 2012. The standard changes the grouping of items presented in consolidated other comprehensive income. Items that could be reclassified (or ‘recycled’) to consolidated profit or loss at a future point in time would be presented separately from items that will never be reclassified.
- PFRS 7 (Amended), *Financial Instruments: Disclosures — Enhanced Derecognition Disclosure Requirements*
The amended standard is effective for annual periods beginning on or after July 1, 2012. It requires additional disclosures about financial assets that have been transferred but not derecognized to enable the user of the consolidated financial statements to understand the relationship with those assets that have not been derecognized and their associated liabilities. In addition, the amendment requires disclosures about continuing involvement in derecognized assets to enable the users to evaluate the nature of, and risks associated with, the entity’s continuing involvement in those derecognized assets.
- PFRS 7 (Amended), *Financial Instruments: Disclosures — Offsetting Financial Assets and Financial Liabilities*
The amendments to PFRS 7 are to be retrospectively applied for annual periods beginning on or after January 1, 2013. These amendments require an entity to disclose information about rights of set off and related arrangements (such as collateral agreements). The new disclosures are required for all recognized financial instruments that are set off in accordance with PAS 32. These disclosures also apply to recognized financial instruments that are subject to an enforceable master netting arrangement or ‘similar agreement’, irrespective of whether they are set off in accordance with PAS 32. The amendments require entities to disclose, in a tabular format unless another format is more appropriate, the following minimum quantitative information for financial instruments recognized at the reporting date:
 - a. the gross amounts of those recognized financial assets and recognized financial liabilities;
 - b. the amounts that are set off in accordance with the criteria in PAS 32 when determining the net amount presented in the consolidated statement of financial position;
 - c. the net amounts presented in the consolidated statement of financial position;
 - d. the amounts subjected to an enforceable master netting arrangement or similar agreement that are not otherwise included in (b) above, including:
 - i. amounts related to recognized financial instruments that do not meet some or all of the offsetting criteria in PAS 32; and
 - ii. amounts related to financial collateral (including cash collateral); and
 - e. the net amount after deducting the amounts in (d) from the amounts in (c) above.
- PFRS 9, *Financial Instruments: Classification and Measurement*
The amended standard is effective for annual periods beginning on or after January 1, 2015. It reflects the first phase of the work on the replacement of PAS 39, *Financial Instrument: Recognition and Measurement*, and applies to classification and measurements of financial instruments as defined in PAS 39. In subsequent phases, hedge accounting and impairment of financial assets will be addressed. The completion of this project is expected over the first half

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

of 2012. The adoption of the first phase of PFRS 9 will have an effect on the classification and measurements of the Group's financial assets, but will potentially have no impact on classification and measurements of financial liabilities. The Group will quantify the effect in conjunction with the other phases, when issued, to present a comprehensive picture.

- **PFRS 10, *Consolidated Financial Statements***
The amended standard is effective for annual periods beginning on or after January 1, 2013. It replaces the portion of PAS 27 that addresses the accounting for consolidated financial statements. It also includes the issues raised in SIC-12, *Consolidation — Special Purpose Entities*. Moreover, the standard establishes a single control model that applies to all entities including special purpose entities. The changes introduced by PFRS 10 will require management to exercise significant judgment to determine which entities are controlled, and therefore, are required to be consolidated by the Parent Company, compared with the requirements that were in PAS 27.
- **PFRS 11, *Joint Arrangements***
The amended standard is effective for annual periods beginning on or after January 1, 2013. It replaces PAS 31, *Interests in Joint Ventures* and SIC-13, *Jointly-controlled Entities (JCEs) — Non-monetary Contributions by Venturers*. It removes the option to account for JCEs using proportionate consolidation. Instead, JCEs that meet the definition of a joint venture must be accounted for using the equity method.
- **PFRS 12, *Disclosure of Involvement with Other Entities***
The amended standard is effective for annual periods beginning on or after January 1, 2013. It includes all of the disclosures that were previously in PAS 27 related to consolidated financial statements, as well as all of the disclosures that were previously included in PAS 31 and PAS 28, *Investments in Associates*. These disclosures relate to an entity's interests in subsidiaries, joint arrangements, associates and structured entities. A number of new disclosures are also required.
- **PAS 28, *Investments in Associates and Joint Ventures***
The amended standard is effective for annual periods beginning on or after January 1, 2013. As a consequence of the new PFRS 11 and PFRS 12, PAS 28, *Investments in Associates*, has been renamed PAS 28, *Investments in Associates and Joint Ventures*, and describes the application of the equity method to investments in joint ventures in addition to associates.
- **PFRS 13, *Fair Value Measurement***
The amended standard is effective for annual periods beginning on or after January 1, 2013. It establishes a single source of guidance under PFRS for all fair value measurements. PFRS 13 does not change when an entity is required to use fair value, but rather provides guidance on how to measure fair value under PFRS when fair value is required or permitted.
- **PAS 19 (Amended), *Employee Benefits***
The amended standard is effective for annual periods beginning on or after July 1, 2013. The numerous amendments to PAS 19 range from fundamental changes such as removing the corridor mechanism and the concept of expected return on plan assets to simple clarifications and re-wording.
- **PAS 27, *Separate Financial Statements***
The amended standard is effective for annual periods beginning on or after July 1, 2013. As a consequence of the new PFRS 10 and PFRS 12, what remains of PAS 27 is limited to accounting for subsidiaries, JCEs, and associates in separate financial statements.

- **Philippine Interpretation IFRIC 15, *Agreements for the Construction of Real Estate***
This interpretation covers accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. The interpretation requires that revenue on construction of real estate be recognized only upon completion, except when such contract qualifies as construction contract to be accounted for under PAS 11, *Construction Contracts*, or involves rendering of service in which case revenue is recognized based on stage of completion. Contracts involving provision of service with the construction materials and where the risks and rewards of ownership are transferred to the buyer on a continuous basis will also be accounted for based on stage of completion. The SEC and the Financial Reporting Standards Council (FRSC) have deferred the effectivity of this interpretation until the final Revenue standard is issued by International Accounting Standards Board (IASB) and an evaluation of the requirements of the final Revenue standard against the practices of the Philippine real estate industry is completed.
- **Philippine Interpretation IFRIC 20, *Stripping Costs in the Production Phase of a Surface Mine***
This interpretation becomes effective for annual periods beginning on or after January 1, 2013. It applies to waste removal costs that are incurred in surface mining activity during the production phase of the mine (“production stripping costs”) and provides guidance on the recognition of production stripping costs as an asset and measurement of the stripping activity asset.

The Group continues to assess the impact of the above new and amended accounting standards and interpretations effective subsequent to December 31, 2011 on the consolidated financial statements in the period of initial application. Additional disclosures required by these amendments will be included in the consolidated financial statements when these new and amended accounting standards and interpretations are adopted.

Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Parent Company and its subsidiaries as of December 31 of each year.

Subsidiaries

Subsidiaries are entities over which the Parent Company has the power to govern the financial and operating policies of the entities or generally has an interest of more than one half of the voting rights of the entities. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Parent Company controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Parent Company. They are de-consolidated from the date on which control ceases. The results of operations of subsidiaries acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the date of acquisition or up to the date of disposal, as appropriate.

The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company, using consistent accounting policies. All intra-group balances, income and expenses, and unrealized gains and losses resulting from intra-group transactions are eliminated in full (see Note 29).

Associates

Associates are all entities over which the Parent Company has significant influence but not control, and are generally accompanying a shareholding of between 20% to 50% of the voting rights. Investments in associates are accounted for using the equity method and are initially recognized at cost.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The Parent Company's share in its associates' post-acquisition profits or losses is recognized in the consolidated statement of comprehensive income, and its share of post-acquisition movements in reserves is recognized in consolidated reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Parent Company's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Parent Company does not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate.

The Parent Company's subsidiaries and associates follow:

	<u>Effective Percentages of Ownership</u>	
	2011	2010
<i>Property Development:</i>		
SPRC	100.00%	100.00%
SPDI	100.00%	100.00%
<i>Leasing:</i>		
SPI Parking Services, Inc. (SPSI)	100.00%	100.00%
SLPC	100.00%	78.72%
KSA Realty Corporation (KSA)	52.90%	52.90%
<i>Real Estate:</i>		
Ivory Post Properties, Inc. (IPPI)	100.00%	100.00%
KPPI Realty Corporation (KRC)	100.00%	100.00%
Martin B. Properties, Inc. (MBPI)	100.00%	100.00%
NCRI	100.00%	100.00%
Perfect Sites, Inc. (PSI)	100.00%	100.00%
Shang Fort Bonifacio Holdings, Inc. (SFBHI)	100.00%	100.00%
Shang Global City Holdings, Inc. (SGCHI)	100.00%	100.00%
Sky Leisure Properties, Inc. (SLPI)*	50.00%	50.00%
Ideal Sites and Properties, Inc. (ISPI)	40.00%	40.00%
Shang Global City Properties, Inc.**	40.00%	40.00%
Exchange Properties Resources Corporation	35.00%	35.00%
<i>Property Management:</i>		
KPPI Management Services Corporation (KMSC)	100.00%	100.00%
Shang Property Management Services, Inc. (SPMSI)	100.00%	100.00%
<i>(a) Hotel:</i>		
Fort Bonifacio Shangri-la Hotel, Inc. (FBSHI)***	40.00%	40.00%
<i>Others:</i>		
Gipsey (BVI Company)	100.00%	100.00%
SHIL (BVI Company)****	100.00%	—
EPHI Logistics Holdings, Inc. (ELHI)	60.00%	60.00%

*Owned through PSI.

**Owned through SGCHI.

***Owned through SFBHI.

****Owned through Gipsey.

Except for Gipsey and SHIL, which were incorporated in the British Virgin Islands, all the other subsidiaries and associates were incorporated in the Philippines.

NCIs

NCIs represent the portion of consolidated profit or loss, consolidated comprehensive income or loss and consolidated net assets not held by the Parent Company and are presented separately in the consolidated statement of comprehensive income, consolidated statement of changes in equity and within equity in the consolidated statement of financial position, but separately from equity holders of the Parent Company.

Business Combinations

Business combinations are accounted for using the purchase method. This involves recognizing identifiable assets and liabilities of the acquired business initially at fair value. If the acquirer's interest in the net fair value of the identifiable assets and liabilities exceeds the cost of the business combination, the acquirer shall: (a) reassess the identification and measurement of the acquiree's identifiable assets and liabilities and the measurement of the cost of the combination; and (b) recognize as goodwill any excess remaining after that reassessment.

For business combination achieved in stages, each exchange transaction is treated separately by the Parent Company. The cost of the transaction and the fair value information at the date of each exchange transaction are used to determine the amount of any goodwill associated with that transaction. This results in a step-by-step comparison of the cost of each individual investment with the Parent Company's interest in the fair values of the acquiree's identifiable assets, liabilities and contingent liabilities at each step.

The fair values of the acquiree's identifiable assets, liabilities and contingent liabilities may be different at the date of each exchange transaction for the following reasons:

- a. the acquiree's identifiable assets, liabilities and contingent liabilities are notionally restated to their fair values at the date of each exchange transaction to determine the amount of any goodwill associated with each transaction; and
- b. the acquiree's identifiable assets, liabilities and contingent liabilities must then be recognized by the Parent Company at their fair values at the acquisition date.

Any resulting fair value adjustment to acquiree's identifiable assets, liabilities and contingent liabilities relating to previously held interests by the Parent Company is accounted for as a revaluation.

The Parent Company's acquisition of additional interest in KSA on January 14, 2008 and merger with Kuok Philippine Properties, Inc. (KPPI) on July 25, 2007, which resulted to the Parent Company being the surviving entity, were accounted for as business combinations using the purchase method. This resulted in recognition of goodwill at the dates of transactions aggregating to ₱394,926,466 (see Note 15).

Goodwill

The acquirer shall recognize goodwill as of the acquisition date if the aggregate of: (a) the consideration transferred; (b) the amount of any non-controlling interest in the acquiree; and (c) in a business combination achieved in stages, the acquisition-date fair value of the acquirer's previously held equity interest in the acquiree exceeds the net acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. Goodwill on acquisitions of subsidiaries is recognized separately as a noncurrent asset and is tested annually for impairment. Goodwill on acquisitions of associates is included in the investment in associates account and is tested annually for impairment.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

as part of the overall balance. Gain or loss on a disposal of an entity includes the carrying amount of the goodwill relating to the entity sold.

Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from dates of acquisitions and are subject to an insignificant risk of changes in value.

Financial Instruments

Initial Recognition and Measurement

Financial instruments are recognized initially at fair value, adjusted for directly attributable transaction costs in the case of financial instruments not at FVPL. The Group recognizes a financial instrument in the consolidated statement of financial position when it becomes a party to the contractual provisions of the instrument.

All regular way purchases and sales of financial assets are recognized on the trade date, which is the date that the Group commits to purchase the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

Classification

Financial assets are classified as financial assets at FVPL, loans and receivables, held-to-maturity (HTM) financial assets, and AFS financial assets as appropriate. Financial liabilities are classified as financial liabilities at FVPL and other financial liabilities. The Group determines the classification of its financial instruments at initial recognition and, where allowed and appropriate, re-evaluates the designation at each reporting date.

Financial Assets or Liabilities at FVPL

Financial instruments at FVPL include financial assets or financial liabilities held-for-trading and those designated upon initial recognition as financial assets or liabilities at FVPL.

Financial assets and liabilities are classified as held-for-trading if they are acquired for the purpose of selling in the near term. Derivatives, including separated embedded derivatives, are also classified as held-for-trading unless they are designated as effective hedging instruments or financial guarantee contracts. Dividends, interests and gains or losses on held-for-trading financial instruments are recognized in the consolidated profit or loss.

Financial instruments may be designated at initial recognition as financial assets or liabilities at FVPL when any of the following criteria are met: (i) the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognizing the gains or losses on them on a different basis; (ii) the assets or liabilities are part of a group of financial instruments which are managed and their performances are evaluated on fair value basis, in accordance with a documented risk management strategy; or (iii) the financial instrument contains an embedded derivative that would need to be separately recorded.

Financial instruments in this category are classified as current assets or current liabilities.

As of December 31, 2011 and 2010, the Group has investment in shares of stock with various publicly listed companies which was classified as held-for-trading financial asset. As of December 31, 2011 and 2010, the Group has no financial liabilities at FVPL.

Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, loans and receivables are subsequently carried at amortized cost using the effective interest rate (EIR) method, less any allowance for impairment. Amortized cost is calculated taking into account any discount or premium on acquisition, and includes fees that are an integral part of the EIR and transaction costs. Gains and losses are recognized in the consolidated profit or loss when the loans and receivables are derecognized, impaired or amortized. Loans and receivables are classified as current assets if maturity is within twelve months from the reporting date and as noncurrent assets if maturity is after twelve months from the reporting date.

As of December 31, 2011 and 2010, the Group's loans and receivables consist of cash in banks and cash equivalents, receivables composed of rental receivables, installment contracts receivable, receivable on memorial lots sold, receivables from related parties, advances to officers and employees, interest receivable and other receivables, and refundable deposits.

Rent and Other Receivables

Rent and other receivables are recognized at the lower of their original invoiced values and carrying amounts. Where the time value of money is material, receivables are carried at amortized cost. Provision is made when there is objective evidence that the Group will not be able to recover the balances in full. Balances are written off when the probability of recovery is assessed as being remote.

HTM Financial Assets

HTM financial assets are non-derivative financial assets which carry fixed or determinable payments and fixed maturities, and which the Group has the positive intention and ability to hold to maturity. After initial measurement, HTM financial assets are measured at amortized cost. This cost is computed as the amount initially recognized less principal repayments, plus or minus the cumulative amortization using the EIR method of any difference between the initially recognized amount and the maturity amount, less allowance for impairment. The losses arising from impairment are recognized in the consolidated profit or loss. HTM financial assets are classified as current assets if maturity is within twelve months from the reporting date and as noncurrent assets if maturity is after twelve months from the reporting date.

As of December 31, 2011 and 2010, the Group has no HTM financial assets.

AFS Financial Assets

AFS financial assets are non-derivative financial assets that are either designated in this category or not classified in any of the other categories. Financial assets may be designated at initial recognition as AFS financial assets if they are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions. AFS financial assets are carried at fair value in the consolidated statement of financial position. Changes in fair value of such assets are accounted for in consolidated other comprehensive income in the cumulative changes in fair value of AFS financial assets until the financial assets are derecognized or until they are determined to be impaired. When an AFS financial asset is derecognized or determined to be impaired, the cumulative gains or losses previously recorded in consolidated other comprehensive income is recognized in consolidated profit or loss. Investments in equity instruments that do not have quoted market prices in an active market and whose fair values cannot be reliably measured are carried at their costs, less any impairment in value. AFS financial assets are classified as current assets if maturity is within twelve months from the reporting date and as noncurrent assets if maturity is after twelve months from the reporting date.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As of December 31, 2011 and 2010, the Group's investments in proprietary club shares, and listed and unlisted shares of stock are classified as AFS financial assets.

Other Financial Liabilities

This category pertains to financial liabilities that are not held for trading nor designated as financial liabilities at FVPL upon inception of the liability.

Other financial liabilities are initially recorded at fair value, less directly attributable transaction costs. After initial recognition, other financial liabilities are carried at amortized cost using the EIR method. Amortized cost is calculated by taking into account any issue costs, and any discount or premium on settlement. Gains and losses are recognized in consolidated profit or loss when the liabilities are derecognized or amortized. Other financial liabilities are classified as current liabilities if maturity is within twelve months from the reporting date and as noncurrent liabilities if maturity is after twelve months from the reporting date.

As of December 31, 2011 and 2010, the Group's other financial liabilities include accounts payable and other current liabilities except for customers' deposits, reservation payables, deferred output value-added tax (VAT), output VAT, withholding taxes, and bank loans and deposits from tenants.

Deposits from Tenants

Deposits from tenants are carried at amortized cost using the EIR method.

The difference between the present value and the actual deposit received is treated as additional rental incentive which is recorded under "Deferred lease income" in the consolidated statement of financial position and amortized using the straight-line method over the term of the lease.

Determination of Fair Value

The fair value of financial instruments that are actively traded in organized financial markets is determined by reference to quoted market bid prices at the close of business on the reporting date. For investments and all other financial instruments where there is no active market, fair value is determined using valuation techniques. Such techniques include using arm's-length market transactions; reference to the current market value of another instrument, which is substantially the same; and discounted cash flow analysis and other valuation models. If the fair value cannot be measured reliably, the financial instruments are measured at cost, being the fair value of the consideration paid, in case of an asset, and received, in case of a liability. All transaction costs directly attributable to the acquisition are also included in the cost of investment.

Day 1 Difference

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a Day 1 difference) in consolidated profit or loss unless it qualifies for recognition as some other type of asset. In cases where the data use is not observable, the difference between the transaction price and model value is only recognized in consolidated profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the Day 1 difference.

Offsetting

A financial asset and a financial liability are offset and the net amount reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts, and there is an intention to settle on a net basis or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreement, and the related assets and liabilities are presented gross in the consolidated statement of financial position.

The Group assesses at each reporting date whether a financial asset or a group of financial assets is impaired.

a. Financial Assets Carried at Amortized Cost

If there is objective evidence that an impairment loss on loans and receivables has been incurred, the amount of impairment loss is measured as the difference between the financial asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not been incurred) discounted at the financial asset's original EIR (i.e. the EIR computed at initial recognition). The carrying amount of the asset is reduced by the impairment loss, which is recognized in consolidated profit or loss.

The Group first assesses whether objective evidence of impairment exists for financial assets that are individually significant and collectively for financial assets that are not individually significant. Objective evidence includes observable data that comes to the attention of the Group about loss events such as, but not limited to, significant financial difficulty of the counterparty, a breach of contract, such as a default or delinquency in interest or principal payments, probability that the borrower will enter bankruptcy or other financial reorganization. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in the group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Asset that is individually assessed for impairment and for which an impairment loss is recognized is not included in the collective assessment of impairment. The impairment assessment is performed at each reporting date. For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of credit risk characteristics such as customer type, payment history, age of the receivable and term.

Loans and receivables, together with the related allowance, are written off when there is no realistic prospect of future recovery and all collateral has been realized. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in consolidated profit or loss, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

b. AFS Financial Assets

If an AFS financial asset is impaired, an amount comprising the difference between its cost (net of any principal payment), less any impairment loss previously recognized in the consolidated profit or loss, and its current fair value is transferred from equity to consolidated profit or loss. In case of equity securities classified as AFS financial assets, objective evidence would include a significant or prolonged decline in fair value of the financial assets below their costs or where other objective evidence of impairment exists.

Impairment losses on equity securities are not reversed through consolidated profit or loss. Increases in fair value, after impairment, are recognized in consolidated other comprehensive income.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

c. Financial Assets Carried at Cost

If there is objective evidence that an impairment loss has been incurred on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, or on a derivative asset that is linked to and must be settled by delivery of such unquoted equity instrument, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.

*Derecognition**a. Financial Assets*

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired; or
- the Group retains the rights to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- the Group has transferred its rights to receive cash flows from the asset and either: (a) has transferred substantially all the risks and rewards of the asset; or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

b. Financial Liabilities

A financial liability is derecognized when the obligation under the liability has been discharged, cancelled or has expired.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in consolidated profit or loss.

Properties Held for Sale

Properties held for sale are properties being constructed or acquired for sale in the ordinary course of business, rather than for rental or capital appreciation, and are carried at the lower of cost and net realizable value (NRV). NRV is the estimated selling price in the ordinary course of business, less estimated costs necessary to complete and make the sale.

Condominium Units Held for Sale

Cost of condominium units held for sale represents accumulated costs on the unsold units of the completed Projects.

Memorial Lots Held for Sale

Cost of memorial lots held for sale primarily consists of acquisition cost and expenditures for the development of the real estate properties.

Construction in Progress

Cost of construction in progress represents the accumulated costs for the construction and development of the ongoing Projects. It includes those that are directly attributable to the construction of the Projects such as direct materials, professional and consultancy fees and project management costs.

Prepayments and Other Current Assets

Creditable Withholding Tax (CWT)

CWT represents income taxes paid for goods and services acquired that can be claimed as credit against the income tax liability.

Input VAT

Input VAT is recognized when the Group purchased goods or services from a VAT-registered supplier or vendor. This account is offset, on per entity basis, against any output VAT previously recognized.

Prepaid Expenses

Prepaid expenses include expenses already paid but not yet incurred and from which future economic benefits are expected to flow to the Group within its normal operating cycle or within twelve months from the reporting date. These are measured at cost less allowance for impairment losses, if any.

Investment Properties

Investment properties consist of land and buildings that are held for long-term rental yields or for capital appreciation or both, and that are not occupied by the companies in the Group.

Investment properties are measured initially at their costs, including related transaction costs. Transaction costs include transfer taxes, professional fees and other costs necessary to bring the investment properties to the condition necessary for them to be capable of being used.

After initial recognition, investment properties are carried at fair value. Gains or losses arising from changes in fair value are recorded in consolidated profit or loss in the year in which they arise. Fair value is based on active market prices, adjusted, if necessary, for any difference in the nature, location or condition of the specific asset. The fair value of each of the Group's investment property is determined annually by independent valuers. An investment property that is being redeveloped for continuing use as investment property, or for which the market has become less active, continues to be measured at fair value.

Subsequent expenditure is charged to the asset's carrying amount only when it is probable that future economic benefits associated with the asset will flow to the Group and the cost of the item can be reliably measured. All other repair and maintenance costs are recognized in consolidated profit or loss in the period in which they are incurred.

Investment properties are derecognized when they have been disposed of or permanently withdrawn from use and no future economic benefit is expected from their disposal. Any gain or loss on the retirement or disposal of an investment property is recognized in consolidated profit or loss in the year of retirement or disposal. Gain or loss on disposal of investment property is determined as the difference between the net disposal proceeds and the carrying amount of the asset at the date of disposal.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Transfers are made to investment properties when, and only when, there is a change in use, evidenced by the ending of owner-occupation or commencement of an operating lease to another party. Transfers are made from investment properties when, and only when, there is a change in use, evidenced by the commencement of owner-occupation or commencement of development with a view to sell.

When the Group completes the construction or development of a self-constructed investment property that will be carried at fair value, any difference between the fair value of the property at that date and its previous carrying amount shall be recognized in consolidated profit or loss. If a property and equipment becomes an investment property, the Group accounts for such property in accordance with the policy stated under property and equipment up to the date of change in use. For transfer from investment property carried at fair value to property and equipment or construction in progress, the investment property's deemed cost shall be its fair value at the date of change in use.

Real Estate Development Projects

Real estate development projects undertaken by a subsidiary, for which developments are temporarily suspended, are carried at cost less impairment in value. Cost primarily consists of acquisition cost and expenditures for the development and construction of the real estate projects.

Property and Equipment

Property and equipment are carried at cost less accumulated depreciation and amortization, and any impairment in value.

The initial costs of property and equipment consist of their purchase prices and any directly attributable costs of bringing the assets to their working condition and location for their intended use. Expenditures incurred after the property and equipment have been put into operation, such as repair and maintenance costs, are recognized in consolidated profit or loss in the year in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional costs of property and equipment.

Depreciation and amortization commence once the assets are available for use and are provided on all property and equipment at rates calculated to write off the costs, less estimated residual values based on prices prevailing at the reporting date, of each asset evenly over its expected useful life as follows:

<u>Category</u>	<u>Useful Lives in Years</u>
Building and building improvements	45
Transportation equipment	2 to 5
Furniture, fixtures and other equipment	2 to 4

Depreciation or amortization ceases at the earlier of the date when the asset is classified as either investment property or property held for sale and the date the asset is derecognized.

The assets' estimated useful lives (EUL), and depreciation and amortization method are reviewed periodically to ensure that these are consistent with the expected pattern of economic benefits from the items of property and equipment. The assets' estimated residual values are reviewed periodically and adjusted if appropriate.

When an asset is retired, or otherwise disposed of, the cost and the accumulated depreciation or amortization, and any impairment in value are removed from the accounts and any resulting gain or loss is recognized in consolidated profit or loss.

Impairment of Nonfinancial Assets

The Group assesses at each reporting date whether there is an indication that the nonfinancial assets composed of prepayments and other current assets, investment in associates, real estate development projects, property and equipment and goodwill may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or CGU's fair value less cost to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or group of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Impairment losses, if any, are recognized in consolidated profit or loss in those expense categories consistent with the function of the impaired assets.

An assessment is made at each reporting date as to whether there is any indication that the previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation or amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in consolidated profit or loss. After such a reversal, the depreciation or amortization charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

The following criteria are also applied in assessing impairment of specific assets:

Investment in Associates

After application of the equity method, the Group determines whether it is necessary to recognize impairment loss on the Group's investment in associates. The Group determines at each reporting date whether there is objective evidence that an investment is impaired. If that is the case, the Group calculates the amount of impairment as the difference between the fair value of the investee company and the carrying value of the investment. The difference is recognized in consolidated profit or loss.

Goodwill

Impairment testing for goodwill is performed annually and when circumstances indicate that its carrying value may be impaired. Impairment is determined by assessing the recoverable amount of the CGU or group of CGUs to which the goodwill relates. Where the recoverable amount of the CGU or group of CGUs to which goodwill has been allocated is less than its carrying amount, an impairment loss is recognized in consolidated profit or loss. Impairment losses relating to goodwill cannot be reversed in future periods.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Borrowing Costs

Borrowing costs are capitalized if they are directly attributable to the acquisition, construction, or production of a qualifying asset. All other borrowing costs are recognized as expense in consolidated profit or loss in the year in which they are incurred. Capitalization of borrowing costs commences when the activities to prepare the asset are in progress, and expenditures and borrowing costs are being incurred. Borrowing costs are capitalized until the assets are ready for their intended use.

Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and a reliable estimate can be made of the obligation. If the effect of the time value of money is material, provision is determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in provision due to passage of time is recognized as interest expense. When the Company expects a provision or loss to be reimbursed, the reimbursement is recognized as a separate asset only when the reimbursement is virtually certain and its amount is estimable. The expense relating to any provision is presented in profit or loss, net of any reimbursement.

Equity*Capital Stock and APIC*

Capital stock is measured at par value for all shares issued. When the shares are sold at a premium, the difference between the proceeds and the par value is credited to the “APIC” account. When shares are issued for a consideration other than cash, the proceeds are measured at the fair value of consideration received. In case the shares are issued to extinguish or settle a liability of the Parent Company, the shares are measured either at the fair value of the shares issued or fair value of the liability settled, whichever is more reliably determinable.

Treasury Shares

Treasury shares are recorded at cost and presented as deduction from equity. When the shares are retired, the capital stock account is reduced by their par value and the excess of cost over par value, upon retirement, is debited to APIC when the shares were issued and to retained earnings for the remaining balance.

Retained Earnings

Retained earnings include cumulative profits attributable to the Parent Company’s stockholders and reduced by dividends. Retained earnings also include effect of changes in accounting policies as may be required by the standards’ transitional provisions.

Dividend Distribution

Dividend distribution to the Parent Company’s stockholders is recognized as a liability “Dividends payable” in the Group’s consolidated financial statements on the date when the dividends are declared by the Board.

Revenue and Expense Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the amount of revenue can be reliably measured. Revenue is measured at fair value of consideration received. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as a principal or as an agent. The Group has concluded that it is acting as the principal in all of its major revenue arrangements. The following specific recognition criteria must also be met before revenue is recognized:

Rental

Rental revenues from the leasing of properties held under operating lease are recognized on a straight-line basis over the periods of the respective leases or on a certain percentage of gross revenue of the lessees, whichever is appropriate.

Condominium Sales

For completed projects, condominium sales and the related cost are accounted for using the full accrual method. The percentage of completion (POC) method is used to recognize revenue from condominium sales where the Group has material obligations under the sales contract to complete the condominium units after they are sold. Under this method, revenue and cost are recognized as the related obligations are fulfilled, measured principally on the basis of the estimated completion of the physical proportion of the contract work, and by reference to the actual costs incurred to date over the total estimated project costs, net of related commission. Any excess collections received over the recognized receivables are recognized as “Customers’ deposits” under “Accounts payable and other current liabilities” in the consolidated statement of financial position.

If the revenue recognition criteria under the full accrual or POC method are not met, the deposit method is applied until all the conditions for recognizing a sale are met. Until revenue from condominium sales is recognized, cash received from customers are also recognized as Customers’ deposits.

Estimated loss on unsold units is recognized in consolidated profit or loss immediately when it is probable that total project costs will exceed total contract revenue.

Sale of Memorial Lots Held for Sale

Sale of memorial lots held for sale is accounted for under the full accrual method. Under this method, revenue is not recognized until the selling price is reasonably assured and the earning process is virtually complete. When a sale does not meet the requirements for income recognition, revenue is deferred until those requirements are met.

Interest Income

Interest income on cash in banks and cash equivalents is recognized as the interest accrues, taking into account the effective yield on the assets. Interest income from the accretion of installment contracts receivable is recognized using the EIR method.

Dividend Income

Dividend income is recognized when the Group’s right to receive the dividends is established.

Other Service Income

Administration and management services, customer lounge fees, banner income, income from cinema operations, freight forwarding and other service income are recognized when the related services have been rendered. Revenue from auxiliary services such as handling, sale of scrap materials, import break bulk and brokerage is also recognized when services are provided. Money received or amounts billed in advance for the rendering of services are recorded as unearned income until the earning process is complete.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Commission Expense

Commissions paid to sales and marketing agents on the sale of pre-completed units are deferred when recoveries are reasonably expected and are charged to expense in the period in which the related revenues are recognized as earned. Accordingly, when the POC method is used, commissions are likewise charged to expense in the period the related revenues are recognized.

Costs and Expenses

Related costs of properties held for sale that have been sold are accounted for using the full accrual, percentage of completion or deposit methods, as appropriate. Costs of other income are recognized using the full account method. General and administrative expenses are recognized as incurred.

Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- a. there is a change in contractual terms, other than a renewal or extension of the arrangement;
- b. a renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- c. there is a change in the determination of whether fulfillment is dependent on a specified asset; or
- d. there is a substantial change to the asset.

When a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances give rise to the reassessment for scenarios (a), (c) or (d) above, and at the date of renewal or extension period for scenario (b).

Group as the Lessor

Assets leased out under operating leases which include freehold land and freehold buildings are included under “investment properties” account in the consolidated statement of financial position.

Employee Benefits

Retirement Obligations

A defined benefit plan is a retirement plan that defines an amount of retirement benefit that an employee will receive on retirement. It is usually dependent on one or more factors such as age, years of service and compensation. The post-employment benefit paid to all employees in the Group qualifies as a post-employment defined benefit plan.

The liability recognized in the consolidated statement of financial position in respect of the defined benefit pension plan is the present value of defined benefit obligations at the reporting date less the fair value of plan assets, together with adjustments for unrecognized actuarial gains or losses and past service costs. The defined benefit obligations are calculated annually by an independent actuary using the projected unit credit method. The present value of defined benefit obligations is determined by discounting the estimated future cash outflows using risk-free interest rates of government bonds that are denominated in the currency on which the benefits will be paid, and that have terms to maturity which approximate the terms of the related retirement liability.

Cumulative unrecognized actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions in excess of the greater of 10% of the fair value of plan assets or 10% of the present value of defined benefit obligations at the beginning of the year are spread to income over the employees' expected average remaining working lives.

Past service costs are recognized immediately in consolidated profit or loss, unless the changes to the retirement plan are conditional on the employees remaining in service for a specified period of time (the vesting period). In this case, the past service costs are amortized on a straight-line basis over the vesting period.

Termination Benefits

Termination benefits are payable when employment is terminated before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognizes termination benefits when it is demonstrably committed to either terminate the employment of an employee or group of employees before the normal retirement date or to provide termination benefits as a result of an accepted offer made to encourage voluntary redundancy. Benefits falling due more than twelve months from the reporting date are discounted to their present values.

Foreign Currency-denominated Transactions and Translations

Transactions in foreign currencies are recorded using the applicable functional currency exchange rates at the dates of transactions. Outstanding monetary assets and liabilities denominated in foreign currencies are retranslated using the applicable closing functional currency exchange rates at the reporting date. All foreign exchange gains and losses are recognized in consolidated profit or loss.

The functional and presentation currency of Gipsey and SHIL, foreign subsidiaries, is the HK\$. All monetary and nonmonetary assets and liabilities are translated into Peso at the exchange rate prevailing at the reporting date, capital stock accounts and retained earnings accounts are translated at historical rates, and revenues and expenses at the average exchange rate for the year. The resulting translation adjustments are reflected as a separate component of consolidated other comprehensive income.

Income Tax

Current Income Tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the tax authorities. The tax rates and tax laws used to compute the amount are those that have been enacted or substantively enacted at the reporting date.

Deferred Income Tax

Deferred income tax is provided, using the liability method, on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognized for all taxable temporary differences. Deferred income tax assets are recognized for all deductible temporary differences, carryforward benefits of unused tax credits, tax losses [net operating loss carryover (NOLCO)], minimum corporate income tax (MCIT), and excess MCIT over regular corporate income tax (RCIT) to the extent that it is probable that sufficient future taxable profits will be available against which all or part of the deductible temporary differences, carryforward benefits of unused tax credits, tax losses, MCIT and excess MCIT over RCIT can be utilized. Deferred income tax, however, is not recognized when it arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable income or loss.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The carrying amounts of deferred income tax assets are reviewed at each reporting date and reduced to the extent that they are no longer probable that sufficient future taxable profits will be available to allow all or part of the deferred income tax assets to be utilized. Unrecognized deferred income tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that sufficient future taxable profits will allow all or part of the deferred income tax assets to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on the tax rates and tax laws that have been enacted or substantively enacted at the reporting date.

Deferred income tax assets and deferred income tax liabilities are offset, if a legally enforceable right exists to set off current income tax assets against current income tax liabilities and the deferred income tax relates to the same entity and the same tax authority.

Earnings Per Share

Earnings per share is computed by dividing the net income attributable to equity holders of the Parent Company and total comprehensive income attributable to equity holders of the Parent Company by the weighted average number of shares outstanding during the year adjusted to give retroactive effect to any stock dividends declared during the year.

Basic earnings per share is calculated by dividing the net income attributable to equity holders of the Parent Company and total comprehensive income attributable to equity holders of the Parent Company for the year by the weighted average number of common shares outstanding during the year.

Diluted earnings per share is computed by dividing the adjusted net income attributable to equity holders of the Parent Company and adjusted total comprehensive income attributable to equity holders of the Parent Company for the year by the weighted average number of shares for the effects of all potential dilutive common shares.

Segment Reporting

An operating segment is a component of an entity:

- a. that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the same entity);
- b. whose operating results are regularly reviewed by the entity's chief operating decision maker to make decisions about resources to be allocated to the segment and to assess its performance; and
- c. for which discrete financial information is available.

Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed when an inflow of economic benefits is probable. Contingent assets are assessed continually to ensure that developments are appropriately reflected in the financial statements. If it has become virtually certain that an inflow of economic benefits will arise, the asset and the related income are recognized in the consolidated financial statements.

Events after the Reporting Date

Any post year-end event that provides additional information about the Group's financial position at the reporting date (adjusting event) is reflected in the consolidated financial statements. Post year-end events that are not adjusting events, if any, are disclosed when material to the consolidated financial statements.

3. Significant Accounting Assumptions, Judgments and Estimates

The preparation of the consolidated financial statements in accordance with PFRS requires management to make assumptions, judgments and estimates that affect the amounts reported in the consolidated financial statements based on evaluation of relevant facts and circumstances at the reporting date. Future events may occur which can cause the assumptions used in arriving at those judgments and estimates to change. The effects of any changes will be reflected in the consolidated financial statements as they become reasonably determinable.

Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on amounts recognized in the consolidated financial statements:

Determination of the Functional Currency

Based on the economic substance of the underlying circumstances relevant to the Parent Company, management determined its functional currency to be the Peso. It is the currency that mainly influences the sale of goods and services and the costs of goods sold and services rendered.

Classification of Financial Instruments

The Group classifies a financial instrument, or its component, on initial recognition as a financial asset, a financial liability or an equity instrument in accordance with the substance of the contractual arrangement and the definitions of financial asset, financial liability and equity instrument. The substance of a financial instrument, rather than its legal form, governs its classification in the consolidated statement of financial position.

Financial assets are classified as financial assets at FVPL, loans and receivables, HTM financial assets, and AFS financial assets. Financial liabilities, on the other hand, are classified as financial liabilities at FVPL and other financial liabilities. The Group determines the classification at initial recognition and re-evaluates the classification at every reporting date.

The carrying values of financial instruments as of December 31, 2011 and 2010 are disclosed in Note 32.

Distinction between Properties Held for Sale and Investment Properties

The Group determines whether a property is to be classified as a property held for sale or an investment property.

- Properties held for sale comprise properties that are held for sale in the ordinary course of business. These are condominium units that the Group develops and intends to sell before or on completion of construction and memorial lots that the Group buys and resells.
- Investment properties comprise land and buildings which are not occupied substantially for use by, or in the operations of, the Group nor for sale in the ordinary course of business, but are held primarily to earn rental income and capital appreciation.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The carrying values of properties held for sale and investment properties amounted to ₱2,509,681,667 and ₱24,620,074,135, respectively, as of December 31, 2011 and ₱1,469,050,054 and ₱23,904,075,879, respectively, as of December 31, 2010 (see Notes 8 and 11).

Distinction between Investment Properties, and Property and Equipment

The Group determines whether a property qualifies as an investment property. In making its judgment, the Group considers whether the property generates cash flows largely independent of the other assets held by the Group. Property and equipment generate cash flows that are attributable not only to them but also to the other assets used in the operations of the Group.

Some properties comprise a portion that is to earn rentals or for capital appreciation and another portion that is held for use in the operation or for administrative purposes. If these portions cannot be sold separately at the reporting date, the property is accounted for as an investment property only if an insignificant portion is held for use in the operation or for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as an investment property. The Group considers each property separately in making its judgment.

The carrying values of investment properties, and property and equipment amounted to ₱24,620,074,135 and ₱60,831,962, respectively, as of December 31, 2011 and ₱23,904,075,879 and ₱32,396,507, respectively, as of December 31, 2010 (see Notes 11 and 14).

Impairment of AFS Equity Financial Assets

The Group treats AFS equity financial assets as impaired when there has been a significant or prolonged decline in the fair value below its cost or whether other objective evidence of impairment exists. The determination of what is “significant” and “prolonged” requires judgment. The Group generally treats a decline of 20% or more of the original cost as “significant” and a period greater than six months as “prolonged”. In addition, the Group evaluates other factors including normal volatility in share prices for quoted securities, future cash flows and discount factors for unquoted securities.

The carrying values of AFS equity financial assets amounted to ₱500,912,842 and ₱497,712,842 as of December 31, 2011 and 2010, respectively (see Note 13). Based on management’s assessment, there has been no significant or prolonged decline in the fair value of AFS equity financial assets, thus, no impairment loss was recognized in 2011, 2010 and 2009.

Revenue Recognition

When a contract of sale of a property upon completion of construction is judged to be a construction contract, revenue is recognized using the POC method as construction progresses. The POC is based on proportion of contract costs incurred to date and the estimated costs to complete and by reference to the estimated completion of a physical proportion of the contract work.

Condominium sales recognized amounted to ₱623,571,891, ₱666,564,568, and ₱1,765,683,792 in 2011, 2010 and 2009, respectively.

Contingencies

The Group is currently involved in various legal proceedings. The estimates of the probable costs for the resolution of these claims have been developed in consultation with the outside legal counsel handling the defense in these matters and are based upon analyses of potential reports. Based on management’s assessment, these proceedings will not have a material effect on the Group’s financial position and performance (see Note 30).

Classification of Leases as Operating Lease

The Group has entered into commercial property leases on its investment property portfolio where it has determined that it retained the significant risks and rewards related to the ownership of the said investment properties. As such, the lease agreements were accounted for as operating lease (see Notes 29 and 31).

The carrying values of investment properties as of December 31, 2011 and 2010 amounted to ₱24,620,074,135 and ₱23,904,075,879, respectively (see Note 11).

Estimates

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing material adjustments to the carrying amounts of assets and liabilities are as follows:

Valuation of Financial Instruments

Financial instruments carried at fair values require the use of accounting estimates. While significant components of fair value measurement are determined using verifiable objective evidence, it would differ if the Group utilizes a different valuation methodology. Any changes in the fair values of financial instruments will affect consolidated profit or loss and equity.

The fair values of financial instruments on initial recognition are normally the transaction prices. These prices are indicative of actual and regularly occurring market transactions on an arm's length basis.

The fair values of the Group's financial assets at FVPL and AFS financial assets traded in active markets are based on quoted market prices at the reporting date. The quoted market prices used for financial assets held are the current bid prices. The Group's installment contracts receivable's and deposits from tenants' fair values are based on the present values of estimated future cash flows discounted using prevailing discount rates at the reporting date. The fair values of the other financial instruments are estimated by discounting the future contractual cash flows at the current market interest rates that are available to the Group at the reporting date for similar financial instruments.

The carrying amounts and fair values of the Group's financial instruments as of December 31, 2011 and 2010 are disclosed in Note 32.

Estimation of Allowance for Impairment of Receivables

The Group maintains an allowance for impairment of receivables at a level considered adequate to provide for potential uncollectible receivables. The level of this allowance is evaluated by management on the basis of the factors that affect the collectibility of the accounts. These factors include, but are not limited to, the length of the Group's relationship with the customer, the customer's payment behavior and known market factors. The Group reviews the age and status of receivables, and identifies accounts that are to be provided with allowance on a continuous basis.

Allowance for impairment of receivables amounted to ₱5,727,607 and ₱5,256,041 as of December 31, 2011 and 2010, respectively. The carrying values of the Group's receivables amounted to ₱1,458,139,139 and ₱673,709,626 as of December 31, 2011 and 2010, respectively (see Note 7).

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Estimation of POC of the Projects

The Group's revenue and cost recognition policies require management to make use of estimates and assumptions that may affect the reported amounts of revenue and costs. The Group's revenue from condominium sales, recognized based on the POC, are measured principally on the basis of the actual costs incurred to date over the total estimated project costs and by reference to the estimated completion of a physical proportion of the contract work. The total estimated project costs is estimated by the Group's technical staff. At each reporting date, these estimates are reviewed and revised to reflect the current conditions, when necessary. As of December 31, 2011 and 2010, TSFSP is 99.90% and 99.00% complete, respectively. On the other hand, OSP is 9.00% and 2.80% complete as of December 31, 2011 and 2010, respectively (see Note 8).

Estimation of NRV

Properties held for sale are carried at the lower of cost and NRV.

NRVs for completed condominium units and memorial lots are assessed with reference to market conditions and prices existing at the reporting date, less estimated costs necessary to make the sale.

NRV in respect of condominium units under construction is assessed by reference to market prices at the reporting date for similar completed property, less estimated costs to complete the construction, less estimated time value of money to the date of completion and less estimated costs necessary to make the sale.

As of December 31, 2011 and 2010, properties held for sale amounted to ₱2,509,681,667 and ₱1,469,050,054, respectively (see Note 8).

Determination of Fair Values of Investment Properties

The fair values of investment properties are determined by independent real estate valuation experts using recognized valuation techniques. In some cases, fair values are determined based on recent real estate transactions with similar characteristics and in the location to those of the Group's assets. In the absence of such information, the Group determines the amount within a range of reasonable fair value estimates. In making its judgment, the Group considers information from variety of sources including:

- a. current prices in an active market for properties of different nature, condition or location (or subject to different lease or other contracts), adjusted to reflect those differences;
- b. recent prices of similar properties in less active markets, with adjustments to reflect any changes in economic conditions since the date of the transactions that occurred at those prices; and
- c. discounted cash flow projections based on reliable estimates of future cash flows, derived from the terms of any existing lease and other contracts and (where possible) from external evidence such as current market rents for similar properties in the same location and condition, and using discount rates that reflect current market assessments of the uncertainty in the amounts and timing of the cash flows.

The significant method and assumptions used by the valuers in estimating fair values of investment properties are set out in Note 11. As of December 31, 2011 and 2010, the fair values, which are also the carrying values of investment properties, amounted to ₱24,620,074,135 and ₱23,904,075,879, respectively (see Note 11).

Estimation of Useful Lives of Property and Equipment

The Group estimates the EUL of property and equipment based on the internal technical evaluation and experience with similar assets. EUL of property and equipment are reviewed periodically and updated if expectations differ from previous estimates due to physical wear and tear, technical and commercial obsolescence and other limits on the use of property and equipment. The EUL of the Group's property and equipment range from 2 to 45 years. As of December 31, 2011 and 2010, the carrying values of property and equipment amounted to ₱60,831,962 and ₱32,396,507, respectively (see Note 14).

Impairment of Nonfinancial Assets, Including Goodwill

The Group assesses whether there are any indicators of impairment for all nonfinancial assets at every reporting date. Nonfinancial assets with indefinite life such as goodwill are tested for impairment annually and at other times when impairment indicators exist. Other nonfinancial assets are tested for impairment when there are indicators that the carrying amounts may not be recoverable.

The factors that the Group considers important which could trigger an impairment review include the following:

- significant underperformance relative to expected historical or projected future operating results;
- significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- significant negative industry or economic trends.

If any such indication exists or in case of nonfinancial assets with indefinite life, the recoverable amount of the asset is estimated. Whenever the carrying amount of an asset exceeds its recoverable amount, an impairment loss is recognized. The recoverable amount is the higher of an asset's fair value less cost to sell and value in use. Value in use is the present value of estimated future cash flows expected to arise from the continuing use of the asset and from its disposal at the end of its useful life. Recoverable amount is estimated for an individual asset or, if it is not possible, for the CGU to which the asset belongs. The details of the Group's nonfinancial assets are disclosed in Notes 9, 10, 12, 14 and 15.

In 2011, the Group recognized impairment loss amounting to ₱394,926,466 on its goodwill (see Note 15). Impairment loss was also recognized in consolidated profit or loss in 2009 on the real estate development cost of KRC amounting to ₱181,954,697 (see Note 12). However, in 2010, no impairment loss was recognized. As of December 31, 2011 and 2010, based on management's assessment, there are no indications of impairment for the rest of the Group's nonfinancial assets composed of prepayments and other current assets, investment in associates, and property and equipment.

Estimation of Retirement Benefit Costs

The determination of the obligation and retirement benefits is dependent on management's assumptions used by actuaries in calculating such amounts. Those assumptions are described in Note 25, which include among others, the discount rate, expected rate of return on plan assets and future salary increase rate. As of December 31, 2011 and 2010, accrued retirement benefits included as part of "Accrued employee benefits" amounted to ₱16,429,200 and ₱18,116,812, respectively (see Note 25).

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Realizability of Deferred Income Tax Assets

The Group reviews the carrying amounts of deferred income tax assets at each reporting date and reduces them to the extent that it is no longer probable that sufficient future taxable profits will be available to allow all or part of the deferred income tax assets to be utilized. The Group expects to generate sufficient future taxable profits to allow all of its recognized deferred income tax assets to be utilized. Deferred income tax assets recognized as of December 31, 2011 and 2010 amounted to ₱337,300,498 and ₱243,627,902, respectively (see Note 27). The unrecognized deferred income tax assets of the Group are disclosed in Note 27.

4. Segment Information

The Group's operating businesses are organized and managed according to the nature of the products and services marketed, with each segment representing a strategic business unit that offers different products and serves different markets.

The Group has operations only in the Philippines.

In 2011, 2010 and 2009, the Group derives revenues from two main segments as follows:

Property Development

This business segment pertains to the sale of condominium units from the Projects.

Leasing

This business segment pertains to the leasing operations of the Shangri-La Plaza Mall (Shangri-La), The Enterprise Center (TEC) and their related carpark operations. It also includes leasing of a portion of the Parent Company's land to EDSA Shangri-La Hotel and Resort, Inc. (ESHRI), an affiliate through interlocking directors (see Note 29).

Others

Other business segments pertain to property management services, freight forwarding and logistics services, and the results of operations of real estate entities and BVI companies.

Revenues solely come from transactions with third parties. There is no transaction with a single external customer that amount to 10% or more of the Group's aggregate revenues.

The segment assets, liabilities and results of operations of the reportable segments of the Group as of and for the year ended December 31, 2011 are as follows:

	Property Development	Leasing	Others	Total
Revenue/sales	₱623,571,891	₱1,801,157,392	₱-	₱2,424,729,283
Cost of sales	(603,537,998)	-	-	(603,537,998)
Gross profit	20,033,893	1,801,157,392	-	1,821,191,285
Cinema	-	52,709,249	-	52,709,249
Gain on fair value adjustment of investment properties	48,800,000	535,907,502	91,618,220	676,325,722
Other income	9,131,702	60,574,356	37,145,197	106,851,255
Provision for impairment of goodwill	-	(394,926,466)	-	(394,926,466)
Staff costs	(36,837,616)	(158,246,761)	(8,510,794)	(203,595,171)
General and administrative expenses	(50,016,860)	(97,232,373)	(5,555,432)	(152,804,665)
Taxes and licenses	(13,493,805)	(121,702,431)	(201,466)	(135,397,702)

(Forward)

	Property			Total
	Development	Leasing	Others	
Depreciation and amortization	(P560,084)	(P14,539,927)	(P164,717)	(P15,264,728)
Insurance	(101,431)	(13,375,776)	(2,181)	(13,479,388)
Segment results	(23,044,201)	1,650,324,765	114,328,827	1,741,609,391
Interest income	249,644,183	40,239,736	38,607,497	328,491,416
Foreign exchange gain (loss) - net	12,992,733	276,274	(13,212,664)	56,343
Share in net profits of associates	-	-	19,966,558	19,966,558
Interest expense and bank charges	(245,964)	(209,453,143)	(3,637,400)	(213,336,507)
Provision for income tax	(255,249,752)	(265,370,677)	5,835,642	(514,784,787)
Net income for the year	(P15,903,001)	P1,216,016,955	P161,888,460	P1,362,002,414
Segment assets	P6,007,540,686	P22,579,992,219	P3,375,458,336	P31,962,991,241
Associate company	-	1,418,973,010	1,061,889,695	2,480,862,705
Total assets	P6,007,540,686	P23,998,965,229	P4,437,348,031	P34,443,853,946
Segment liabilities	P4,826,502,010	P4,405,758,443	P3,421,214,245	P12,653,474,698
Capital expenditures for the year	P2,107,660	P42,151,390	P183,339	P44,442,389

The segment assets, liabilities and results of operations of the reportable segments of the Group as of and for the year ended December 31, 2010 are as follows:

	Property			Total
	Development	Leasing	Others	
Revenue/sales	P666,564,568	P1,705,994,129	P-	P2,372,558,697
Cost of sales	(383,305,300)	-	-	(383,305,300)
Gross profit	283,259,268	1,705,994,129	-	1,989,253,397
Cinema	-	48,134,540	-	48,134,540
Gain (loss) on fair value adjustment of investment properties	35,243,552	(32,070,007)	62,638,452	65,811,997
Other income	12,309,059	66,869,351	12,226,314	91,404,724
Staff costs	(40,132,661)	(161,766,218)	(7,352,010)	(209,250,889)
General and administrative expenses	(69,743,287)	(115,818,343)	1,547,148	(184,014,482)
Taxes and licenses	(19,046,980)	(113,568,131)	(233,432)	(132,848,543)
Depreciation and amortization	(266,330)	(12,001,652)	(144,345)	(12,412,327)
Insurance	(56,170)	(10,108,774)	(1,250)	(10,166,194)
Segment results	201,566,451	1,375,664,895	68,680,877	1,645,912,223
Interest income	138,446,007	81,587,993	257,418	220,291,418
Foreign exchange gain (loss) - net	(539,524)	(172,113)	22,731	(688,906)
Share in net profits of associates	-	-	84,237,849	84,237,849
Interest expense and bank charges	-	(261,892,213)	-	(261,892,213)
Provision for income tax	(125,033,257)	(274,339,715)	(2,893,106)	(402,266,078)
Net income for the year	P214,439,677	P920,848,847	P150,305,769	P1,285,594,293
Segment assets	P3,492,111,198	P24,014,721,519	P4,421,373,417	P31,928,206,134
Associate company	-	1,834,045,712	-	1,834,045,712
Total assets	P3,492,111,198	P25,848,767,231	P4,421,373,417	P33,762,251,846
Segment liabilities	P952,953,094	P8,338,812,830	P3,019,237,758	P12,311,003,682
Capital expenditures for the year	P1,230,691	P21,899,690	P-	P23,130,381

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The segment assets, liabilities and results of operations of the reportable segments of the Group as of and for the year ended December 31, 2009 are as follows:

	Property Development	Leasing	Others	Total
Revenue/sales	¥1,765,683,792	¥1,708,257,555	¥-	¥3,473,941,347
Cost of sales	(1,259,606,680)	-	-	(1,259,606,680)
Gross profit	506,077,112	1,708,257,555	-	2,214,334,667
Cinema	-	36,191,061	-	36,191,061
Gain on:				
Fair value adjustment of investment properties	-	180,594,540	-	180,594,540
Sale of a subsidiary	-	-	84,985,845	84,985,845
Other income	5,614,790	52,537,702	6,228,691	64,381,183
Provision for impairment of real estate development projects	-	-	(181,954,697)	(181,954,697)
Staff costs	(36,562,495)	(149,323,204)	(8,517,222)	(194,402,921)
General and administrative expenses	(38,336,322)	(55,254,054)	(15,187,193)	(108,777,569)
Taxes and licenses	(8,801,397)	(116,506,108)	(2,970,263)	(128,277,768)
Depreciation and amortization	(360,591)	(10,087,199)	(96,230)	(10,544,020)
Insurance	(89,102)	(9,251,929)	(16,398)	(9,357,429)
Segment results	427,541,995	1,637,158,364	(117,527,467)	1,947,172,892
Interest income	101,234,071	89,438,878	408,600	191,081,549
Foreign exchange loss - net	(706,726)	(50,863)	(10,126)	(767,715)
Share in net losses of associates	-	-	(2,723,529)	(2,723,529)
Interest expense and bank charges	-	(313,260,960)	-	(313,260,960)
Provision for income tax	(87,505,788)	(302,000,491)	70,031,433	(319,474,846)
Net income for the year	¥440,563,552	¥1,111,284,928	(¥49,821,089)	¥1,502,027,391
Segment assets	¥3,436,684,828	¥23,628,740,619	¥4,130,785,302	¥31,196,210,749
Associate company	-	1,742,445,556	-	1,742,445,556
Total assets	¥3,436,684,828	¥25,371,186,175	¥4,130,785,302	¥32,938,656,305
Segment liabilities	¥959,417,753	¥8,909,265,411	¥2,352,784,150	¥12,221,467,314
Capital expenditures for the year	¥330,672	¥20,737,993	¥433,036	¥21,501,701

Inter-segment transactions are entered into under the normal commercial terms and conditions that would also be available to unrelated third parties.

5. Cash and Cash Equivalents

	2011	2010
Cash on hand and in banks	¥91,634,690	¥92,117,944
Cash equivalents	1,345,113,052	3,877,493,091
	¥1,436,747,742	¥3,969,611,035

Cash in banks earns interest at the prevailing bank deposit rates. The effective annual interest rates on cash equivalents, which have an average maturity of 33 days, range from 2.40% to 3.65% in 2011 and 3.30% to 3.44% in 2010. Total interest income from cash in banks and cash equivalents in 2011, 2010 and 2009 amounted to ¥135,644,243, ¥153,995,094 and ¥87,501,402, respectively (see Note 21).

As of December 31, the Group's cash and cash equivalents include United States Dollar (US\$) deposits with local banks as follows:

	2011	2010
US\$ value	\$325,741	\$501,673
Peso equivalent	₱14,280,502	₱21,993,344

The closing exchange rate used as at December 31, 2011 and 2010 was ₱43.84 to US\$1.00.

As of December 31, the Group's cash and cash equivalents include HK\$ deposits with local banks as follows:

	2011	2010
HK\$ value	\$306,663	\$69,640
Peso equivalent	₱1,732,952	₱392,770

The closing exchange rates used as at December 31, 2011 and 2010 were ₱5.65 and ₱5.64, respectively, to HK\$1.00.

Unrealized foreign exchange gain charged to consolidated profit or loss in 2011 amounted to ₱197,259. Unrealized foreign exchange losses charged to consolidated profit or loss amounted to ₱688,906 in 2010 and ₱757,290 in 2009.

6. Financial Assets at FVPL

	2011	2010
Beginning balance	₱27,627,116	₱23,677,671
Fair value adjustment (Note 21)	(287,530)	3,949,445
Ending balance	₱27,339,586	₱27,627,116

The movement in the accumulated fair value adjustments follows:

	2011	2010
Beginning balance	₱3,799,739	(₱149,706)
Fair value adjustment (Note 21)	(287,530)	3,949,445
Ending balance	₱3,512,209	₱3,799,739

In 2009, the Parent Company's remaining 2,000,000 San Miguel Brewery shares were sold at ₱8.84 per share resulting to recognition of gain on sale of financial assets at FVPL amounting to ₱4,294,318 in consolidated profit or loss (see Note 21).

As of December 31, 2011 and 2010, financial assets at FVPL represent shares of stock of various publicly listed companies.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

7. Receivables

	2011	2010
Trade:		
Rent	₱151,818,332	₱223,272,444
Installment contracts receivable - net of noncurrent portion of nil in 2011 and ₱75,927,603 in 2010	86,361,410	16,832,844
Receivable on memorial lots sold	-	427,320
Nontrade:		
Advances to:		
Contractors and suppliers	1,102,723,576	109,810,791
Officers and employees	1,483,525	1,479,453
Related parties (Note 29)	56,298,502	69,475,273
Deposit for future projects	10,000,000	153,750,000
Interest	1,095,099	4,452,017
Others	54,086,302	23,537,922
	1,463,866,746	603,038,064
Less allowance for impairment loss	5,727,607	5,256,041
	₱1,458,139,139	₱597,782,023

Rental receivables pertain to rental billings to tenants and to the Group's affiliates, and pertain to rental fees charged for the carpark spaces. The normal credit terms range from 30 to 60 days.

Installment contracts receivable represent receivables from sale of condominium units. The average term of the underlying sales contract ranges from one to five years. These receivables are non-interest bearing. Installment contracts receivable are discounted using prevailing interest rates at the dates of transactions. The differences between the present values and face values of the receivables are amortized using the EIR method over the term of the respective contracts. Interest income from accretion of installment contracts receivable amounted to ₱180,734,248, ₱60,964,785 and ₱99,409,506 in 2011, 2010 and 2009, respectively (see Note 21).

Advances to contractors and suppliers represent downpayments to them and are liquidated through progress billings. It significantly increased in 2011 due to the ongoing construction of the OSP.

Deposit for future projects, as of December 31, 2010, pertains to advance payments of SPDI to Asian Plaza Condominium Corporation (APCC) and Asian Plaza, Inc. (API) for the purchase of common areas, units at Asian Plaza I (Asian Plaza) and parcels of land. In 2011, the risks and rewards over the said properties were transferred to SPDI, thus, the deposit was reclassified to properties held for sale (see Note 8).

On May 27, 2011, SPDI entered into Memorandum of Agreements (MOAs) with Sigma Investment Corporation (Sigma) and GF&P Corporation (GF&P), corporations duly organized and existing under the virtue of the laws of the Philippines, for the purchase of Sigma's and GF&P's Development Rights pertaining to 6,642 square meters and 5,538 square meters, respectively, unused gross floor areas (GFA) in the parcels of land located beside Asian Plaza for total considerations of ₱74,486,240, inclusive of VAT, and ₱66,456,000, exclusive of VAT, respectively. As of December 31, 2011, the Deeds of Absolute Sale were not yet executed pending the approval of the Makati City Government of the sale of the Development Rights. As of December 31, 2011, advances to Sigma under "Deposit for future projects" account amounted to ₱10,000,000.

Other receivables are composed of banner, non-tenant related and other receivables.

The terms, balances and the volume of related party transactions which were and were not eliminated during consolidation are disclosed in Note 29.

The allowance for impairment loss pertains to other nontrade receivables and its movements are as follows:

	2011	2010
Beginning balance	P 5,256,041	P5,089,607
Provision for impairment loss (Note 23)	885,532	1,109,566
Reversal	(413,966)	–
Write off of receivables	–	(943,132)
Ending balance	P5,727,607	P5,256,041

The following table shows the expected cash flows from installment contracts receivable as of December 31:

	2011	2010
Expected cash flows in:		
2011	P–	P457,652,897
2012	976,027,156	631,770,940
2013	909,618,204	631,770,940
2014	1,844,808,677	430,615,720
	3,730,454,037	2,151,810,497
Less unamortized discount and unearned income	4,332,495,736	2,059,050,050
	(P602,041,699)	P92,760,447

As of December 31, 2011, excess collections from condominium unit buyers were included in “Customers’ deposits” account amounting to P688,403,109 (see Note 16).

The movements in the unamortized discount and unearned income on installment contracts receivable are as follows:

	2011	2010
Beginning balance	P 2,059,050,050	P148,784,587
Additions	3,077,751,825	4,211,382,379
Recognized sales and interest income	(804,306,139)	(2,301,116,916)
Ending balance	P4,332,495,736	P2,059,050,050

8. Properties Held for Sale

	2011	2010
Condominium units held for sale	P 7,200,000	P7,200,000
Memorial lots held for sale	26,140	466,140
Construction in progress	2,502,455,527	1,461,383,914
	P2,509,681,667	P1,469,050,054

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Construction in progress consists of:

	2011	2010
Construction cost	P1,566,675,445	P1,217,675,793
Land	627,915,000	129,787,996
Professional and consultancy fees	227,181,276	77,404,202
Project management	80,683,806	36,515,923
	P2,502,455,527	P1,461,383,914

In 2010, construction in progress amounting to P32,353,820 was reclassified to investment property and re-measured at fair value (see Note 11).

SPDI entered into a MOA executed on December 22, 2010 with APCC and API for the purchase of common areas and 123 units of Asian Plaza and two parcels of land upon which Asian Plaza is constructed for a consideration amounting to P615,000,000, exclusive of VAT. In 2011, the risks and rewards over the said properties were transferred to SPDI.

The Group has no unusual purchase commitments as of December 31, 2011 and 2010.

The status of the projects are set out below:

TSFSP

	2011	2010
Total estimated project costs	P4,740,178,220	P4,539,764,397
Total actual costs incurred to date	4,735,438,042	4,494,366,753
POC	99.90%	99.00%

OSP

	2011	2010
Total estimated project costs	P11,149,094,984	P9,127,641,387
Total actual costs incurred to date	1,003,418,549	255,573,959
POC	9.00%	2.80%

9. Prepayments and Other Current Assets

	2011	2010
CWT	P283,331,813	P264,990,097
Prepaid commission	178,434,794	75,713,930
Cash in escrow	144,929,600	-
Input VAT	88,892,233	64,283,206
Prepaid expenses	5,238,071	5,841,384
Others	522,013	848,999
	P701,348,524	P411,677,616

Cash in escrow pertains to the cash deposited in a local bank in compliance with the MOAs entered into by SPDI with Sigma and GF&P (see Note 7). The cash in escrow shall be released to Sigma and GF&P upon SPDI's receipt of the written notice from the Makati City Government approving the sale to SPDI of the Development Rights, annotation in the titles to the parcels of land of the resulting decrease in the total GFA, and the execution of the Deeds of Absolute Sale of the said transfers; or to SPDI in the event that the City Government of Makati did not approve the sale.

10. Investment in Associates

	2011	2010
Acquisition costs:		
Beginning balance	₱1,727,906,685	₱1,720,544,378
Additional investment	626,850,435	7,362,307
Ending balance	2,354,757,120	1,727,906,685
Accumulated share in net profits:		
Beginning balance	106,139,027	21,901,178
Share in net profits for the year	19,966,558	84,237,849
Ending balance	126,105,585	106,139,027
	₱2,480,862,705	₱1,834,045,712

The Parent Company is restricted from declaring dividends out of the accumulated share in net profits until declared by the associates.

The summarized financial information of the Company's associates is as follows:

	2011	2010
Total assets	₱6,970,436,385	₱5,315,112,110
Total liabilities	5,715,410,424	4,564,166,859
Total revenues	71,522,335	289,208,451
Net income	38,818,765	151,568,460

11. Investment Properties

December 31, 2011

	Land	Buildings	Total
Beginning balances	₱11,530,880,061	₱12,373,195,818	₱23,904,075,879
Additions	-	39,672,534	39,672,534
Gain (loss) on fair value adjustment	683,209,371	(6,883,649)	676,325,722
Ending balances	₱12,214,089,432	₱12,405,984,703	₱24,620,074,135

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2010

	Land	Buildings	Total
Beginning balances	₱11,498,219,812	₱12,256,224,068	₱23,754,443,880
Additions	–	41,450,109	41,450,109
Reclassifications (Notes 8 and 14)	–	42,369,893	42,369,893
Gain on fair value adjustment	32,660,249	33,151,748	65,811,997
Ending balances	₱11,530,880,061	₱12,373,195,818	₱23,904,075,879

The Group's investment properties were revalued at December 31, 2011 and 2010 as follows:

Investment Properties	Method
Land	Revalued by Royal Asia Appraisal Corporation (RAAC) using the market data approach wherein the values of the parcels of land are based on sales and listings of comparable properties registered within the vicinity of the investment properties.
Buildings	Revalued by RAAC using the market data approach wherein the values of the buildings are based on sales and listings of comparable properties registered within the vicinity of the investment properties.

As of December 31, 2011 and 2010, investment properties of KSA in TEC amounting to ₱8,061,507,313 and ₱7,903,460,496, respectively, are mortgaged to secure the loan from a local bank (see Note 17).

Rental revenue from investment properties in 2011, 2010 and 2009 amounted to ₱1,801,157,392, ₱1,705,994,129 and ₱1,708,257,555, respectively. Operating expenses incurred for the leasing operations amounted to ₱405,097,268, ₱413,263,118 and ₱340,422,494 in 2011, 2010 and 2009, respectively.

12. Real Estate Development Projects

Real estate development projects for which developments are temporarily suspended pertain mainly to various projects of KRC that have undergone initial development activities. Costs incurred for these projects include initial construction costs, architect and professional fees, project management costs and borrowing costs.

KRC has existing joint venture agreements with certain owners of parcels of land for the development of a medium-rise residential and commercial condominium building or a hotel resort building. Under the terms of each individual agreement with the respective landowners, KRC will provide the funds for the construction of the projects as well as the technical expertise in the management of the same, while the landowners will contribute the land. The agreements further provide for the sharing of the saleable areas of the respective projects based on the sharing ratios agreed upon by the parties, with each party taking ownership and possession of its allocated areas with full power and discretion on the disposition of the same, subject to the pertinent conditions contained in the agreements.

The development of these real estate projects was temporarily suspended. The recovery of the costs of the aforementioned real estate projects is dependent upon the ability of the Parent Company and KRC to raise the necessary funds to finance the development and the eventual realization of income therefrom.

In 2011 and 2010, the Group did not recognize any impairment loss on the real estate development projects. However in 2009, an impairment loss amounting to ₱181,954,697 was recognized in the consolidated profit or loss. The recoverable amount of the real estate development projects was estimated based on the value in use computation using cash flow projections approved by management covering a four year period. The discount rate used to compute the recoverable amount is 11.48%.

As of December 31, 2011 and 2010, the carrying value of real estate development projects amounted to ₱281,040,423.

13. AFS Financial Assets

	2011	2010
At fair value - quoted	₱9,121,515	₱9,471,515
At cost - unquoted	488,826,327	488,826,327
	497,947,842	498,297,842
Cumulative changes in fair value	2,965,000	(585,000)
	₱500,912,842	₱497,712,842

The quoted equity securities consist of investment in various golf club shares which are traded at the PSE. These are carried at fair values with cumulative changes in fair values presented as a separate account in consolidated equity. The fair values of these shares are based on the quoted market prices as of the reporting date.

Unquoted equity securities include unlisted shares of stock which the Group will continue to carry as part of its investments. The fair values of these investments cannot be reliably determined, thus, they are carried at cost less allowance for impairment, if any. Management intends to dispose the unquoted equity shares through sale, as the need arises.

The following table presents the movements in cost of AFS financial assets:

	2011			2010		
	Quoted	Unquoted	Total	Quoted	Unquoted	Total
Beginning balances	₱9,471,515	₱488,826,327	₱498,297,842	₱9,471,515	₱488,826,327	₱498,297,842
Disposal	(350,000)	-	(350,000)	-	-	-
Ending balances	₱9,121,515	₱488,826,327	₱497,947,842	₱9,471,515	₱488,826,327	₱498,297,842

The movement in the cumulative changes in fair value of AFS financial assets is as follows:

	2011	2010
Beginning balance	(₱585,000)	(₱565,000)
Increase (decrease) in fair value	3,550,000	(20,000)
Ending balance	₱2,965,000	(₱585,000)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

14. Property and Equipment

December 31, 2011

	Building and Building Improvements	Transportation Equipment	Furniture, Fixtures and Other Equipment	Total
Costs				
Beginning balances	₱48,691,361	₱29,606,046	₱79,185,419	₱157,482,826
Additions	27,510,210	7,366,152	9,566,027	44,442,389
Disposals	–	(5,654,565)	(22,139,716)	(27,794,281)
Ending balances	76,201,571	31,317,633	66,611,730	174,130,934
Accumulated Depreciation and Amortization				
Beginning balances	44,334,995	12,366,643	68,384,681	125,086,319
Depreciation and amortization	1,519,896	5,729,483	8,195,959	15,445,338
Disposals	–	(5,654,562)	(21,578,123)	(27,232,685)
Ending balances	45,854,891	12,441,564	55,002,517	113,298,972
Net Book Values	₱30,346,680	₱18,876,069	₱11,609,213	₱60,831,962

December 31, 2010

	Building and Building Improvements	Transportation Equipment	Furniture, Fixtures and Other Equipment	Construction in Progress	Total
Costs					
Beginning balances	₱47,905,647	₱28,482,955	₱72,468,889	₱10,016,073	₱158,873,564
Additions	785,714	12,699,821	9,644,846	–	23,130,381
Disposals	–	(10,904,003)	–	–	(10,904,003)
Reclassifications	–	(672,727)	(2,928,316)	(10,016,073)	(13,617,116)
Ending balances	48,691,361	29,606,046	79,185,419	–	157,482,826
Accumulated Depreciation and Amortization					
Beginning balances	43,567,880	18,104,720	64,407,263	–	126,079,863
Depreciation and amortization	767,115	4,766,869	6,905,734	–	12,439,718
Disposals	–	(9,832,219)	–	–	(9,832,219)
Reclassifications	–	(672,727)	(2,928,316)	–	(3,601,043)
Ending balances	44,334,995	12,366,643	68,384,681	–	125,086,319
Net Book Values	₱4,356,366	₱17,239,403	₱10,800,738	₱–	₱32,396,507

Construction in progress represents ongoing special projects and improvements on the Shangri-La and TEC. In 2009, construction in progress reclassified to investment properties amounted to ₱58,423,758. The remaining net book value of construction in progress amounting to ₱10,016,073 was reclassified to investment properties in 2010 (see Note 11).

Total depreciation and amortization amounting to ₱180,610 in 2011 and ₱27,391 in 2010 were capitalized as part of construction in progress.

There are no restrictions on the Group's title on the property and equipment and there are no property and equipment pledged as security for liabilities.

15. Goodwill

On January 14, 2008, the Parent Company purchased an additional 29.38% equity of KSA from San Miguel Properties, Inc., making KSA a subsidiary. The total purchase price amounted to ₱2,968,619,125, composed of ₱1,811,900,000 additional investment and ₱1,156,719,125 equity balance in KSA as of December 31, 2007. The fair value of the identifiable assets and liabilities of KSA at the date of the business combination amounted to ₱2,601,634,424.

On July 25, 2007, the Parent Company acquired KPPI through merger where the former is the surviving entity. The total cost of the combination was ₱1,756,276,384 and the fair value of the identifiable assets and liabilities of KPPI as of the date of acquisition amounted to ₱1,728,334,619.

The following table shows the details of the recognized goodwill in the consolidated statement of financial position as of December 31, 2010 resulting from these transactions:

Goodwill from:		
Acquisition of additional shares of KSA		₱366,984,701
Merger with KPPI		27,941,765
		<u>₱394,926,466</u>

The recoverable amount of the goodwill arising from the acquisition of KSA was estimated based on the value in use computation using cash flow projections approved by management covering a five year period. Goodwill is allocated to KSA's investment property, the CGU. The discount rates applied in 2011 and 2010 to the cash flow projections were based on the Group's weighted average cost of capital.

In 2010, the recoverable amount of the CGUs to which the goodwill is allocated is higher than its carrying amount, thus, no impairment loss was recognized in 2010. The discount rate applied to the cash flow projections to determine the recoverability of the CGU was 15.51%.

In 2011, the recoverable amount of the CGU to which goodwill is allocated approximates the carrying amount of the CGU because of the increase in the discount rate to 18.37% in 2011. This resulted to recognition of provision for impairment loss amounting to ₱394,926,466.

16. Accounts Payable and Other Current Liabilities

	2011	2010
Trade:		
Accounts payable	₱132,093,542	₱111,864,680
Customers' deposits	691,428,823	–
Retention payables	180,217,392	236,678,568
Accrued expenses:		
Construction	99,158,915	131,767,882
Commission	46,773,879	12,748,106
Professional fees	37,057,719	20,775,422
Outside services	22,325,443	20,670,212
Interest	22,132,514	24,149,705
Utilities	14,607,727	15,164,078

(Forward)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

	2011	2010
Administrative	P10,567,620	P7,055,342
Repairs and maintenance	7,407,433	8,009,120
Advertising and promotion	3,782,692	6,463,848
Others	64,095,692	71,187,707
Payable to contractors and suppliers	90,245,547	58,197,718
Construction bonds	31,278,090	29,462,501
Nontrade:		
Reservation payables	127,062,167	204,949,393
Deferred output VAT	116,139,545	137,297,755
Advances from condominium unit buyers	107,131,704	175,369,344
Payable to related parties (Note 29)	46,063,575	42,584,520
Output VAT	43,971,726	38,605,700
Withholding taxes	38,626,069	31,279,205
Other current liabilities	188,631,806	202,625,418
	P2,120,799,620	P1,586,906,224

Customers' deposits represent downpayments made by condominium unit buyers with executed contracts which are to be applied against the receivables upon recognition of revenue (Note 7).

Retention payables represent the portion of contractor billings which will be paid upon satisfaction by the contractors of the conditions specified in the contracts or until the defects have been corrected.

Payable to contractors and suppliers represents progress billings from various contractors for the material and labor costs incurred to date with normal credit terms of 30 to 60 days, but may go beyond as agreed.

Construction bonds pertain to cash deposits posted by tenants as security for any expenses or damages that may be incurred by SLPC in relation to construction activities conducted by the tenants during the fit-out, as well as during renovation period of the lease. It is normally returned to the tenants within six months after completion of their construction activities.

Reservation payables pertain to cash paid by the buyers of condominium units for the reservation of the units purchased. These shall be considered as part of the downpayment on the units purchased upon execution of the contracts.

Advances from condominium unit buyers pertain to the amounts received in advance from the condominium unit buyers of TSFSP for utilities, maintenance, repairs of common areas and titling fees. They will be paid to The St. Francis Shangri-la Place Condominium Corporation (TSFSPCC), an affiliate through interlocking directors, when demanded.

Other current liabilities pertain to various immaterial account balances.

The terms, balances and the volume of related party transactions which were and were not eliminated during consolidation are disclosed in Note 29.

In 2011 and 2010, long-outstanding liabilities amounting to P22,597,644 and P7,348,651, respectively, were derecognized (see Note 21).

17. Bank Loans

On February 12, 2008, the Parent Company obtained an unsecured ten-year term loan facility from a local bank amounting to ₱3,500,000,000 with interest based on Philippine Reference (PHIREF) rate plus 0.75% per annum. The loan is payable in 24 equal quarterly installments commencing on the 17th quarter from the initial borrowing date and is subject to, which was complied by the Parent Company, with a certain debt-to-equity ratio. As of December 31, 2011 and 2010, total drawdown from the loan facility amounted to ₱3,500,000,000.

On June 25, 2007, SLPC obtained an unsecured seven-year term loan from a local bank amounting to ₱900,000,000 for permanent working capital and refinancing of SLPC's existing loans with interest based on PHIREF rate plus 0.75% per annum. The loan is payable in 28 equal quarterly installments commencing at the initial drawdown dates, and is subject to, which was complied by SLPC, with a certain debt-to-equity ratio.

On December 17, 2004, SLPC obtained an unsecured five-year term loan facility from a local bank amounting to ₱400,000,000 mainly for the redemption of SLPC's preferred shares, with interest rate based on the PHIREF rate plus 1.75% per annum. This loan is payable in 13 equal quarterly installments with a two-year grace period commencing December 17, 2004 and ending 2009. The loan was fully paid as of December 31, 2009.

On November 28, 2006 and November 30, 2006, KSA obtained an interest-bearing loan facilities from a local bank amounting to ₱1,100,000,000 and ₱600,000,000, respectively. These loans are payable in 28 equal quarterly installments. The principals are payable starting first quarter of 2007 with interest at a fixed rate of 7.22% which approximates the EIR. The repayment of the loans as to principals and interest, and all sums due hereunder as penalties, indemnities or the reimbursement of costs or expenses are secured by the mortgage or other security executed and delivered by KSA over the parcels of land with improvements thereon more commonly known as TEC located at the corner of Ayala Avenue and Paseo de Roxas, Makati City, and include the building, and all machineries, equipment and other improvements now existing thereon, covered by and more particularly described in the various titles derived from Transfer Certificates of Title (TCT) No. 175468, with an area of 3,125 square meters, more or less; 175469, with an area of 1,317 square meters, more or less; and 175470, with an area of 1,680 square meters, more or less (see Note 11).

On August 5, 2011, KSA and the local bank agreed to change the applicable interest rate structure of the loan from a fixed rate of 7.22% to a floating rate equal to the aggregate of the three-month Philippine Dealing System Treasury Fixing (PDST-F) rate and a margin of 1.75%, but not less than the outright borrowing rate of the Philippine Central Bank.

The current and noncurrent portions of this account at December 31 and its movements during the year are as follows:

	2011	2010
Beginning principal balance	₱4,672,904,760	₱5,042,390,476
Principal payments during the year	(369,485,716)	(369,485,716)
Ending principal balance	4,303,419,044	4,672,904,760
Less current portion	371,428,571	369,485,714
Noncurrent portion	₱3,931,990,473	₱4,303,419,046

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Interest expense arising from the above loans charged to operations in 2011, 2010 and 2009 amounted to ₱203,857,053, ₱259,698,559 and ₱307,280,097, respectively.

18. Deposits from Tenants

This account represents noninterest-bearing rental deposits from tenants equivalent to six months' rent which have been discounted using MART 1 rates and are carried at amortized cost. The difference between the discounted and face values of the deposits was recognized as deferred lease income. Deferred lease income is amortized on a straight line basis over the lease term and is recognized in consolidated profit or loss as additional rent income. Interest is accreted on the deposits from tenants using the EIR method and is recognized as additional interest expense in consolidated profit or loss.

The movements in the unamortized discount on deposits from tenants for the years ended December 31 follow:

	2011	2010
Beginning balance	₱27,589,227	₱23,566,299
Additions	3,938,703	5,905,006
Amortization of discount (Note 21)	(5,286,647)	(1,882,078)
Ending balance	<u>₱26,241,283</u>	<u>₱27,589,227</u>

19. Equity

The details of the Parent Company's capital stock as of December 31, 2011 and 2010 are as follows:

	No. of Shares	Amount
Authorized - ₱1.00 par value	8,000,000,000	₱8,000,000,000
Unissued	(3,235,941,018)	(3,235,941,018)
Issued and fully paid	<u>4,764,058,982</u>	<u>₱4,764,058,982</u>

There are 2,140,645 shares that are in the treasury amounting to ₱6,850,064 as of December 31, 2011 and 2010. There are no movements in the Group's treasury shares in 2011 and 2010.

As of December 31, 2011, 2010 and 2009, retained earnings include accumulated fair value adjustments of investment properties amounting to ₱12,175,646,730, ₱11,773,475,124 and ₱11,757,214,611, respectively.

20. Dividends

The details of cash dividends approved by the Board are as follows:

	2011	2010	2009
Aggregate amount	<u>₱350,096,199</u>	<u>₱428,572,830</u>	<u>₱290,477,059</u>
Per share	<u>₱0.074</u>	<u>₱0.090</u>	<u>₱0.061</u>

As of December 31, 2011 and 2010, unpaid dividends amounted to ₱15,737,613 and ₱17,312,753, respectively.

The Parent Company's Board approved the declaration of the following cash dividends for the years ended December 31:

Date of Declaration	Total	Per Share
2011		
February 23	₱183,429,067	₱0.039
August 23	166,667,132	0.035
	₱350,096,199	₱0.074
2010		
February 24	₱261,905,619	₱0.055
August 26	166,667,211	0.035
	₱428,572,830	₱0.090
2009		
February 25	₱142,857,529	₱0.030
August 17	147,619,530	0.031
	₱290,477,059	₱0.061

On February 23, 2011, the Board approved the declaration of ₱183,429,067 cash dividends or ₱0.039 per share to all stockholders of record as of March 15, 2011 to be taken up from the unrestricted retained earnings of the Parent Company as of December 31, 2010.

On August 23, 2011, the Board approved the declaration of ₱166,667,132 cash dividends or ₱0.035 per share to all stockholders of record as of September 15, 2011 to be taken up from the unrestricted retained earnings of the Parent Company as of June 30, 2011.

On February 24, 2010, the Board approved the declaration of ₱261,905,619 cash dividends or ₱0.055 per share to all stockholders of record as of March 17, 2010 to be taken up from the unrestricted retained earnings of the Parent Company as of December 31, 2009.

On August 26, 2010, the Board approved the declaration of ₱166,667,211 cash dividends or ₱0.035 per share to all stockholders of record as of September 15, 2010 to be taken up from the unrestricted retained earnings of the Parent Company as of June 30, 2010.

On February 25, 2009, the Board approved the declaration of ₱142,857,529 cash dividends or ₱0.030 per share to all stockholders of record as of March 15, 2009 to be taken up from the unrestricted retained earnings of the Parent Company as of December 31, 2008.

On August 17, 2009, the Board approved the declaration of ₱147,619,530 cash dividends or ₱0.031 per share to all stockholders of record as of September 2, 2009 to be taken up from the unrestricted retained earnings of the Parent Company as of June 30, 2009.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

21. Interest Income, Other Income (Expense) and Interest Expense

Interest Income

This account for the years ended December 31 consists of:

	2011	2010	2009
Interest on:			
Cash in banks and cash equivalents (Note 5)	₱135,644,243	₱153,995,094	₱87,501,402
Accretion of installment contracts receivable (Note 7)	180,734,248	60,964,785	99,409,506
Overdue accounts from tenants	12,112,925	5,331,539	4,170,641
	₱328,491,416	₱220,291,418	₱191,081,549

Other Income (Expense)

This account for the years ended December 31 consists of:

	2011	2010	2009
Dividend income	₱23,341,370	₱432,781	₱5,444,709
Gain on:			
Reversal of liabilities (Note 16)	22,597,644	7,348,651	–
Sale of property and equipment	1,700,840	2,479,641	547,663
Sale of financial assets at FVPL (Note 6)	–	–	4,294,318
Miscellaneous rental income	16,842,449	11,108,787	–
Administration and management fee (Note 29)	8,525,821	8,448,393	8,863,312
Customer lounge fee	7,052,902	7,162,007	6,884,543
Banner income	5,822,786	5,920,286	5,142,775
Revenue from ancillary services	5,785,329	3,552,261	1,631,134
Income from back out buyers	2,976,448	3,165,635	2,337,624
Advertising income	2,592,393	3,207,567	1,453,991
Sale of memorial lots held for sale	849,343	1,310,654	1,065,717
Service revenue	780,282	578,736	–
Refund from Manila Electric Company	480,755	5,769,057	5,769,057
Adjustment in fair value of financial assets at FVPL (Note 6)	(287,530)	3,949,445	12,333,349
Rebates from tax payments	140,688	3,547,312	–
Signage fee	–	14,807,662	–
Income from overdue accounts	–	3,694,743	2,922,854
Forfeited security deposits	–	354,564	2,208,067
Others (Note 29)	7,649,735	4,566,542	3,482,070
	₱106,851,255	₱91,404,724	₱64,381,183

Interest Expense and Bank Charges

This account for the years ended December 31 consists of:

	2011	2010	2009
Interest on bank loans and bank charges (Note 17)	₱208,049,860	₱260,010,135	₱309,388,705
Accretion of deposits from tenants (Note 18)	5,286,647	1,882,078	3,872,255
	₱213,336,507	₱261,892,213	₱313,260,960

22. Cost of Condominium Sales

	2011	2010	2009
SPRC	₱584,910,436	₱331,243,962	₱1,099,881,840
Parent Company	18,627,562	52,061,338	159,724,840
	₱603,537,998	₱383,305,300	₱1,259,606,680

23. Taxes and Licenses, and General and Administrative Expenses

Taxes and Licenses

Taxes and licenses pertain to payment for business taxes, permits, real property taxes and other taxes incurred by the Group.

General and Administrative Expenses

This account for the years ended December 31 consists of:

	2011	2010	2009
Professional fees and outside services	₱32,215,921	₱25,284,372	₱25,473,489
Condominium dues (Note 29)	27,578,853	53,071,277	—
Janitorial, security and other services	25,676,360	24,214,213	22,615,115
Advertising and promotions	16,399,107	19,449,512	12,383,196
Carpark	12,528,403	12,398,566	9,703,003
Commission	6,275,540	5,908,587	3,570,933
Telephone and communication	5,773,533	5,508,840	4,143,072
Utilities	5,137,769	5,117,680	3,780,383
Supplies	5,093,826	5,357,160	4,851,000
Transportation and travel	2,908,425	2,642,299	1,586,236
Entertainment, amusement and representation	2,267,449	2,332,456	789,619
Membership fees and dues	2,255,010	1,907,782	12,191,211
Repairs and maintenance	2,174,646	3,163,017	3,458,494
Systems license and maintenance	1,786,999	2,859,085	1,088,101
Gas and oil	1,418,632	1,448,747	1,049,306
Reproduction charges	1,279,993	2,238,424	645,477

(Forward)

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	2011	2010	2009
Provision for impairment of receivables (Note 7)	₱885,532	₱1,109,566	₱307,854
Subscriptions, books and manuals	252,268	695,158	744,002
Donation	12,070	178,348	113,046
Others	884,329	9,129,393	284,032
	₱152,804,665	₱184,014,482	₱108,777,569

24. Staff Costs

	2011	2010	2009
Salaries and wages	₱162,323,732	₱174,461,050	₱165,846,654
Employee benefits	26,289,163	21,132,573	17,053,722
Retirement benefit costs (Note 25)	9,294,264	8,803,126	3,102,526
Others	5,688,012	4,854,140	8,400,019
	₱203,595,171	₱209,250,889	₱194,402,921

25. Retirement Benefits

The Group has a funded, noncontributory defined benefit plan, providing death, disability and retirement benefits for all of its regular employees. The plan is administered by an independent trustee bank. Under the plan, the normal retirement age is 60 and completion of at least five years of service. Normal retirement benefit consists of a lump sum benefit equivalent to 100% of the employee's final pay for every year of service. The retirement plan is compliant with Republic Act (RA) 7641, *Retirement Law*.

The accrued retirement benefits recognized in the consolidated statements of financial position as part of "Accrued employee benefits" were determined as follows:

	2011	2010
Present value of defined benefit obligations	₱88,858,311	₱70,063,671
Fair value of plan assets	72,078,986	61,685,667
Present value of unfunded obligations	16,779,325	8,378,004
Unrecognized past service costs	-	(200)
Unrecognized actuarial gains (losses)	(350,125)	9,739,008
	₱16,429,200	₱18,116,812

The movements in the present value of defined benefit obligations are as follows:

	2011	2010
Beginning balance	₱70,063,671	₱62,933,000
Current service cost	7,339,300	7,854,800
Interest cost	5,444,500	5,595,860
Actuarial loss (gain)	12,116,769	(143,024)
Offset of net pension asset	-	(3,123,289)
Benefits paid	(6,105,929)	(3,053,676)
Ending balance	₱88,858,311	₱70,063,671

The movements in the fair value of plan assets are as follows:

	2011	2010
Beginning balance	₱61,685,667	₱53,255,322
Expected return on plan assets	3,084,500	4,146,134
Actual contributions	6,980,700	6,433,072
Actuarial gain (loss)	2,432,872	(993,342)
Benefits paid	(2,104,753)	(1,155,519)
Ending balance	₱72,078,986	₱61,685,667

The Group's net plan assets are as follows:

	2011	2010	2009
Cash in bank	8.00%	5.40%	34.00%
Investments in bonds and other debt instruments	92.00%	94.60%	66.00%
	100.00%	100.00%	100.00%

The movements in the accrued retirement benefits recognized in the consolidated statements of financial position are as follows:

	2011	2010
Beginning balance	₱18,116,812	₱17,647,023
Retirement benefit costs	9,294,264	8,803,126
Benefits paid from operating fund	(4,001,176)	(1,898,157)
Offset of net pension asset from KPPI	-	(2,108)
Contributions	(6,980,700)	(6,433,072)
Ending balance	₱16,429,200	₱18,116,812

Retirement benefit costs recognized in the consolidated profit or loss as part of "Employee benefits" under "Staff costs" consist of the following:

	2011	2010	2009
Current service cost	₱7,339,300	₱7,854,800	₱3,721,211
Interest cost	5,444,500	5,595,860	4,996,775
Expected return on plan assets	(3,084,500)	(4,146,134)	(3,538,500)
Past service cost	200	3,900	15,500
Net actuarial gain recognized during the year	(405,236)	(505,300)	(2,092,460)
	₱9,294,264	₱8,803,126	₱3,102,526

The actual return on plan assets is as follows:

	2011	2010	2009
Expected return on plan assets	₱3,084,500	₱4,146,134	₱3,538,500
Actuarial gain (loss)	2,432,872	(993,342)	(712,368)
	₱5,517,372	₱3,152,792	₱2,826,132

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The amounts for the current and previous periods follow:

	2011	2010	2009	2008	2007
Present value of defined benefit obligations	₱88,858,311	₱70,063,671	₱62,933,000	₱23,707,707	₱59,074,000
Fair value of plan assets	(72,078,986)	(61,685,667)	(53,255,322)	(50,549,644)	(28,501,600)
Unfunded (funded) status	16,779,325	8,378,004	9,677,678	(26,841,937)	30,572,400
Experience adjustment on defined benefit obligations	(1,895,031)	2,146,076	(1,221,243)	(2,730,443)	112,900

The principal actuarial assumptions used follow:

	2011	2010	2009	2008	2007
Discount rate	6.47% to 7.69%	9.08% to 10.55%	9.00% to 11.00%	15.00% to 25.00%	6.00% to 8.00%
Expected rate of return on plan assets	5.00%	5.00%	7.00%	7.00%	8.00%
Future salary increase rate	5.00%	4.00%	6.00%	5.00%	5.00%

Mortality rate is based on the 1983 Group Annuity Mortality Table.

The expected return on plan assets was determined by considering the expected return available on the assets underlying the current investment policy. Expected yields on fixed interest investments are based on gross redemption yields as at valuation date. Expected contributions to the retirement benefit plan for the year ending December 31, 2012 will amount to ₱14,118,600.

26. Share in Common Expenses

SLPC collects reimbursements from tenants, based on either a fixed amount or a percentage of sales, for the tenants' share in the costs of utilities, janitorial, security and other expenses on common areas shared by SLPC and the tenants. SLPC also collects reimbursements from the tenants for the actual costs of utilities, repairs and maintenance used by the tenants in their leased areas. All unreimbursed expenses are borne by SLPC and accordingly reported as operating costs. Any excess of reimbursement over the share in common expenses is reported as part of "Others" under "Other income (expense)" in the consolidated profit or loss.

The details of the account for the years ended December 31 follow:

	2011	2010	2009
Light, power and water	₱255,405,243	₱256,597,845	₱223,704,436
Janitorial, security and other services	55,810,482	51,734,689	50,405,483
Repairs and maintenance	39,731,609	43,261,024	38,876,248
Advertising and promotions	24,119,605	26,400,243	26,895,017
Tenants' reimbursements	(375,066,939)	(377,993,801)	(339,881,184)
	₱-	₱-	₱-

27. Income Taxes

- a. The details of provision for income taxes for the years ended December 31 follow:

	2011	2010	2009
Current:			
RCIT	₱375,741,690	₱413,233,701	₱261,992,475
Final tax on interest income	27,809,583	30,782,607	14,712,339
MCIT	4,453,008	5,774,912	—
	408,004,281	449,791,220	276,704,814
Deferred	106,780,506	(47,525,142)	42,770,032
	₱514,784,787	₱402,266,078	₱319,474,846

- b. The details of the recognized deferred income tax assets at December 31 follow:

	2011	2010
Difference in profit, installment method versus POC method	₱213,764,254	₱120,645,095
Accumulated impairment losses	55,866,780	56,304,691
Advance rental	32,820,757	32,558,163
Accrued employee benefits	10,088,074	12,008,367
MCIT and excess MCIT over RCIT	7,682,101	3,408,318
Unamortized funded past service cost	4,022,911	3,998,724
Accrued construction costs	3,383,192	7,891,453
Expense accruals	3,163,715	2,893,569
Others	6,508,714	3,919,522
	₱337,300,498	₱243,627,902

- c. The details of the recognized deferred income tax liabilities at December 31 follow:

	2011	2010
Unrealized increase in fair value of investment properties	₱5,441,334,997	₱5,233,500,372
Rent receivable not yet subjected to tax	20,289,770	24,681,754
Prepaid rent	2,665,831	4,590,370
	₱5,464,290,598	₱5,262,772,496

- d. The reconciliations of provision for income taxes using the statutory tax rate and the actual provision for income taxes for the years ended December 31 follow:

	2011	2010	2009
Provision for income tax at the statutory tax rate	₱563,036,160	₱506,358,111	₱546,450,671
Tax effects of:			
Provision for impairment of goodwill	118,477,940	—	—
Difference between itemized and optional standard deductions (OSD)	(97,095,825)	(65,730,779)	(67,796,443)

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

	2011	2010	2009
Other non-taxable income, net of non-deductible expenses	(₱42,170,451)	(₱76,339,371)	(₱143,964,491)
Interest income subjected to final tax	(13,564,424)	(15,399,509)	(8,750,140)
Movements in unrecognized deferred income tax assets	(7,908,646)	78,648,981	20,254,790
Share in profits (losses) of associates	(5,989,967)	(25,271,355)	817,059
Reversal of deferred income tax liability	–	–	(27,536,600)
Provision for income tax	₱514,784,787	₱402,266,078	₱319,474,846

- e. The Group did not recognize the following deferred income tax assets as of December 31, 2011 and 2010 since management believes that the Group may not have sufficient future taxable profits available to allow all or part of them to be utilized in the future or prior to expiration:

	2011	2010
Accumulated impairment losses	₱49,222,924	₱108,801,179
NOLCO	55,201,527	21,820,197
Others	–	165,229
	₱104,424,451	₱130,786,605

- f. The Group's NOLCO which is available for deduction against future taxable income follows:

Year Incurred	Beginning	Incurred	Expired/ Applied	Ending	Expiry Date
2011	₱–	₱42,748,888	₱–	₱42,748,888	2014
2010	3,634,053	–	–	3,634,053	2013
2009	8,818,586	–	–	8,818,586	2012
2008	9,367,558	–	(9,367,558)	–	2011
	₱21,820,197	₱42,748,888	(₱9,367,558)	₱55,201,527	

- g. The Group's MCIT which can be applied to tax due follow:

Year Incurred	Beginning	Incurred	Applied	Ending	Expiry Date
2011	₱–	₱4,453,008	₱–	₱4,453,008	2014
2010	3,408,318	–	(179,225)	3,229,093	2013
	₱3,408,318	₱4,453,008	(₱179,225)	₱7,682,101	

- h. RA No. 9337 reduced the RCIT rate from 35% to 30% beginning January 1, 2009. It also provided for a reduction in the unallowable interest rate from 42% to 33% beginning January 1, 2009.
- i. RA 9504, effective on July 7, 2008 allows availment of OSD. Corporations, except for nonresident foreign corporations, may now elect to claim OSD in an amount not exceeding 40% of their gross income. In 2011, 2010 and 2009, KSA and SLPC availed the OSD for the computation of their taxable income.

28. Earnings Per Share

Basic and diluted earnings per share are the same since there are no dilutive potential common shares.

The computations of earnings per share for the years ended December 31 follow:

Based on Net Income

	2011	2010	2009
Net income attributable to equity holders of the Parent Company	₱1,056,716,268	₱1,000,702,887	₱1,171,488,453
Weighted average number of shares	4,761,918,337	4,761,843,625	4,764,057,656
Earnings per share	₱0.222	₱0.210	₱0.246

Based on Total Comprehensive Income

	2011	2010	2009
Total comprehensive income attributable to equity holders of the Parent Company	₱1,058,854,680	₱1,000,455,600	₱1,170,729,579
Weighted average number of shares	4,761,918,337	4,761,843,625	4,764,057,656
Earnings per share	₱0.222	₱0.210	₱0.246

29. Related Party Transactions and Balances

Related Party Transactions and Balances which were Not Eliminated During Consolidation

The terms, conditions, balances and the volume of related party transactions which were not eliminated during consolidation are as follows:

- A portion of the Parent Company's land is being leased by ESHRI, where the latter's EDSA Shangri-La Manila Hotel (the Hotel) is located. The lease is for a period of 25 years commencing on August 28, 1992, renewable for another 25 years at the option of ESHRI. Rental income in 2011, 2010 and 2009 amounted to ₱80,228,905, ₱77,306,914 and ₱72,392,197, respectively, computed based on a fixed percentage of the Hotel's room, food and beverage, dry goods and other services revenue.
- On January 1, 2001, the Parent Company entered into a cost sharing agreement with KSA and SLPC for the services rendered by the officers of the Parent Company to them. Total charges by the Parent Company amounted to ₱12,711,604, ₱11,227,486 and ₱12,262,827 in 2011, 2010 and 2009, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

- c. On May 6, 2009, the Parent Company acquired from MBRI, an affiliate through interlocking directors, 6.05% stake in the capital stock of Brown Swallow Development Corporation (BSDC), Green Mangrove Realty, Inc. (GMRI) and Clavall Realty Corporation (CRC), subsidiaries of MBRI, as follows:

	No. of Shares	Amount
BSDC	121	₱30,189,863
GMRI	61	14,171,565
CRC	12,100	6,208,113

On the same date, NCRI purchased 285,513 redeemable shares of stock of Mactan Shangri-La Hotel and Resort, Inc. from MBRI amounting to ₱409,499,875.

These investments were presented as part of AFS financial assets.

- d. SPMSI provides management services for TSGT of The Shang Grand Tower Condominium Corporation (TSGTCC), for TEC of The Enterprise Center Condominium Corporation (TECCC), and for TSFSP of TSFSPCC for a minimum period of five years starting January 7, 2007, January 7, 2009 and April 3, 2009, respectively. As consideration, SPMSI shall receive from TSGTCC, TECCC and TSFSPCC management fees of ₱100,000, ₱400,000 and ₱100,000, respectively, per month, inclusive of VAT, with an escalation rate of 10% per annum. Aggregate management fees recognized in 2011, 2010, and 2009 amounted to ₱8,525,821, ₱8,448,393 and ₱8,863,312, respectively. TSGTCC, TECCC and TSFSPCC are affiliates through interlocking directors.
- e. Condominium dues charged by TSFSPCC and TECCC amounted to ₱27,248,853 in 2011 and ₱53,071,277 in 2010.
- f. SPSI operates and manages the parking facilities of ESHRI for fixed monthly concession fee of ₱27,500 from January 1, 2008 to December 31, 2009 and ₱30,800 starting January 1, 2010. This fee is included in the “Others” under “Other Income” (see Note 21).
- g. Reimbursement of expenses paid for by SLPC for ESHRI.
- h. Unsecured, noninterest-bearing receivables and payables between related parties.

Outstanding balances from the above related party transactions at December 31 follow:

	2011	2010
Receivables:		
<i>Affiliates*</i> :		
MBRI	₱29,243,714	₱47,201,011
TSFSPCC	6,052,408	6,537,888
ESHRI	3,091,478	3,375,382
TSGTCC	2,716,073	2,829,174
TECCC	2,627,808	3,789,819
CPI	2,563,886	703,568
Shangri-La Fijisian Resort	626,952	626,952
Mactan Shangri-La Hotel	208,921	493,692

(Forward)

	2011	2010
Makati Shangri-La Hotel	P156,920	P167,310
Others	4,189,653	2,303,756
<i>Associates:</i>		
FBSHI	2,962,473	189,253
ISPI	1,704,054	1,103,306
<i>Shareholder:</i>		
Kerry Properties Limited	154,162	154,162
	P56,298,502	P69,475,273

Accounts payable and other current liabilities:

<i>Associate:</i>		
SLPI	P42,158,700	P42,158,700
<i>Affiliates*:</i>		
TECCC	1,907,151	-
TSFSPCC	903,242	-
TSGTCC	790,068	-
Others	304,414	425,820
	P46,063,575	P42,584,520

*Affiliates through interlocking directors.

The receivables and payables between related parties, except for those arising from reimbursement of expenses and those that are unsecured and noninterest-bearing which are payable on demand, have normal credit terms of 30 to 90 days, but may go beyond as agreed.

- i. Compensation of key management personnel for the years ended December 31 consists of the following:

	2011	2010	2009
Salaries and other short-term			
employee benefits	P41,140,001	P65,104,509	P49,570,963
Post-employment benefits	2,974,282	3,678,415	1,417,592
	P44,114,283	P68,782,924	P50,988,555

There are no stock option plans for officers and employees and no other long-term benefits aside from retirement benefits.

Related Party Transactions and Balances which were Eliminated During Consolidation

The terms, conditions, balances and the volume of related party transactions which were eliminated during consolidation are as follows:

- a. A portion of the Parent Company's land where the Shangri-La is located is being leased to SLPC. The lease is for a period of 25 years from January 6, 1993. Rental revenue, calculated at 10% of SLPC's annual rental revenue from mall operations plus a certain percentage of the carpark's net income, amounted to P106,147,779, P98,956,784 and P91,646,295 in 2011, 2010 and 2009, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

- b. On January 16, 2002, the Parent Company entered into a usufructuary agreement with SLPC and SPSI. SPSI will be granted limited usufructuary rights over the Parent Company's and SLPC's parking spaces for a consideration equivalent to a certain percentage of SPSI's gross income less direct and indirect expenses. The agreement is subject to renewal on a yearly basis. Rental income of the Parent Company and SLPC, and rental expenses of SPSI are as follows:

	2011	2010	2009
SLPC	₱16,811,968	₱13,366,734	₱10,631,439
Parent Company	6,743,462	12,039,300	20,942,589
	₱23,555,430	₱25,406,034	₱31,574,028

- c. SPSI has an agreement with KSA, whereby SPSI is to manage and operate the parking slots of KSA, which commenced on January 1, 2009. In consideration of the agreement, the parties agreed on the following revenue-sharing scheme: KSA shall receive the amount equivalent to 75% of the monthly gross parking revenue, less applicable VAT, while SPSI shall receive the amount equivalent to 25% of the monthly gross parking revenue, less applicable VAT. Income of KSA and expenses of SPSI, which are equivalent to KSA's share in 2011, 2010 and 2009's gross parking revenues, amounted to ₱22,602,749, ₱20,278,599 and ₱22,619,265, respectively.
- d. The Parent Company leases its office space and SPRC leases a unit on Level 1 in Shangri-La from SLPC.

The Parent Company's lease agreement is for a period of three years starting November 1, 2002. By mutual agreement of the parties, the contract of lease was renewed on May 16, 2010 for another three years commencing on May 17, 2010 and ending May 16, 2013. The Parent Company shall pay SLPC ₱304 per square meter of the office space per month, exclusive of VAT, subject to five percent escalation every year.

In 2010, SPRC and SLPC entered into a lease agreement, whereby SPRC shall lease a unit on Level 1 in Shangri-La for the higher of: (a) a minimum guarantee rent of ₱400 per square meter, or (b) a certain percentage of gross sales, exclusive of VAT. The lease commenced on May 1, 2010 and will end on April 30, 2014, subject to renewal as may be mutually agreed by the parties.

Rental expenses of the Parent Company and SPRC, and rental income of SLPC are as follows:

	2011	2010	2009
SPRC	₱7,469,808	₱5,795,407	₱1,989,919
Parent Company	3,210,972	2,775,135	2,135,342
	₱10,680,780	₱8,570,542	₱4,125,261

The Parent Company's and SPRC's refundable deposits from these transactions amounted to ₱650,000 and ₱66,000, respectively, as of December 31, 2011 and 2010.

- e. KSA entered into a management agreement with SPMSI for a monthly fee of ₱150,000 with 10% annual escalation for a period of five years starting March 2008. SPMSI shall provide on-site property leasing management including Head Office support services and periodic audit to ensure compliance with international practices; perform staff recruitment, training and performance evaluation; and perform financial management, including billing and collection and budget provisioning. Management fee amounted to ₱2,106,696, ₱1,915,179 and ₱1,881,355 in 2011, 2010 and 2009, respectively.

f. In 2011, SPDI obtained an unsecured, non-interest bearing, payable on or before December 31, 2012 loan from SHIL amounting to ₱2,317,500,000.

g. Parent Company's dividend income from declarations of the following subsidiaries:

	2011	2010	2009
SPRC	₱400,000,000	₱—	₱—
SLPC	395,882,880	236,160,000	236,160,000
KSA	132,250,000	66,125,000	105,800,000
SPDI	18,000,000	—	—
SPSI	3,500,000	3,000,000	1,400,000
SPMSI	1,700,000	1,150,000	330,000
	₱951,332,880	₱306,435,000	₱343,690,000

h. Reimbursement of expenses paid for by a related party on behalf of a related party and vice-versa.

i. Unsecured, noninterest-bearing receivables and payables between related parties.

Outstanding balances from the above related party transactions at December 31 which were eliminated during consolidation are as follows:

	2011	2010
Receivables of the Parent Company from:		
SLPC	₱22,607,133	₱15,264,149
SPMSI	14,445,455	13,666,328
SPRC	12,521,226	2,173,576
SPSI	4,811,687	3,921,179
KMSC	830,711	1,385,288
SGCHI	500,602	500,475
SFBHI	500,452	500,475
KSA	158,501	82,703
SPDI	134,464	163,015,960
	₱56,510,231	₱200,510,133
Payables of the Parent Company to:		
SPRC	₱446,836,412	₱782,255,918
SPDI	654,425,000	—
SLPC	1,821,174	—
	₱1,103,082,586	₱782,255,918
Receivables of:		
SHIL from SPDI	₱2,317,500,000	₱—
SPDI from SPRC	416,189,906	—
Others	9,099,454	—
	₱2,742,789,360	₱—

The receivables and payables between related parties, except for those arising from reimbursement of expenses and those that are unsecured and noninterest-bearing which are payable on demand, have normal credit terms of 30 to 90 days, but may go beyond as agreed.

30. Commitments and Contingencies

On July 14, 1993, a complaint was initially filed before the Pasig Regional Trial Court (RTC-Pasig) by the principal contractor of the Shangri-La against the Parent Company and the Board for the recovery of the balance of alleged unpaid construction work, compensatory and moral damages, legal fees and litigation costs totaling about ₱122,000,000, exclusive of interest. In the answer *ex abundante ad cautelam*, as a counterclaim, the Parent Company is asking for approximately ₱182,000,000 in overpayment plus ₱7,000,000 in damages and litigation costs. Due to technical reasons, the principal contractor re-filed the case on or about June 23, 1998 with the Construction Industry Arbitration Commission (CIAC).

On October 27, 1998, the RTC-Pasig issued an order directing the parties to arbitrate their dispute under the Arbitration Law. A similar order was issued by the CIAC on February 3, 1999 dismissing the proceedings instituted before it by the plaintiff. The plaintiff, accordingly, served a demand for arbitration dated April 5, 1999 under the provisions of the Arbitration Law.

The arbitration hearing, during which both the Parent Company and the principal contractor were given the opportunity to present their witnesses, commenced in December 2006 and ended with the decision of the Arbitral Tribunal promulgated on July 31, 2007. In its decision, the Arbitral Tribunal awarded to the principal contractor the sum of ₱46,905,987, and to the Parent Company, the sum of ₱8,387,484 (net award to the principal contractor was ₱38,518,503).

The principal contractor has appealed the Arbitral Tribunal's decision to the Court of Appeals, praying for the award of the full amount of its claim. The Parent Company has partially appealed the said decision, praying for the reduction of the award to the plaintiff. The Court of Appeals, in its decision dated August 12, 2008 and resolution dated April 16, 2009, awarded to the principal contractor ₱24,497,556, unpaid progress billings based on the original scope of work, and denied the Parent Company of its motion for partial reconsideration.

On June 5, 2009, the Parent Company filed a Petition for Review on Certiorari to the Supreme Court praying to issue an order or decision: (a) declaring the Parent Company as not liable to the principal contractor for unpaid progress billings based on the original scope of work, (b) ordering the principal contractor to pay the Parent Company ₱7,590,000 as liquidated damages, and (c) setting aside or reversing the Court of Appeal's decision and resolution insofar as they are adverse to the Parent Company. On a Petition for Review on Certiorari dated June 11, 2009, the principal contractor prayed to the Supreme Court to modify the decision and resolution of the Court of Appeals, to award the principal contractor the full amount of its claim. Both petitions are pending resolution by the Supreme Court as of February 17, 2012.

The Parent Company and SLPC have other pending legal cases which are being contested by the Parent Company, SLPC and their legal counsels. Management and the legal counsels believe that the final resolution of these cases will not have a material effect on the Group's consolidated financial position and results of operations.

31. Lease Commitments

The Group entered into lease agreements with third parties covering the freehold buildings and their improvements. These leases generally provide for either (a) fixed monthly rent, or (b) minimum rent or a certain percentage of gross revenue, whichever is higher.

Contingent rental income recognized in the consolidated profit or loss amounted to ₱100,122,604, ₱77,864,779 and ₱93,978,391 in 2011, 2010 and 2009, respectively.

The minimum future rental income under non-cancellable operating leases follow:

	2011	2010	2009
Within one year	₱1,318,015,876	₱1,269,869,411	₱1,066,429,846
After one year but not more than five years	1,423,272,201	1,540,456,257	1,259,286,265
More than five years	84,802,874	75,279,521	68,435,928
	₱2,826,090,951	₱2,885,605,189	₱2,394,152,039

32. Financial Instruments

The following table sets forth per category the carrying values and estimated fair values of the Group's financial assets and financial liabilities recognized as of December 31:

	2011		2010	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Financial Assets				
Financial assets at FVPL	₱27,339,586	₱27,339,586	₱27,627,116	₱27,627,116
Loans and receivables:				
Cash and cash equivalents	1,436,747,742	1,436,747,742	3,969,611,035	3,969,611,035
Receivables:				
Rent	151,818,332	151,818,332	223,272,444	223,272,444
Installment contracts receivable	86,361,410	86,361,410	92,760,447	92,760,447
Receivable on memorial lots sold	–	–	427,320	427,320
Advances to officers and employees	1,483,525	1,483,525	1,479,453	1,479,453
Related parties	56,298,502	56,298,502	69,475,273	69,475,273
Interest	1,095,099	1,095,099	4,452,017	4,452,017
Others	48,358,695	48,358,695	18,281,881	18,281,881
Refundable deposits	29,574,723	29,574,723	22,750,668	22,750,668
	1,811,738,028	1,811,738,028	4,402,510,538	4,402,510,538
AFS financial assets	500,912,842	500,912,842	497,712,842	497,712,842
	₱2,339,990,456	₱2,339,990,456	₱4,927,850,496	₱4,927,850,496
Other Financial Liabilities				
Accounts payable and other current liabilities*	₱1,230,633,457	₱1,230,633,457	₱1,379,723,564	₱1,379,723,564
Bank loans	4,303,419,044	4,303,419,044	4,672,904,760	4,672,904,760
Deposits from tenants	609,846,642	597,386,608	611,487,850	564,365,715
	₱6,143,899,143	₱6,131,439,109	₱6,664,116,174	₱6,616,994,039

* Excluding customers' deposits, output VAT, deferred output VAT and withholding taxes.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate such value:

Financial Assets at FVPL

The fair value of financial assets at FVPL is based on quoted market prices at the reporting date. The quoted market prices used for financial assets held by the Group were the current bid prices.

Cash and Cash Equivalents, Receivables other than Installment Contracts Receivable, Accounts Payable and Other Current Liabilities

Due to the short-term nature of cash and cash equivalents, receivables other than installment contracts receivable, and accounts payable and other current liabilities, the carrying values of these financial instruments were assessed to approximate their fair values.

Installment Contracts Receivable

The fair value of installment contracts receivable approximates the carrying value as the interest rates they carry approximate the interest rates on comparable instruments in the market.

Refundable Deposits and Deposits from Tenants

The fair values of refundable deposits and deposits from tenants were based on the present value of estimated future cash flows using interest rates that approximate the interest rates prevailing at the reporting date. Discount ranges from 1.02% to 7.06% in 2011 and 4.16% to 9.25% in 2010.

AFS Financial Assets

The fair value of quoted equity securities is based on market bid prices as of the reporting date. The fair value of unquoted equity securities is not reasonably determinable.

Bank Loans

The carrying value of the bank loans with variable interest rates approximates the fair value because of recent and quarterly repricing based on market conditions. As of December 31, 2010, the fixed interest rate on KSA's loans approximates the prevailing interest rates at the reporting date.

Fair Value Hierarchy

The Group's financial instruments that are carried at fair value are financial assets at FVPL and quoted AFS financial assets. As of December 31, 2011 and 2010, the fair values of these instruments are determined and disclosed using Level 1 inputs, which are quoted prices in active markets for identical assets. There were no transfers from Level 1, Level 2 and Level 3 fair value measurements in 2011, 2010 and 2009.

33. Financial Risk Management Objective and Policies

The Group's principal financial instruments comprise of cash and cash equivalents, financial assets at FVPL, loans and receivables, AFS financial assets and other financial liabilities. These are held primarily to finance the Group's operations and capital expenditures. The Group's financial instruments, such as cash and cash equivalents, trade receivables and trade payables, arise directly from the conduct of the Group's operations.

The main risks arising from the use of the financial instruments are interest rate risk, foreign currency risk, equity price risk, credit risk and liquidity risk.

Risk management is carried out by the Group's management under policies approved by the Board. The Group's management identifies and evaluates financial risks in close cooperation with the Group's operating units.

The main objective of the Group's financial risk management is to minimize the potential adverse effects of the unpredictability of financial markets on the Group's financial performance. The Board provides principles for overall risk management, as follows:

Interest Rate Risk

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments. The following tables set out the cash flows, by maturity, of the Group's financial instruments that are exposed to interest rate risk as of:

December 31, 2011

	Within 1 Year	1 to 2 Years	2 to 3 Years	3 to 4 Years	4 to 5 Years	Over 5 Years	Total
Asset							
Cash and cash equivalents	₱1,423,648,786	₱-	₱-	₱-	₱-	₱-	₱1,423,648,786
Liability							
Bank loans using:							
PHIREF rate	₱300,535,714	₱577,925,595	₱633,517,857	₱549,062,500	₱529,375,000	₱2,066,458,333	₱4,656,874,999
PDST-F rate	273,614,636	251,245,550	-	-	-	-	524,860,186
	₱574,150,350	₱829,171,145	₱633,517,857	₱549,062,500	₱529,375,000	₱2,066,458,333	₱5,181,735,185
Bank Loan Interest Rates							
PHIREF	PHIREF + 0.75%						
PDST-F	PDST-F + 1.75%	PDST-F + 1.75%	-	-	-	-	-

December 31, 2010

	Within 1 Year	1 to 2 Years	2 to 3 Years	3 to 4 Years	4 to 5 Years	Over 5 Years	Total
Asset							
Cash and cash equivalents	₱3,942,070,360	₱-	₱-	₱-	₱-	₱-	₱3,942,070,360
Liability							
Bank Loans using							
PHIREF rate	₱337,315,408	₱328,870,844	₱318,716,181	₱221,565,647	₱254,658,662	₱4,008,993,691	₱5,470,120,433
Bank Loan Interest Rate – PHIREF	PHIREF + 0.75%						

The Group's interest rate risk management policy focuses on reducing the overall interest expense and exposure to changes in interest rates. Changes in market interest rates relate primarily to the Group's interest-bearing loans with floating interest rates as it can cause a change in the amount of interest payments.

Interest on financial instruments with floating rates is repriced at intervals of less than one year. Interest on financial instruments with fixed rates is fixed until the maturity of the instrument. The other financial instruments of the Group that are not included in the tables above are noninterest-bearing and are therefore not subject to interest rate risk. The Group invests excess funds in short-term placements in order to mitigate any increase in interest rate on borrowings.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The following table represents the impact on the Group's income before income tax brought about by reasonably possible change in interest rates, with all other variables held constant, as of December 31 until its next financial reporting date:

	Change in Interest Rate	Effect on Income before Income Tax
2011	Increase by 1.14%	¥54,500,969
	Decrease by 1.14%	(54,500,969)
2010	Increase by 3.18%	159,661,469
	Decrease by 3.18%	(159,661,469)

There is no other effect on the Group's equity other than those already affecting consolidated profit or loss.

Foreign Exchange Risk

Foreign exchange risk is the risk to earnings or capital arising from changes in foreign exchange rates. The Group's foreign exchange exposure arises from holding foreign currency denominated cash and cash equivalents and purchases of some materials used in the construction of the Projects billed in foreign currencies. In order to balance this exposure, the Group maintains foreign currency denominated accounts in a reputable commercial bank. The Group does not enter into derivatives to hedge the exposure.

The Group has cash and cash equivalents denominated in US\$ and HK\$. However, the Group's management has assessed that the effect of reasonably possible change in exchange rates of US\$ and HK\$ are insignificant to the consolidated financial statements.

Equity Price Risk

Equity price risk is the risk that the fair values of equity securities will fluctuate because of changes in the level of indices and the value of individual stocks. The Group is exposed to equity security price risk because of its investments, which are classified in the consolidated statements of financial position as financial assets at FVPL and AFS financial assets. The Group's management has assessed that the effect of the reasonably possible change in the fair values of its financial assets at FVPL and AFS financial assets are insignificant to the consolidated financial statements.

Credit Risk

Credit risk is the risk that the Group will incur losses because its counterparties failed to discharge their contractual obligations. The Group has no significant concentration on credit risk. Sales of residential condominium units that are on installment basis are supported by post-dated checks from the buyers. Titles to properties sold are not released unless full payment is received. In the case of leasing operation, tenants are subjected to credit evaluation and are required to put up security deposits and pay advance rentals, if necessary.

The table below shows the maximum exposure to credit risk for each component of financial assets in the statements of financial position:

	2011	2010
Financial assets at FVPL	₱27,339,586	₱27,627,116
Loans and receivables:		
Cash and cash equivalents *	1,423,648,786	3,942,070,360
Receivables:		
Rent	151,818,332	223,272,444
Installment contracts receivable**	86,361,410	92,760,447
Receivable on memorial lots sold	–	427,320
Advances to officers and employees	1,483,525	1,479,453
Related parties	56,298,502	69,475,273
Interest	1,095,099	4,452,017
Others	48,358,695	18,281,881
Refundable deposits	29,574,723	22,750,668
	1,798,639,072	4,374,969,863
AFS financial assets	500,912,842	497,712,842
	₱2,326,891,500	₱4,900,309,821

* Excludes cash on hand of ₱13,098,956 in 2011 and ₱27,540,675 in 2010.

** Net of unamortized discount and unearned income of ₱5,807,737 in 2011 and ₱2,059,050,050 in 2010.

The following tables provide information regarding the credit risk exposure of the Group by classifying its financial assets according to the credit ratings of the debtors as of:

December 31, 2011

	Neither Past Due nor Impaired		Past Due and Impaired	Total
	Non-Investment Grade: Satisfactory	Non-Investment Grade: Unsatisfactory		
Financial assets at FVPL	₱27,339,586	₱–	₱–	₱27,339,586
Loans and receivables:				
Cash and cash equivalents*	1,423,648,786	–	–	1,423,648,786
Receivables:				
Rent	151,818,332	–	–	151,818,332
Installment contracts receivable**	86,361,410	–	–	86,361,410
Advances to officers and employees	1,483,525	–	–	1,483,525
Related parties	56,298,502	–	–	56,298,502
Interest	1,095,099	–	–	1,095,099
Others	48,358,695	–	5,727,607	54,086,302
Refundable deposits	29,574,723	–	–	29,574,723
	1,798,639,072	–	5,727,607	1,804,366,679
AFS financial assets	500,912,842	–	–	500,912,842
	₱2,326,891,500	₱–	₱5,727,607	₱2,332,619,107

* Excludes cash on hand of ₱13,098,956.

** Net of unamortized discount and unearned income of ₱5,807,737.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2010

	Neither Past Due nor Impaired		Past Due and Impaired	Total
	Non-Investment Grade: Satisfactory	Non-Investment Grade: Unsatisfactory		
Financial assets at FVPL	₱27,627,116	₱–	₱–	₱27,627,116
Loans and receivables:				
Cash and cash equivalents*	3,942,070,360	–	–	3,942,070,360
Receivables:				
Rent	223,272,444	–	–	223,272,444
Installment contracts receivable**	92,760,447	–	–	92,760,447
Receivable on memorial lots sold	427,320	–	–	427,320
Advances to officers and employees	1,479,453	–	–	1,479,453
Related parties	69,475,273	–	–	69,475,273
Interest	4,452,017	–	–	4,452,017
Others	18,281,881	–	5,256,041	23,537,922
Refundable deposits	22,750,668	–	–	22,750,668
	4,374,969,863	–	5,256,041	4,380,225,904
AFS financial assets	497,712,842	–	–	497,712,842
	₱4,900,309,821	₱–	₱5,256,041	₱4,905,565,862

* Excludes cash on hand of ₱27,540,675.

** Net of unamortized discount and unearned income of ₱2,059,050,050.

The credit quality of the financial assets was determined as follows:

Cash and cash equivalents, financial assets at FVPL and AFS financial assets – based on the nature of the counterparties and the Group’s internal rating system.

Receivables – satisfactory pertains to receivables from existing and active tenants, customers, contractors, suppliers, related parties, counter parties, officers and employees; while unsatisfactory pertains to receivables from tenants, customers, contractors, suppliers, related parties and counter parties that have already ceased their respective operations, and officers and employees that are no longer employed by the Group.

Financial instruments classified under “neither past due nor impaired” include high grade credit quality instruments because there were few or no history of default on the agreed terms of the contract. “Past due and impaired” pertains to those financial instruments that are long outstanding and have been provided with allowance for impairment losses.

Liquidity Risk

Liquidity risk is the risk that the Group will not be able to settle or meet its obligations on time or at reasonable prices. The Group maintains sufficient cash and cash equivalents in order to fund its operations. The Group monitors its cash flows and carefully matches the cash receipts from its condominium sales and leasing operations against cash requirements for its construction activities. The Group utilizes its borrowing capacity, if necessary, to further bolster its cash reserves.

The tables below summarize the maturity profile of financial assets compared with the contractual undiscounted payments of financial liabilities in order to provide a complete view of the Group's liquidity as of:

December 31, 2011

	Within 1 Year	1 to 3 Years	3 to 5 Years	Over 5 Years	Total
Financial Assets					
Financial assets at FVPL	₱27,339,586	₱-	₱-	₱-	₱27,339,586
Loans and receivables:					
Cash and cash equivalents	1,436,747,742	-	-	-	1,436,747,742
Receivables:					
Rent	151,818,332	-	-	-	151,818,332
Installment contracts receivable	976,027,156	2,754,426,881	-	-	3,730,454,037
Advances to officers and employees	1,483,525	-	-	-	1,483,525
Related parties	56,298,502	-	-	-	56,298,502
Interest	1,095,099	-	-	-	1,095,099
Others	48,358,695	-	-	-	48,358,695
Refundable deposits	29,574,723	-	-	-	29,574,723
	2,701,403,774	2,754,426,881	-	-	5,455,830,655
AFS financial assets	500,912,842	-	-	-	500,912,842
	₱3,229,656,202	₱2,754,426,881	₱-	₱-	₱5,984,083,083
Other Financial Liabilities					
Accounts payable and other current liabilities*	₱1,230,633,457	₱-	₱-	₱-	₱1,230,633,457
Bank loans	505,517,548	1,053,170,281	327,285,875	3,295,761,481	5,181,735,185
Deposits from tenants	333,170,829	271,731,327	31,185,769	-	636,087,925
	₱2,069,321,834	₱1,324,901,608	₱358,471,644	₱3,295,761,481	₱7,048,456,567

* Excluding customers' deposits, output VAT, deferred output VAT and withholding taxes.

December 31, 2010

	Within 1 Year	1 to 3 Years	3 to 5 Years	Over 5 Years	Total
Financial Assets					
Financial assets at FVPL	₱27,627,116	₱-	₱-	₱-	₱27,627,116
Loans and receivables:					
Cash and cash equivalents	3,969,611,035	-	-	-	3,969,611,035
Receivables:					
Rent	223,272,444	-	-	-	223,272,444
Installment contracts receivable	457,652,897	1,263,541,880	430,615,720	-	2,151,810,497
Receivable on memorial lots sold	427,320	-	-	-	427,320
Advances to officers and employees	1,479,453	-	-	-	1,479,453
Related parties	69,475,273	-	-	-	69,475,273
Interest	4,452,017	-	-	-	4,452,017
Others	18,281,881	-	-	-	18,281,881
Refundable deposits	-	22,750,668	-	-	22,750,668
	4,744,652,320	1,286,292,548	430,615,720	-	6,461,560,588
AFS financial assets	497,712,842	-	-	-	497,712,842
	₱5,269,992,278	₱1,286,292,548	₱430,615,720	₱-	₱6,986,900,546
Other Financial Liabilities					
Accounts payable and other current liabilities*	₱1,379,723,564	₱-	₱-	₱-	₱1,379,723,564
Bank loans	533,651,715	1,111,783,614	345,500,704	3,479,184,400	5,470,120,433
Deposits from tenants	334,736,490	273,008,267	31,332,320	-	639,077,077
	₱2,248,111,769	₱1,384,791,881	₱376,833,024	₱3,479,184,400	₱7,488,921,074

* Excluding output VAT, deferred output VAT and withholding taxes.

Investment properties amounting to ₱8,061,507,313 and ₱7,903,460,496 as of December 31, 2011 and 2010, respectively, were used as collaterals of KSA's bank loans.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

34. Capital Management

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating, comply with externally imposed capital requirements, and maintain healthy capital ratios in order to support its business and maximize stockholder value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to stockholders, return capital to stockholders or issue new shares. No changes were made in the objectives, policies or processes in 2011, 2010 and 2009.

The Group monitors capital using a gearing ratio, which is net debt divided by total capital plus net debt. The Group includes within net debt, accounts payable and other current liabilities, bank loans and deposits from tenants, less cash and cash equivalents. Capital pertains to capital stock, additional paid in capital and retained earnings.

	2011	2010
Net Debt		
Accounts payable and other current liabilities	¥2,120,799,620	¥1,586,906,224
Bank loans	4,303,419,044	4,62,904,760
Deposits from tenants	609,846,642	611,487,850
Total	7,034,065,306	6,871,298,834
Less cash and cash equivalents	1,436,747,742	3,969,611,035
	5,597,317,564	2,901,687,799
Capital		
Capital stock	4,764,058,982	4,764,058,982
APIC	834,439,607	1,210,073,869
Retained earnings	13,398,957,437	12,692,337,368
	18,997,456,026	18,666,470,219
	¥24,594,773,590	¥21,568,158,018
Gearing Ratio	22.76%	13.45%

35. Acronyms and Abbreviations

The following are the acronyms and abbreviations used in the consolidated financial statements with the meanings as specified below:

Acronyms/ Abbreviations	Meaning
AFS	– available-for-sale
APCC	– Asian Plaza Condominium Corporation
API	– Asian Plaza, Inc.
APIC	– additional paid-in capital
BSDC	– Brown Swallow Development Corporation
BVI	– British Virgin Islands
CGU	– cash generating unit
CIAC	– Construction Industry Arbitration Commission
CPI	– Clavall Properties, Inc.
CRC	– Clavall Realty Corporation
CWT	– creditable withholding tax

Acronyms/ Abbreviations	Meaning
EIR	– Effective Interest Rate
ELHI	– EPHI Logistics Holdings, Inc.
EUL	– Estimated Useful Lives
FBSHI	– Fort Bonifacio Shangri-La Hotel, Inc.
FRSC	– Financial Reporting Standards Council
ESHRI	– EDSA Shangri-La Hotel and Resort, Inc.
FVPL	– Fair Value Through Profit or Loss
GFA	– Gross Floor Areas
GMRI	– Green Mangrove Realty, Inc.
HK\$	– Hong Kong Dollar
HTM	– Held-To-Maturity
IASB	– International Accounting Standards Board
IFRIC	– International Financial Reporting Interpretations Committee
IPPI	– Ivory Post Properties, Inc.
ISPI	– Ideal Sites and Properties, Inc.
JCEs	– Jointly-Controlled Entities
KMSC	– KPPI Management Services Corporation
KRC	– KPPI Realty Corporation
KSA	– KSA Realty Corporation
KPPI	– Kuok Philippine Properties, Inc.
MBPI	– Martin B. Properties, Inc.
MBRI	– Mactan Beachfront Resources, Inc.
MCIT	– Minimum Corporate Income Tax
MOA	– Memorandum of Agreement
NOLCO	– Net Operating Loss Carryover
NCI	– Non-Controlling Interest
NCRI	– New Contour Realty, Inc.
NRV	– Net Realizable Value
OSD	– Optional Standard Deduction
OSP	– One Shangri-La Place Project
PAS	– Philippine Accounting Standard
PDST-F	– Philippine Dealing System Treasury Fixing
PFRS	– Philippine Financial Reporting Standards
PHIREF	– Philippine Reference
POC	– Percentage of Completion
PSA	– Philippine Standards in Auditing
PSE	– Philippine Stock Exchange
PSI	– Perfect Sites, Inc.
RA	– Republic Act
RAAC	– Royal Asia Appraisal Corporation
RCIT	– Regular Corporate Income Tax
RTC	– Regional Trial Court
SEC	– Securities and Exchange Commission
SFBHI	– Shang Fort Bonifacio Holdings, Inc.
SGCHI	– Shang Global City Holdings, Inc.
SHIL	– Silver Hero Investments Limited
SLPC	– Shangri-La Plaza Corporation
SLPI	– Sky Leisure Properties, Inc.
SPDI	– Shang Property Developers, Inc.
SPMSI	– Shang Property Management Services, Inc.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Acronyms/ Abbreviations	Meaning
SPRC	– Shang Properties Realty Corporation
SPSI	– SPI Parking Services, Inc.
TCT	– Transfer Certificates of Title
TEC	– The Enterprise Center
TECCC	– The Enterprise Center Condominium Corporation
TSFSP	– The St. Francis Shangri-La Place Project
TSFSPCC	– The St. Francis Shangri-La Place Condominium Corporation
TSGT	– The Shang Grand Tower Project
TSGTCC	– The Shang Grand Tower Condominium Corporation
US\$	– United States Dollar
VAT	– Value-Added Tax

CORPORATE DIRECTORY

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PRINCIPAL BANKERS

Bank of the Philippine Islands
Metropolitan Bank and Trust Company
Banco De Oro
The Hong Kong and Shanghai Banking Corporation

AUDITORS

Sycip Gorres Velayo & Co.

LEGAL COUNSELS

Abello Concepcion Regala & Cruz
Romulo, Mabanta, Buenaventura, Sayoc & Delos Angeles

PROPERTY VALUER

Royal Asia Appraisal Corporation

STOCK TRANSFER AGENT

Rizal Commercial Banking Corp.
Ground Floor, GPL Building
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KEY DATES

Regular Board Meeting:	Quarterly
Annual Stockholder's Meeting:	Any day in June of each year
Fiscal Year:	1 January to 31 December

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