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14 May 2013

**PHILIPPINE STOCK EXCHANGE**

*Disclosure Department*

3<sup>rd</sup> Floor, Philippine Stock Exchange Plaza  
Ayala Triangle, Ayala Avenue  
Makati City, Philippines 1226

Attention: **MS. JANET A. ENCARNACION**  
Head, Disclosure Department

Re: **SHANGRI-LA PROPERTIES, INC. (SPI)**

Gentlemen:

We furnish you a copy of SPI's SEC Form 17-Q, which we have filed with the Securities and Exchange Commission.

Thank you.

Very truly yours,

  
**MARIA MYLA RAE S. ORDEN**  
Assistant Corporate Secretary

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q  
QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE  
SECURITIES REGULATION CODE



1. For the quarterly period ended : 31 March 2013
2. Commission Identification Number : 145490
3. BIR Tax Identification Number : 000-144-386

**SHANG PROPERTIES, INC.**

4. Exact name of the Issuer as specified in this charter:
5. Province, country or other jurisdiction of incorporation or organization: Not Applicable
6. Industry Classification Code:  (SEC Use Only)
- Level 5, Shangri-La Plaza Mall, EDSA cor Shaw Boulevard, Mandaluyong City 1550
7. Address of issuer's principal office Postal Code
- (632) 370-2700
8. Issuer's telephone number, including area code
9. Former name, former address and former fiscal year, if changed since last report:
10. Securities registered pursuant to Sections 8 and 12 of the SRC, or Sections 4 and 8 of the RSA.

<u>Title of each Class</u>	<u>Number of shares of common stock outstanding and amount of debt outstanding</u>
Common Stock	4,764,056,287 common shares

11. Are any or all of the securities listed on a Stock Exchange?

Yes [ x ]      No [   ]

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

Philippine Stock Exchange

12. Indicate by check mark whether the registrant:

- (a) Has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports).

Yes [ x ]      No [   ]

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [ x ]      No [   ]

## PART 1 – FINANCIAL INFORMATION

Item 1. **Financial Statements**

Please see attached.

Item 2. **Management's Discussion and Analysis of Financial Condition and Results of Operations**

Please see attached.

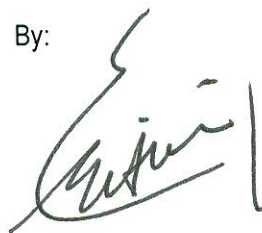
## SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the Issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

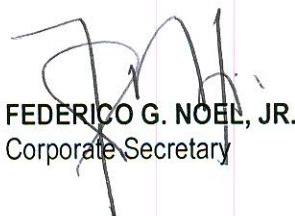
**SHANG PROPERTIES, INC.**

Issuer

By:



**NG KIN SUN ANDREW**  
Group Financial Comptroller



**FEDERICO G. NOEL, JR.**  
Corporate Secretary

Date of Signing: 14 May 2013



**SHANG PROPERTIES INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**  
(Amounts expressed in Php)

	Notes	Unaudited March 31 2013	Audited December 31 2012
<b>ASSETS</b>			
<b>Current Assets</b>			
Cash and cash equivalents		2,092,079,149	1,600,953,309
Financial assets at fair value through profit or loss		36,095,144	32,275,696
Receivables-net		1,733,525,849	1,357,200,705
Properties held for sale:			
Condominium units held for sale		208,034,664	210,446,366
Construction in progress		3,464,543,264	3,139,517,781
Prepayments and other current assets		631,151,272	659,300,300
<b>Total Current Assets</b>		<b>8,165,429,343</b>	<b>6,999,694,157</b>
Investment in associates	5	2,439,749,697	2,514,445,602
Investment properties		25,202,701,310	25,153,790,359
Real estate development projects		281,040,423	281,040,423
Available-for-sale financial assets		502,022,842	502,022,842
Property and equipment - net	6	72,693,692	71,318,828
Refundable deposits		33,405,674	42,955,708
Deferred income tax assets		413,666,325	403,249,590
<b>Total Noncurrent Assets</b>		<b>28,945,279,963</b>	<b>28,968,823,353</b>
<b>TOTAL ASSETS</b>		<b>37,110,709,305</b>	<b>35,968,517,510</b>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Current Liabilities</b>			
Accounts payable and other current liabilities		1,993,086,931	1,752,258,364
Current portion of:			
Bank loans		952,819,048	952,980,952
Deposit from tenants		551,484,457	551,484,457
Deferred lease income		35,996,990	35,996,990
Dividends payable		43,269,267	17,955,099
Income tax payable		100,749,962	41,524,854
<b>Total Current Liabilities</b>		<b>3,677,406,653</b>	<b>3,352,200,716</b>
<b>Non Current Liabilities</b>			
Accrued employee benefits		30,101,700	37,187,272
Bank loans- net of current portion	7	4,205,409,523	3,543,452,381
Deferred income tax liabilities		5,605,079,785	5,598,041,640
Deposit from tenants - net of current portion		232,122,693	218,016,170
Deferred lease income - net of current portion		41,724,184	41,724,184
<b>Total Noncurrent Liabilities</b>		<b>10,114,437,885</b>	<b>9,438,421,647</b>
<b>Total Liabilities</b>		<b>13,791,844,538</b>	<b>12,790,622,363</b>
<b>EQUITY</b>			
Equity attributable to equity holders of the Parent Company:			
Capital stock - Peso 1 par value		4,764,058,982	4,764,058,982
Additional paid-in capital		834,439,607	834,439,607
Treasury shares		(6,850,064)	(6,850,064)
Other components of equity		1,781,933	1,885,237
Retained earnings		14,727,368,355	14,654,957,228
		20,320,798,813	20,248,490,990
Equity attributable to non-controlling interests		2,998,065,954	2,929,404,157
<b>Total Equity</b>		<b>23,318,864,766</b>	<b>23,177,895,147</b>
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>37,110,709,305</b>	<b>35,968,517,510</b>

(See accompanying notes to consolidated financial statements)

**SHANG PROPERTIES INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME AND RETAINED EARNINGS**  
**FOR THE THREE (3) MONTHS ENDED MARCH 31, 2013 AND 2012**

	<b>UNAUDITED</b>	
	<b>OR THE THREE (3) MONTHS ENDED</b>	
	<b>31-Mar-13</b>	<b>31-Mar-12</b>
<b>INCOME</b>		
Condominium Sales	716,103,770	333,841,120
Rental	501,876,429	442,083,299
Others	110,419,772	81,540,564
	<u>1,328,399,971</u>	<u>857,464,983</u>
<b>EXPENSES</b>		
Cost of condominium sales	565,316,571	240,485,730
General and administrative	98,367,798	100,611,795
Depreciation	4,565,392	4,084,234
Taxes, licenses and fees	48,447,125	54,992,233
Interest and bank charges	42,434,963	44,369,816
Insurance	3,032,197	3,299,690
Unrecovered reimbursable expenses	4,396,546	(2,431,375)
	<u>766,560,591</u>	<u>445,412,122</u>
<b>INCOME(LOSS) BEFORE SHARE IN PROFIT OF AN ASSOCIATE COMPANY</b>	561,839,380	412,052,860
<b>SHARE IN PROFIT OF AN ASSOCIATED COMPANY</b>	(2,232,072)	8,879,522
<b>INCOME(LOSS) BEFORE MINORITY INTERESTS</b>	559,607,307	420,932,382
<b>MINORITY INTEREST</b>	(68,661,770)	(49,160,706)
<b>INCOME BEFORE TAX</b>	490,945,537	371,771,676
<b>PROVISION FOR INCOME TAX</b>	(132,690,865)	(73,744,484)
<b>NET INCOME</b>	358,254,672	298,027,192
<b>RETAINED EARNINGS, beg.</b>	14,654,957,222	13,398,957,430
<b>LESS: CASH DIVIDENDS</b>	(285,843,539)	(200,000,540)
<b>RETAINED EARNINGS, end.</b>	<u>14,727,368,355</u>	<u>13,496,984,081</u>
<b>BASIC AND DILUTED EARNINGS PER SHARE</b>	<b>0.075</b>	<b>0.063</b>

(See accompanying notes to consolidated financial statements)



**SHANG PROPERTIES INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**FOR THE THREE (3) MONTHS ENDED MARCH 31, 2013 AND 2012**

	(Unaudited) March 31, 2013	(Unaudited) March 21, 2012
Notes		
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net Income before income tax	490,945,537	371,771,676
Adjustment for:		
Depreciation and amortization	4,565,392	4,084,234
Share in profit (loss) of associate companies	2,232,072	(8,879,522)
Cumulative translation adjustment	(103,304)	(159,364)
Change in fair value of financial assets at FVPL	(3,819,448)	(5,823,271)
Interest income	(65,508,564)	(52,991,798)
Interest expense	42,163,956	44,206,884
Operating income before working capital changes	470,475,641	352,208,841
(Increase) decrease in:		
Receivables	(376,325,144)	68,821,242
Construction in progress	(325,025,483)	(539,468,634)
Other current assets	30,560,787	45,579,877
Increase (decrease) in:		
Accounts payable and accrued expenses	230,947,782	264,452,135
Accrued employee benefits	(7,085,573)	(9,174,889)
Deposits from tenants	14,106,525	27,757,234
Net cash generated from (used in) from operations	37,654,535	210,175,806
Interest received	65,508,564	52,991,798
<b>Net cash from (used in) from operating activities</b>	<b>103,163,099</b>	<b>263,167,604</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Decrease (increase) in:		
Investments in associates	74,695,906	(11,403,239)
Investments properties	(48,910,952)	(30,981,364)
Other assets	9,550,034	909,053
Dividends received	-	3,150,869
Acquisition of property and equipment	(6,197,133)	(2,530,252)
<b>Net cash (used in) from investing activities</b>	<b>29,137,855</b>	<b>(40,854,934)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from bank loan	900,000,000	-
Payment of bank loans	(238,204,762)	(92,371,429)
Payment of interest	(42,163,956)	(24,937,450)
Cash dividends paid to:		
Stockholders	8 (260,529,371)	(198,290,552)
<b>Net cash used in financing activities</b>	<b>359,101,911</b>	<b>(315,599,431)</b>
<b>EFFECTS OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS</b>		
	(277,026)	1,689,439
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>491,125,840</b>	<b>(91,597,322)</b>
<b>CASH AND CASH EQUIVALENTS</b>		
<b>1 January</b>	<b>1,600,953,309</b>	<b>1,436,747,742</b>
<b>31 March</b>	<b>2,092,079,149</b>	<b>1,345,150,420</b>

(See accompanying notes to consolidated financial statements)

**SHANG PROPERTIES INC. & SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**  
**FOR THE THREE (3) MONTHS ENDED MARCH 31, 2013 AND 2012**

(UNAUDITED)

	Notes	Capital stock Pesos	Additional paid-in capital Pesos	Retained earnings Pesos	Equity in translation adjustment	Treasury Stock Pesos	Minority Interest Pesos	Total Pesos
Balance as of 1 January 2012		4,764,058,982	834,439,607	13,398,957,430	1,524,087	(6,850,064)	2,798,249,204	21,790,379,246
Cumulative translation adjustment					(159,364)			(159,364)
Cash dividends	8			(200,000,540)				(200,000,540)
Net income for the period				298,027,192			49,160,706	347,187,898
Balance as of 31 March 2012		4,764,058,982	834,439,607	13,496,984,082	1,364,723	(6,850,064)	2,847,409,910	21,937,407,239
Balance as of 1 January 2013		4,764,058,982	834,439,607	14,654,957,228	1,885,237	(6,850,064)	2,929,404,157	23,177,895,147
Cumulative translation adjustment					(103,305)			(103,305)
Share in minority interest on preferred shares redemption							68,661,797	68,661,796
Cash dividends	8			(285,843,546)				(285,843,546)
Net income for the period				358,254,672				358,254,672
Balance as of 31 March 2013		4,764,058,982	834,439,607	14,727,368,355	1,781,933	(6,850,064)	2,998,065,954	23,318,864,766


(See accompanying notes to consolidated financial statements)



SHANG PROPERTIES INC. AND SUBSIDIARIES  
AGING OF TRADE RECEIVABLES  
AS OF MARCH 31, 2013

TENANTS	TOTAL RECEIVABLES	CURRENT	P A S T     D U E				
			1-30 DAYS	31-60 DAYS	61-90 DAYS	91-120 DAYS	OVER 120
MALL TENANTS	232,544,280	204,068,763	13,946,941	3,357,780	2,888,288	2,265,984	6,016,524
EDSA SHANGRI-LA HOTEL & RESORT	24,072,679	7,371,340	16,701,339				
TECC TENANTS	47,396,220	27,109,119	10,256,078	835,340	9,195,683		
INSTALLMENT CONTRACTS RECEIVABLES & O	1,429,512,670	1,429,512,670					
	1,733,525,849	1,668,061,892	40,904,358	4,193,120	12,083,972	2,265,984	6,016,524

Note: Installment Contracts Receivables includes current and long-term portion and are covered by post-dated checks from customers.

  
KINSUN ANDREW NG  
Vice-President/Group Controller

## SHANG PROPERTIES, INC. AND SUBSIDIARIES

### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS AS OF AND FOR THE THREE MONTHS ENDED 31 MARCH 2013 AND 2012

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#### 1. Summary of Significant Accounting and Financial Reporting Policies

##### Basis of Preparation

The interim consolidated financial statements have been prepared under the historical cost basis, except for investment properties, financial assets at FVPL and AFS financial assets that have been measured at fair value. Except for Gipsey and SHIL whose financial statements are translated from Hong Kong Dollar (HK\$) to Philippine Peso (Peso), the consolidated financial statements of the Group are presented in Peso, which is the Parent Company's functional and presentation currency, with amounts rounded to the nearest Peso unit.

##### Statement of Compliance

The interim consolidated financial statements, which are prepared for submission to the SEC, have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). PFRS also includes Philippine Accounting Standards (PAS), including Philippine Interpretations from International Financial Reporting Interpretations Committee (IFRIC) by the Financial Reporting Standards Council (FRSC).

The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements as of the year ended December 31, 2012.

##### Changes in Accounting Policies

The accounting policies adopted are consistent with those of the previous financial year except for the following new and amended PFRS and Philippine Interpretations based on International Financial Reporting Interpretations Committee (IFRIC) Interpretations which were adopted as of January 1, 2012 and that are deemed to have an impact on the financial position or performance of the Group :

- PAS 12, *Income Taxes — Deferred Taxes: Recovery of Underlying Assets* (Amendments)

This amendment to PAS 12 clarifies the determination of deferred tax on investment property measured at fair value. The amendment introduces a rebuttable presumption that the carrying amount of investment property measured using the fair value model in PAS 40, *Investment Property*, will be recovered through sale and, accordingly, requires that any related deferred tax should be measured on a 'sale' basis. The presumption is rebutted if the investment property is depreciable and it is held within a business model whose objective is to consume substantially all of the economic benefits in the investment property over time ('use' basis), rather than through sale. Furthermore, the amendment introduces the requirement that deferred tax on non-depreciable assets measured using the revaluation model in PAS 16, *Property, Plant and Equipment*, always be measured on a sale basis of the asset.



The Group has investment properties carried at fair value determined using the 'sale' basis approach. Assets under PAS 16 are depreciable assets carried at cost model. The amendments have no impact on the consolidated financial statements of the Group.

The following amendments to PFRS and Philippine Interpretation did not have any impact on the accounting policies, financial position or performance of the Group:

- PFRS 1, *First-time Adoption of PFRS (Amendment) - Severe Hyperinflation and Removal of Fixed Dates for First-time Adopters*  
The amendment provided guidance on how an entity should resume presenting PFRS financial statements when its functional currency ceases to be subject to hyperinflation.
- PFRS 7 (Amendments), *Financial Instruments: Disclosures – Transfers of Financial Assets*  
The amendments require additional disclosures about financial assets that have been transferred but not derecognized to enhance the understanding of the relationship between those assets that have not been derecognized and their associated liabilities. In addition, the amendments require disclosures about continuing involvement in derecognized assets to enable users of financial statements to evaluate the nature of, and risks associated with, the entity's continuing involvement in those derecognized assets. The amendments affect disclosures only and have no impact on the Group's financial position or performance.
- Philippine Interpretation IFRIC 14, *Prepayments of a Minimum Funding Requirement (Amendment)*  
The amendment provides further guidance on assessing the recoverable amount of a net pension asset and permits an entity to treat the prepayment of a minimum funding requirement as an asset. New standards issued but not yet effective up to the date of issuance of the consolidated financial statements are listed below. This is a listing of standards and interpretations issued, which the Group reasonably expects to be applicable at a future date. The Group intends to adopt those standards when they become effective.
- PAS 1, *Presentation of Financial Statements – Presentation of Items of Other Comprehensive Income (Amendments)*  
The amendments to PAS 1 change the grouping of items presented in other comprehensive income (OCI). Items that can be reclassified (or "recycled") to profit or loss at a future point in time (for example, upon derecognition or settlement) will be presented separately from items that will never be recycled. The amendments affect presentation only and have no impact on the Group's financial position or performance. The amendment becomes effective for annual periods beginning on or after July 1, 2012. The amendments will be applied retrospectively and will result to the modification of the presentation of items of OCI.
- PAS 19, *Employee Benefits (Revised)*  
Amendments to PAS 19 range from fundamental changes such as removing the corridor mechanism and the concept of expected returns on plan assets to simple clarifications and rewording. The revised standard also requires new disclosures such as, among others, a sensitivity analysis for each significant actuarial assumption,

information on asset-liability matching strategies, duration of the defined benefit obligation, and disaggregation of plan assets by nature and risk. The amendments become effective for annual periods beginning on or after January 1, 2013. Once effective, the Group has to apply the amendments retroactively to the earliest period presented.

The Group reviewed its existing employee benefits and determined that the amended standard has significant impact on its accounting for retirement benefits. The Group obtained the services of an external actuary to compute the impact to the consolidated financial statements upon adoption of the standard. The effects are detailed below:

	As at December 31, 2012
Increase (decrease) in:	
<u>Consolidated statements of financial position</u>	
Accrued retirement benefit	P29,891,034
Deferred tax asset	8,967,310
Other comprehensive income	(39,791,666)
Retained earnings	10,635,440
	2012
<u>Consolidated statements of comprehensive income</u>	
Net retirement cost	(P1,668,130)
Income tax expense	(8,967,310)
Profit for the year:	
Attributable to owners of the Parent Company	(8,453,709)
Attributable to non-controlling interests	12,110

- PAS 27, *Separate Financial Statements* (as revised in 2011)

As a consequence of the issuance of the new PFRS 10, *Consolidated Financial Statements*, and PFRS 12, *Disclosure of Interests in Other Entities*, what remains of PAS 27 is limited to accounting for subsidiaries, jointly controlled entities, and associates in the separate financial statements. The adoption of the amended PAS 27 will not have a significant impact on the separate financial statements of the entities in the Group. The amendment becomes effective for annual periods beginning on or after January 1, 2013.
- PAS 28, *Investments in Associates and Joint Ventures* (as revised in 2011)

As a consequence of the new PFRS 11, *Joint Arrangements*, and PFRS 12, *Disclosure of Interests in Other Entities*, PAS 28, *Investments in Associates*, has been renamed PAS 28, *Investments in Associates and Joint Ventures*, and describes the application of the equity method to investments in joint ventures in addition to associates. The revised standard becomes effective for annual periods beginning on or after January 1, 2013.
- PAS 32, *Financial Instruments: Presentation – Offsetting Financial Assets and Financial Liabilities* (Amendments)



The amendments clarify the meaning of “currently has a legally enforceable right to set-off” and also clarify the application of the PAS 32 offsetting criteria to settlement systems (such as central clearing house systems) which apply gross settlement mechanisms that are not simultaneous. The amendments affect presentation only and have no impact on the Group’s financial position or performance. The amendments to PAS 32 are to be retrospectively applied for annual periods beginning on or after January 1, 2014.

- *PFRS 1, Government Loans (Amendments)*  
These amendments require first-time adopters to apply the requirements of PAS 20, *Accounting for Government Grants and Disclosure of Government Assistance*, prospectively to government loans existing at the date of transition to PFRS. Entities may choose to apply the requirements of PFRS 9 (or PAS 39, as applicable) and PAS 20 to government loans retrospectively if the information needed to do so had been obtained at the time of initially accounting for that loan. The exception would give first-time adopters relief from retrospective measurement of government loans with a below-market rate of interest. The amendment is effective for annual periods on or after January 1, 2013. The amendment has no impact on the consolidated financial statements of the Group.
- *PFRS 7, Financial Instruments: Disclosures — Offsetting Financial Assets and Financial Liabilities (Amendments)*  
These amendments require an entity to disclose information about rights of set-off and related arrangements (such as collateral agreements). The new disclosures are required for all recognized financial instruments that are set off in accordance with PAS 32. These disclosures also apply to recognized financial instruments that are subject to an enforceable master netting arrangement or ‘similar agreement’, irrespective of whether they are set-off in accordance with PAS 32. The amendments require entities to disclose, in a tabular format unless another format is more appropriate, the following minimum quantitative information. This is presented separately for financial assets and financial liabilities recognized at the end of the reporting period:
  - a) The gross amounts of those recognized financial assets and recognized financial liabilities;
  - b) The amounts that are set off in accordance with the criteria in PAS 32 when determining the net amounts presented in the statement of financial position;
  - c) The net amounts presented in the statement of financial position;
  - d) The amounts subject to an enforceable master netting arrangement or similar agreement that are not otherwise included in (b) above, including:
    - i. Amounts related to recognized financial instruments that do not meet some or all of the offsetting criteria in PAS 32; and
    - ii. Amounts related to financial collateral (including cash collateral); and
  - e) The net amount after deducting the amounts in (d) from the amounts in (c) above.

The amendments to PFRS 7 are to be retrospectively applied and are effective for annual periods beginning on or after January 1, 2013. The amendments affect disclosures only and have no impact on the Group’s financial position or performance.

- *PFRS 9, Financial Instruments*



PFRS 9, as issued, reflects the first phase on the replacement of PAS 39 and applies to the classification and measurement of financial assets and liabilities as defined in PAS 39, *Financial Instruments: Recognition and Measurement*. Work on impairment of financial instruments and hedge accounting is still ongoing, with a view to replacing PAS 39 in its entirety. PFRS 9 requires all financial assets to be measured at fair value at initial recognition. A debt financial asset may, if the fair value option (FVO) is not invoked, be subsequently measured at amortized cost if it is held within a business model that has the objective to hold the assets to collect the contractual cash flows and its contractual terms give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal outstanding. All other debt instruments are subsequently measured at fair value through profit or loss. All equity financial assets are measured at fair value either through OCI or profit or loss. Equity financial assets held for trading must be measured at fair value through profit or loss. For FVO liabilities, the amount of change in the fair value of a liability that is attributable to changes in credit risk must be presented in OCI. The remainder of the change in fair value is presented in profit or loss, unless presentation of the fair value change in respect of the liability's credit risk in OCI would create or enlarge an accounting mismatch in profit or loss. All other PAS 39 classification and measurement requirements for financial liabilities have been carried forward into PFRS 9, including the embedded derivative separation rules and the criteria for using the FVO. The adoption of the first phase of PFRS 9 will have an effect on the classification and measurement of the Group's financial assets, but will potentially have no impact on the classification and measurement of financial liabilities.

PFRS 9 is effective for annual periods beginning on or after January 1, 2015.

- PFRS 10, *Consolidated Financial Statements*, PAS 27, *Separate Financial Statements*  
PFRS 10 replaces the portion of PAS 27, *Consolidated and Separate Financial Statements*, that addresses the accounting for consolidated financial statements. It also includes the issues raised in SIC 12, *Consolidation - Special Purpose Entities*. PFRS 10 establishes a single control model that applies to all entities including special purpose entities. The changes introduced by PFRS 10 will require management to exercise significant judgment to determine which entities are controlled, and therefore, are required to be consolidated by a parent, compared with the requirements that were in PAS 27. The standard becomes effective for annual periods beginning on or after January 1, 2013. The standard will have no significant impact on the consolidated financial statements of the Group.
- PFRS 11, *Joint Arrangements*  
PFRS 11 replaces PAS 31, *Interests in Joint Ventures*, and SIC 13, *Jointly Controlled Entities - Non-Monetary Contributions by Venturers*. PFRS 11 removes the option to account for jointly controlled entities using proportionate consolidation. Instead, jointly controlled entities that meet the definition of a joint venture must be accounted for using the equity method. The standard becomes effective for annual periods beginning on or after January 1, 2013. The standard will have no significant impact to the consolidated financial statements of the Group.
- PFRS 12, *Disclosure of Interests in Other Entities*  
PFRS 12 includes all of the disclosures related to consolidated financial statements that were previously in PAS 27, as well as all the disclosures that were previously



included in PAS 31 and PAS 28, *Investments in Associates*. These disclosures relate to an entity's interests in subsidiaries, joint arrangements, associates and structured entities. A number of new disclosures are also required. The standard becomes effective for annual periods beginning on or after January 1, 2013.

The adoption of PFRS 12 will affect disclosures only and have no impact on the Group's financial position or performance.

- **PFRS 13, *Fair Value Measurement***  
PFRS 13 establishes a single source of guidance under PFRSs for all fair value measurements. PFRS 13 does not change when an entity is required to use fair value, but rather provides guidance on how to measure fair value under PFRS when fair value is required or permitted. This standard should be applied prospectively as of the beginning of the annual period in which it is initially applied. Its disclosure requirements need not be applied in comparative information provided for periods before initial application of PFRS 13. The standard becomes effective for annual periods beginning on or after January 1, 2013. The Group does not anticipate that the adoption of this standard will have a significant impact on its financial position and performance.
- **Philippine Interpretation IFRIC 15, *Agreements for the Construction of Real Estate***  
This interpretation covers accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. The interpretation requires that revenue on construction of real estate be recognized only upon completion, except when such contract qualifies as construction contract to be accounted for under PAS 11 or involves rendering of services in which case revenue is recognized based on stage of completion. Contracts involving provision of services with the construction materials and where the risks and reward of ownership are transferred to the buyer on a continuous basis will also be accounted for based on stage of completion. The SEC and the Financial Reporting Standards Council (FRSC) have deferred the effectivity of this interpretation until the final Revenue standard is issued by the International Accounting Standards Board (IASB) and an evaluation of the requirements of the final Revenue standard against the practices of the Philippine real estate industry is completed. The management is still assessing the impact of the interpretation to the consolidated financial statements of the Group.
- **Philippine Interpretation IFRIC 20, *Stripping Costs in the Production Phase of a Surface Mine***  
This interpretation applies to waste removal costs ("stripping costs") that are incurred in surface mining activity during the production phase of the mine ("production stripping costs"). If the benefit from the stripping activity will be realized in the current period, an entity is required to account for the stripping activity costs as part of the cost of inventory. When the benefit is the improved access to ore, the entity should recognize these costs as a non-current asset, only if certain criteria are met ("stripping activity asset"). The stripping activity asset is accounted for as an addition to, or as an enhancement of, an existing asset. After initial recognition, the stripping activity asset is carried at its cost or revalued amount less depreciation or amortization and less impairment losses, in the same way as the existing asset of which it is a part. The Group expects that this interpretation will not have any impact on its financial position or performance. This interpretation becomes effective for annual periods beginning on or after January 1, 2013.



- *Annual Improvements to PFRS Issued in 2010, May 2012*  
 The *Annual Improvements to PFRSs* (2009-2011 cycle) contain non-urgent but necessary amendments to PFRSs. The amendments are effective for annual periods beginning on or after January 1, 2013 and are applied retrospectively. Earlier application is permitted.
- *PFRS 1, First-time Adoption of PFRS — Borrowing costs*  
 The amendment clarifies that, upon adoption of PFRS, an entity that capitalized borrowing costs in accordance with its previous generally accepted accounting principles, may carry forward, without any adjustment, the amount previously capitalized in its opening statement of financial position at the date of transition. Subsequent to the adoption of PFRS, borrowing costs are recognized in accordance with PAS 23, *Borrowing Costs*. The amendment does not apply to the Group as it is not a first-time adopter of PFRS.
- *PAS 1, Presentation of Financial Statements — Clarification of the requirements for comparative information*  
 The amendments clarify the requirements for comparative information that are disclosed voluntarily and those that are mandatory due to retrospective application of an accounting policy, or retrospective restatement or reclassification of items in the financial statements. An entity must include comparative information in the related notes to the financial statements when it voluntarily provides comparative information beyond the minimum required comparative period. The additional comparative period does not need to contain a complete set of financial statements. On the other hand, supporting notes for the third balance sheet (mandatory when there is a retrospective application of an accounting policy, or retrospective restatement or reclassification of items in the financial statements) are not required. The amendments affect disclosures only and have no impact on the Group's financial position or performance.
- *PAS 16, Property, Plant and Equipment — Classification of servicing equipment*  
 The amendment clarifies that spare parts, stand-by equipment and servicing equipment should be recognized as property, plant and equipment when they meet the definition of property, plant and equipment and should be recognized as inventory if otherwise. The amendment will not have any significant impact on the Group's financial position or performance.
- *PAS 32, Financial Instruments: Presentation — Tax effects of distributions to holders of equity instruments*  
 The amendment clarifies that income taxes relating to distributions to equity holders and to transaction costs of an equity transaction are accounted for in accordance with PAS 12, *Income Taxes*. The Group expects that this amendment will not have any impact on its financial position or performance.
- *PAS 34, Interim Financial Reporting — Interim financial reporting and segment information for total assets and liabilities*  
 The amendment clarifies that the total assets and liabilities for a particular reportable segment need to be disclosed only when the amounts are regularly provided to the chief operating decision maker and there has been a material change from the amount disclosed in the entity's previous annual financial statements for that reportable



segment. The amendment affects disclosures only and has no impact on the Group's financial position or performance.

## 2. Basis of Consolidation

The interim condensed consolidated financial statements comprise the financial statements of the Group as of March 31, 2013 and December 31, 2012 and for the three months ended March 31, 2013 and 2012.

### *Subsidiaries*

Subsidiaries are entities over which the Parent Company has the power to govern the financial and operating policies of the entities or generally has an interest of more than one half of the voting rights of the entities. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Parent Company controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Parent Company. They are de-consolidated from the date on which control ceases. The results of operations of subsidiaries acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the date of acquisition or up to the date of disposal, as appropriate.

The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company, using consistent accounting policies. All intra-group balances, income and expenses, and unrealized gains and losses resulting from intra-group transactions are eliminated in full.

### *Associates*

Associates are all entities over which the Parent Company has significant influence but not control, and are generally accompanying a shareholding of between 20% to 50% of the voting rights. Investments in associates are accounted for using the equity method and are initially recognized at cost.

The Parent Company's share in its associates' post-acquisition profits or losses is recognized in the consolidated statement of comprehensive income, and its share of post-acquisition movements in reserves is recognized in consolidated reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Parent Company's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Parent Company does not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate.

The Parent Company's subsidiaries and associates follow:

	<u>Effective Percentages of Ownership</u>
	<u>As of 31.03.13</u>
<i>Property Development:</i>	
SPRC	100.00%
SPDI	100.00%
<i>Leasing:</i>	
SPI Parking Services, Inc. (SPSI)	100.00%
SLPC	100.00%
KSA Realty Corporation (KSA)	52.90%

*Real Estate:*

Ivory Post Properties, Inc. (IPPI)	100.00%
KPPI Realty Corporation (KRC)	100.00%
Martin B. Properties, Inc. (MBPI)	100.00%
NCRI	100.00%
Perfect Sites, Inc. (PSI)	100.00%
Shang Fort Bonifacio Holdings, Inc. (SFBHI)	100.00%
Shang Global City Holdings, Inc. (SGCHI)	100.00%
Sky Leisure Properties, Inc. (SLPI)*	50.00%
Ideal Sites and Properties, Inc. (ISPI)	40.00%
Shang Global City Properties, Inc.**	40.00%

*Property Management:*

KPPI Management Services Corporation (KMSC)	100.00%
Shang Property Management Services, Inc. (SPMSI)	100.00%

*Hotel:*

Fort Bonifacio Shangri-la Hotel, Inc. (FBSHI)***	40.00%
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*Others:*

Gipsey (BVI Company)	100.00%
SHIL (BVI Company)****	100.00%
EPHI Logistics Holdings, Inc. (ELHI)	60.00%

\*Owned through SPI.

\*\*Owned through SGCHI.

\*\*\*Owned through SFBHI.

\*\*\*\*Owned through Gipsey.

The Company has no seasonality or cyclicity of interim operations.

### **3. Segment Information**

The Group's operating businesses are organized and managed according to the nature of the products and services marketed, with each segment representing a strategic business unit that offers different products and serves different markets

The Group has operations only in the Philippines.

As of March 31, 2013, the Group derives revenues from two main segments as follows:

*Property Development*

This business segment pertains to the sale of condominium units from the Projects.

*Leasing*

This business segment pertains to the leasing operations of the Shangri-La Plaza Mall (Shangri-La), The Enterprise Center (TEC) and their related carpark operations. It also includes leasing of a portion of the Parent Company's land to EDSA Shangri-La Hotel and Resort, Inc. (ESHRI), an affiliate through interlocking directors.

*Others*

Other business segments pertain to property management services and the results of operations of real estate entities and BVI companies.



Revenue solely came from transactions with third parties. There is no transaction with a single external customer that amount to 10% or more of the Group's aggregate revenues.

The segment assets, liabilities and results of operations of the reportable segments of the Group as of and for the three months ended March 31, 2013 are as follows:

	Property Development	Leasing	Others	Total
Revenue/sales	₱ 716,103,770	₱ 501,876,429	–	₱ 1,217,980,199
Cost of sales/service	(565,316,571)	–	–	(565,316,571)
Gross profit	150,787,199	501,876,429	–	652,663,628
Cinema	–	10,680,461	–	10,680,461
Other income	7,724,940	1,131,762	25,651,069	34,507,772
Staff costs	(8,885,730)	(60,863,180)	(9,169,760)	(60,579,150)
General and administrative expenses	(12,595,092)	(24,382,999)	(810,557)	(37,788,648)
Taxes and licenses	(14,760,658)	(33,127,057)	(559,410)	(48,447,125)
Unreimbursed share common expenses	–	(4,396,546)	–	(4,396,546)
Insurance	(24,531)	(2,996,570)	(11,096)	(3,032,197)
Depreciation and amortization	(351,797)	(4,198,317)	(15,278)	(4,656,392)
Segment results	121,894,332	383,723,984	33,424,488	539,042,804
Interest income	54,477,430	10,885,179	145,956	65,508,564
Foreign exchange gain (loss)	(252,756)	(21,976)	(2,293)	(277,026)
Share in net income of associates	–	–	(2,232,072)	(2,232,072)
Interest	(189,878)	(42,244,085)	(1,000)	(42,434,963)
Provision for income tax	(52,098,138)	(77,410,594)	(3,182,133)	(132,690,865)
Net income for the year	₱ 123,830,990	₱ 274,932,507	₱ 28,152,946	₱ 426,916,443
Segment assets	₱ 6,710,192,410	₱ 23,910,227,353	₱ 4,050,539,845	₱ 34,670,959,609
Associate company	–	2,038,145,735	401,603,962	2,439,749,697
Total assets	₱ 6,710,192,410	₱ 25,948,373,088	₱ 4,452,143,807	₱ 37,110,709,305
Segment liabilities	₱ 2,653,857,413	₱ 10,836,212,463	₱ 301,774,662	₱ 13,791,844,538
Capital expenditures	₱ 844,991	₱ 5,352,142	–	₱ 6,197,133

The segment results as of and for the year ended December 31, 2012 follows:

	Property Development	Leasing	Others	Total
Revenue/sales	₱ 2,698,045,454	₱ 1,848,769,513	–	₱ 4,546,814,967
Cost of sales/service	(2,224,877,909)	–	–	(2,224,877,909)
Gross profit	473,167,545	1,848,769,513	–	2,321,937,058
Cinema	–	53,090,582	–	53,090,582
Increase in fair value of Investment property	–	386,646,054	13,480,000	400,126,054
Other income	22,887,316	45,783,293	55,885,135	124,555,744
Staff costs	(47,616,924)	(166,838,678)	(6,602,937)	(221,058,539)
General and administrative expenses	(68,244,856)	(130,973,314)	(2,716,008)	(201,934,178)
Taxes and licenses	(24,864,649)	(119,346,780)	(361,748)	(144,573,177)
Unreimbursed share in common expenses	–	(11,051,866)	–	(11,051,866)
Insurance	(128,640)	(11,648,150)	(3,747)	(11,780,537)
Depreciation and amortization	(918,816)	(15,609,567)	(61,118)	(16,589,501)
Segment results	354,280,976	1,878,821,087	59,619,577	2,292,721,640
Interest income	244,767,711	39,026,904	718,998	284,513,613
Share in net income of associates	–	(16,829)	29,507,503	29,490,674
Foreign exchange gain (loss) – net	(2,133,165)	(714,910)	(23,868)	(2,871,943)
Interest expenses and bank charges	(742,409)	(171,534,589)	(2,480)	(172,279,478)
Provision for income tax	(130,698,039)	(399,401,708)	(6,092,764)	(536,192,511)
Net income for the year	₱ 465,475,074	₱ 1,346,179,955	₱ 83,726,966	₱ 1,895,381,995
Segment assets	₱6,074,183,653	₱22,969,117,307	₱ 4,410,770,948	₱ 33,454,071,908
Associate company	–	2,033,948,404	480,497,198	2,514,445,602
Total assets	₱ 6,074,183,653	₱25,003,065,711	₱ 4,891,268,146	₱ 35,968,517,510
Segment liabilities	₱ 1,148,575,596	₱11,328,675,963	₱ 313,370,804	₱ 12,790,622,363
Capital expenditures	₱ 2,939,643	₱ 24,632,349	₱ 215,700	₱ 27,787,692

Inter-segment transactions are entered into under the normal commercial terms and conditions that would also be available to unrelated third parties.

Secondary Reporting Format - Geographical Segments

It is not necessary to present geographical segmentation as all revenues are derived from one principal place of business which is Metro Manila.

#### **4. Associate companies**

The breakdown of investment in associates is as follows:

	Pesos
Investment and advances for future stock subscription:	
Shang Global City Properties Inc.	1,414,018,091
Fort Bonifacio Shangri-la Hotel & Resort Inc.	624,127,644
Associate acquired thru the merger:	
Sky Leisure Properties Inc.	401,219,391
Other investments	384,571
Carrying value of investment in associates as of 31 March 2013	<u>2,439,749,697</u>

#### **5. Property and equipment**

The movements of the account can be analyzed as follows:

	Building and building improvement	Construction Progress	Furniture, Fixtures and other Equipment	Office	Total
Net book value as at 1 January 2013	Php29,864,653	Php6,347,031	Php35,107,144		Php71,318,829
Additions		2,063,119	4,134,014		6,197,133
Depreciation	(513,740)		(4,051,652)		(4,565,392)
Reclassification/disposal			(256,878)		(256,878)
Net book value as at 31 March 2013	Php29,350,912	Php8,410,150	Php34,932,628		Php72,693,692

#### **6. Bank loan**

Principal payments during the period amounted to P238.2 million, while proceeds from loan availment amounted to P900 million used to finance the Group's various projects.

#### **7. Dividends**

On 27 February 2013, the Board approved the declaration of P285,843,539 cash dividend or P0.060 per share to all stockholders of record as of March 15, 2013 to be taken up from the unrestricted retained earnings of the Company as of December 31, 2012.

#### **8. Related party transactions**

Related party relationship exists when one party has the ability to control, directly or indirectly through one or more intermediaries, the other party or exercise significant influence over the other party in making financial and operating decisions. Such relationship also exists between and/or among entities, which are under common control with the reporting entity, or between, and/or among the reporting entities and its key management personnel, directors, or its shareholders. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

Transactions between related parties are on an arm's-length basis or on terms similar to those offered to non-related entities in an economically comparable market. The following are the transactions with related parties:



#### Related Party Transactions and Balances which were Not Eliminated During Consolidation

The terms, conditions, balances and the volume of related party transactions which were not eliminated during consolidation are as follows:

##### *Transactions with companies with interlocking directors*

- a. A portion of the Parent Company's land is being leased by ESHRI, where the latter's EDSA Shangri-La Manila Hotel (the Hotel) is located. The lease is for a period of 25 years commencing on August 28, 1992, renewable for another 25 years at the option of ESHRI, computed based on a fixed percentage of the Hotel's room, food and beverage, dry goods and other services revenue.
- b. SPMSI provides management services for TSGT of The Shang Grand Tower Condominium Corporation (TSGTCC), for TEC of The Enterprise Center Condominium Corporation (TECCC), and for TSFSP of TSFSPCC for a minimum period of five years starting January 7, 2007, January 7, 2009 and April 3, 2009, respectively. As consideration, SPMSI shall receive from TSGTCC, TECCC and TSFSPCC management fees of ₱100,000, ₱400,000 and ₱100,000, respectively, per month, inclusive of VAT, with an escalation rate of 10% per annum. TSGTCC, TECCC and TSFSPCC are affiliates through interlocking directors.
- c. Reimbursement of expenses paid for by SLPC for ESHRI.
- d. Condominium dues charged by TSFSPCC and TECCC.
- e. On January 1, 2001, the Parent Company entered into a cost sharing agreement with KSA and SLPC for the services rendered by the officers of the Parent Company to them.
- f. On May 6, 2009, the Parent Company acquired from MBRI, an affiliate through interlocking directors, 6.05% stake in the capital stock of Brown Swallow Development Corporation (BSDC), Green Mangrove Realty, Inc. (GMRI) and Clavall Realty Corporation (CRC), subsidiaries of MBRI, as follows:

	No. of Shares	Amount
BSDC	121	₱30,189,863
GMRI	61	14,171,565
CRC	12,100	6,208,113

On the same date, NCRI purchased 285,513 redeemable shares of stock of Mactan Shangri-La Hotel and Resort, Inc. from MBRI amounting to ₱409,499,875.

These investments were presented as part of AFS financial assets.

- g. Unsecured, noninterest-bearing receivables and payables between related parties.

#### **9. Subsequent events**

There are no significant subsequent events that happened as of March 31, 2013 that needs disclosure herein.

#### **10. Commitments and contingencies**

A contingent liability with respect to the pending litigations of the Company described in Note 30 of the 2012 consolidated financial statements still exist as of date of interim consolidated financial statements.

## 11. Financial Instruments and Financial Risk Management

### Financial Instruments

The following tables set forth the carrying values and estimated fair values of the Group's financial assets and financial liabilities that are carried in the consolidated financial statements.

	March 31, 2013		December 31, 2012	
	Carrying Value	Fair Value	Carrying Value	Fair Value
<b>Financial Assets</b>				
Financial assets at FVPL	<b>₱36,095,144</b>	<b>₱36,095,144</b>	<b>₱32,275,696</b>	<b>₱32,275,696</b>
Loans and receivables:				
Cash and cash equivalents*	2,075,758,865	2,075,758,865	1,573,227,845	1,573,227,845
Cash in escrow	-	-	55,066,771	55,066,771
Receivables:				
Installment contracts receivable	631,094,181	631,094,181	397,091,493	397,091,493
Rent	247,729,091	247,729,091	95,230,392	95,230,392
Related parties	63,432,537	63,432,537	20,512,634	20,512,634
Advances to officers and employees	2,015,123	2,015,123	2,008,535	2,008,535
Interest	1,585,865	1,585,865	1,138,118	1,138,118
Others	77,361,457	77,361,457	63,669,495	63,669,495
Refundable deposits	33,405,674	33,405,674	42,955,708	42,608,460
	<b>3,132,382,793</b>	<b>3,132,382,793</b>	<b>2,250,900,991</b>	<b>2,250,553,743</b>
AFS financial assets	<b>502,022,842</b>	<b>502,022,842</b>	<b>502,022,842</b>	<b>502,022,842</b>
	<b>₱3,670,500,779</b>	<b>₱3,670,500,779</b>	<b>₱2,785,199,529</b>	<b>₱2,784,852,281</b>
<b>Other Financial Liabilities</b>				
Accounts payable and other current liabilities**	<b>₱1,680,503,275</b>	<b>₱1,680,503,275</b>	<b>₱1,399,465,200</b>	<b>₱1,399,465,200</b>
Bank loans	<b>5,158,228,571</b>	<b>5,158,228,571</b>	<b>4,496,433,333</b>	<b>4,878,716,454</b>
Deposits from tenants	<b>783,607,150</b>	<b>783,607,150</b>	<b>769,500,627</b>	<b>662,857,037</b>
Dividends payable	<b>43,269,267</b>	<b>43,269,267</b>	<b>17,955,099</b>	<b>17,955,099</b>
Accrued employee benefits***	<b>30,101,700</b>	<b>30,101,700</b>	<b>15,018,168</b>	<b>15,018,168</b>
	<b>₱7,679,604,067</b>	<b>₱7,679,604,067</b>	<b>₱6,698,372,427</b>	<b>₱6,974,011,958</b>

\* Excludes cash on hand of ₱16,320,284 in 2013 and ₱27,725,464 in 2012.

\*\* Excluding customers' deposits, output VAT, deferred output VAT and withholding taxes.

\*\*\* Excluding accrued retirement benefits of ₱16,105,896 in 2013 and ₱22,169,104 in 2012.

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate such value:

#### Financial Assets at FVPL

The fair value of financial assets at FVPL is based on quoted market prices at the reporting date. The quoted market price used for financial assets held by the Group is the current bid prices.

#### Cash and Cash Equivalents, Receivables other than Installment Contracts Receivable, and Accounts Payable and Other Current Liabilities and Dividends Payable

Due to the short-term nature of cash and cash equivalents, receivables other than installment contracts receivable, and accounts payable and other current liabilities, the carrying values of these accounts were assessed to approximate their fair values.

#### Installment Contracts Receivable

The fair value of installment contract receivables approximates the carrying value as the interest rates they carry approximate the interest rate on comparable instruments in the market.

#### Refundable Deposits and Deposits from Tenants



The fair values of deposits from tenants were based on the present value of estimated future cash flows using interest rates that approximate the interest rates prevailing at the reporting date.

#### *Bank Loans*

The carrying value of the bank loans with variable interest rates approximates fair value because of recent and quarterly repricing based on market conditions.

#### *Fair Value Hierarchy*

The Group's financial instruments that are carried at fair value are financial assets at FVPL and AFS financial assets. As of March 31, 2013 and December 31, 2012, the fair values of financial assets at FVPL and AFS financial assets are determined and disclosed using Level 1 inputs, which are quoted prices in active markets for identical assets.

#### Financial Risk Management Objectives and Policies

The Group's principal financial instruments comprise of cash and cash equivalents, financial assets at FVPL classified as held for trading, loans and receivables and other financial liabilities which are held primarily to finance the Group's operations and capital expenditures. The Group's financial instruments such as cash and cash equivalents, trade receivables and payables arise directly from the conduct of its operations.

The main risks arising from the use of financial instruments are interest rate risk, foreign currency risk, equity price risk, credit risk and liquidity risk.

Risk management is carried out by the Group's management under policies approved by the Board. The Group's management identifies and evaluates financial risks in close cooperation with the Group's operating units.

The main objective of the Group's financial management risk is to minimize the potential adverse effects of the unpredictability of financial markets on the Group's financial performance. The Board provides principles for overall risk management, as follows:

#### *Interest Rate Risk*

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments. The following table sets out the cash flows, by maturity, of the Group's financial instruments that are exposed to interest rate risk as of March 31, 2013:

	Within 1 Year	1 to 2 Years	2 to 3 Years	3 to 4 Years	4 to 5 Years	Over 5 Years	Total
Asset:							
Cash and cash equivalents	₱ 2,092,079,149	– ₱	– ₱	– ₱	– ₱	– ₱	₱ 2,092,079,149
Liabilities:							
Bank Loans	714,614,286	647,780,952	583,333,333	791,666,667	1,433,333,333	987,500,000	5,158,228,571
Interest rate	PHIREF + 0.75%	PHIREF + 0.75%	PHIREF + 0.75%	PHIREF + 0.75%	PHIREF + 0.75%	PHIREF + 0.75%	PHIREF + 0.75%

The Group's interest rate risk management policy focuses on reducing the overall interest expense and exposure to changes in interest rates. Changes in market interest rates relate primarily to the Group's interest-bearing loans with floating interest rate as it can cause a change in the amount of interest payments.

Interest on financial instruments classified as floating rate is repriced at intervals of less than one year. Interest on financial instruments classified as fixed rate is fixed until the maturity of the instrument. The other financial instruments of the Group that are not included in the table above are non-interest bearing and are therefore not subject to interest rate risk. Group invests excess funds in short-term placements in order to mitigate any increase in interest rate on borrowings.



The following table represents the impact on the Group's income before income tax and equity brought about by a reasonably possible change in interest rates, with all other variables held constant as of March 31, 2013 until its next financial reporting date:

Change in Interest Rate	Effect on Income before Income Tax
Increase by 1.90%	P 98,006,343
Decrease by 1.90%	(P 98,006,343)

There is no other effect on the Group's equity other than those already affecting the profit or loss.

#### *Foreign Exchange Risk*

Foreign exchange risk is the risk to earnings or capital arising from changes in foreign exchange rates. The Group's foreign exchange exposure arises from holding foreign currency denominated cash and cash equivalents and purchases of some materials used in the construction of the Projects billed in foreign currencies. In order to balance this exposure, the Group maintains foreign currency denominated accounts in a reputable commercial bank. The Group does not enter into derivatives to hedge the exposure.

The Group has cash and cash equivalents denominated in US\$ and HK\$. However, the Group's management has assessed that the effect of the reasonable possible change in the foreign exchange rate in HK\$ is insignificant to the consolidated financial statements.

#### *Equity Price Risk*

Price risk is the risk that the fair values of equity securities will fluctuate because of changes in the level of indices and the value of individual stocks. The Group is exposed to equity security price risk because of its investments, which are classified in the consolidated statements of financial position as financial assets at FVPL and AFS financial assets. The Group's management has assessed that the effect of the reasonably possible change in the fair value of its financial assets at FVPL and AFS financial assets are insignificant to the consolidated financial statements.

#### *Credit Risk*

Credit risk is the risk that the Group will incur a loss because its counterparties failed to discharge their contractual obligations. The Group has no significant concentrations on credit risk. Sales of residential condominium units that are on installment basis are supported by post-dated checks from buyers. Titles to properties sold are not released unless full payment is received. In the case of leasing operations, tenants are subject to credit evaluation and are required to put up security deposits and pay advance rentals, if necessary.

The table below shows the maximum exposure to credit risk for each component of the financial assets in the statement of financial position:

	March 31, 2013	December 31, 2012
Financial assets at FVPL	P36,095,144	P32,275,696
Loans and receivables:		
Cash and cash equivalents *	2,069,258,865	1,566,727,845
Receivables:		
Installment contracts receivable	631,094,181	397,091,493
Rent	247,729,091	95,230,392
Related parties	63,432,537	20,512,634
Advances to officers and employees	2,015,123	2,008,535
Interest	1,585,865	1,138,118
Others	77,361,457	63,669,495
Refundable deposits	33,405,674	42,955,708
	3,125,882,793	2,244,400,991
AFS financial assets	502,022,842	502,022,842

March 31, 2013 December 31, 2012

**₱3,664,000,779** **₱2,778,699,529**

\* Excludes cash on hand of ₱16,320,284 in 2013 and ₱27,725,464 in 2012.

The following table provides information regarding the credit risk exposure of the Group by classifying its financial assets according to the credit ratings of debtors as of March 31, 2013:

	2013			
	Neither Past Due nor Impaired			
	Non-Investment Grade: Satisfactory	Non-Investment Grade: Unsatisfactory	Past Due and Impaired	Total
Financial assets at FVPL	₱36,095,144	₱—	₱—	₱36,095,144
Loans and receivables:				
Cash and cash equivalents*	2,069,258,865	—	—	2,069,258,865
Receivables:		—	—	
Installment contracts receivable	631,094,181	—	—	631,094,181
Rent	247,729,091	—	—	247,729,091
Related parties	63,432,537	—	—	63,432,537
Advances to officers and employees	2,015,123	—	—	2,015,123
Interest	1,585,865	—	—	1,585,865
Others	77,361,457	—	6,436,077	83,797,534
Refundable deposits	33,405,674	—	—	33,405,674
	3,125,882,793	—	6,436,077	3,132,318,869
AFS financial assets	502,022,842	—	—	502,022,842
	₱3,664,000,779	₱—	₱6,436,077	₱3,670,436,856

\* Excludes cash on hand of ₱16,320,284.

The credit quality of financial assets was determined as follows:

Cash and cash equivalents, financial assets at FVPL and AFS financial assets – based on the nature of the counterparty and the Group’s internal rating system.

Receivables – satisfactory pertains to receivables from existing and active tenants, customers, contractors, suppliers, related parties, counter parties, officers and employees while unsatisfactory pertains to receivables from tenants, customers, contractors, suppliers, related parties and counter parties that have already ceased their respective operations and officers and employees that are no longer employed by the Group.

Financial instruments classified under “neither past due nor impaired” include high grade credit quality instruments because there was few or no history of default on the agreed terms of the contract. “Past due and impaired” pertains to those financial instruments that are long outstanding and has been provided with allowance for impairment loss.

#### *Liquidity Risk*

Liquidity risk is defined as risk that the Group could not be able to settle or meet its obligations on time or at a reasonable price. The Group maintains sufficient cash and marketable securities in order to fund its operations. The Group monitors its cash flows and carefully matches the cash receipts from its condominium sales and leasing operations against cash requirements for its construction activities. The Group utilizes its borrowing capacity if necessary to further bolster its cash reserves.

The table below summarizes the maturity profile of the Group’s financial assets compared with the contractual undiscounted payments of financial liabilities in order to provide a complete view of the Group’s liquidity as of March 31, 2013:



2013					
	Within 1 Year	1 to 3 Years	3 to 5 Years	Over 5 Years	Total
<b>Financial Assets</b>					
Financial assets at FVPL	P36,095,144	P-	P-	P-	P36,095,144
Loans and receivables:					
Cash and cash equivalents*	2,075,758,865	-	-	-	2,075,758,865
Receivables:					
Installment contracts receivable	631,094,181	-	-	-	631,094,181
Rent	247,729,091	-	-	-	247,729,091
Related parties	63,432,537	-	-	-	63,432,537
Advances to officers and employees	2,015,123	-	-	-	2,015,123
Interest	1,585,123	-	-	-	1,585,123
Others	77,361,457	-	-	-	77,361,457
Refundable deposits	-	33,405,674	-	-	33,405,674
	3,098,977,119	33,405,674	-	-	3,132,382,793
AFS financial assets	502,022,842	-	-	-	502,022,842
	P3,637,095,105	P33,405,674	P-	P-	P3,670,500,779
<b>Other Financial Liabilities</b>					
Accounts payable and other current liabilities**	P1,680,503,275	P-	P-	P-	P1,680,503,275
Bank loans	714,614,286	1,231,114,285	2,225,000,000	987,500,000	5,158,228,571
Deposits from tenants	551,484,457	232,122,695	-	-	783,607,152
Dividends payable	43,269,267	-	-	-	43,269,267
Accrued employees benefits***	13,995,804	-	-	-	13,995,804
	P3,003,867,089	P1,463,236,980	P2,225,000,000	P987,500,000	P7,679,604,069

\* Excludes cash on hand of P16,320,284.

\*\* Excluding customers' deposits, output VAT, deferred output VAT and withholding taxes.

\*\*\* Excluding accrued retirement benefits of P16,105,896.