

15 April 2024

#### SECURITIES AND EXCHANGE COMMISSION

Secretariat Building, PICC Complex Roxas Boulevard, Manila

Thru: Corporate Finance Department

Re: Shang Properties, Inc. (SPI)

#### Gentlemen:

We are submitting herewith SPI's SEC Form 17-A, which we have submitted to the Philippine Stock Exchange, Inc.

Thank you.

Very truly yours,

SHANG PROPERTIES, INC.

FEDERICO G. NOEI, JR

Corporate Secretary

#### **SECURITIES AND EXCHANGE COMMISSION**

### SEC FORM 17-A, AS AMENDED

## ANNUAL REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SECTION 141 OF THE CORPORATION CODE OF THE PHILIPPINES

1.	For the fiscal year ended:	31 December 202	<u>3</u>	
2.	SEC Identification Number:	<u>145490</u>	3. BIR Tax Identification No.	000-144-386
4.	Exact name of Issuer as specified	in its charter:	SHANG PROPERTIES, INC.	
5.	Philippines Province, Country or other jurisdincorporation or organization	iction of	6. (SEC Use Only) Industry Classification C	ode:
7.	Level 5, Administration Offices,	Shangri-La Plaza	Mall	
	EDSA corner Shaw Boulevard, M	Mandaluyong City	1550	
	Address of principal office		Postal Co	ode
8.	( <u>632</u> ) 8370-2700			
	Issuer's telephone number, includi	ng area code		
9.	N / A			
	Former name, former address, and	d former fiscal year,	if changed since last report.	
10.	Securities registered pursuant to S	ections 8 and 12 of	the SRC, or Sec. 4 and 8 of t	ne RSA
	Title of Each Class	Numl	per of Shares of Common St and Amount of Debt Out	
	Common Stock		4,764,056,287 common	shares
	(* not included are the Issuer's 2,6	95 treasury shares)		onal oo
11.	Are any or all of these securities lis	sted on a Stock Exc	hange.	
	•		9	
	Yes [ <b>X</b> ] No [ ]			
	If yes, state the name of such stoc	k exchange and the	classes of securities listed the Common Shares	erein: -
12.	Check whether the Issuer:			
	the RSA and RSA Rule 11(a)	)-1 thereunder, and	Sections 26 and 141 of The	lle 17.1 thereunder or Section 11 of Corporation Code of the Philippines er was required to file such reports)
	Yes [ <b>X</b> ] No [ ]			
	(b) has been subject to such filing	g requirements for t	he past ninety (90) days.	
	Yes [ <b>X</b> ] No [ ]			

13. State the aggregate market value of the voting stock held by non-affiliates of the Issuer. The aggregate market value shall be computed by reference to the price at which the stock was sold, or the average bid and asked prices of such stock, as of a specified date within sixty (60) days prior to the date of filing. If a determination as to whether a particular person or entity is an affiliate cannot be made without involving unreasonable effort and expense, the aggregate market value of the common stock held by non-affiliates may be calculated on the basis of assumptions reasonable under the circumstances, provided the assumptions are set forth in this Form. (See definition of "affiliate" in "Annex B").

The aggregate market value of the voting stock held by non-affiliates of the Issuer as of **31 March 2024**: ₱4.789.733.686.68.

#### Assumptions:

(a) Total no. of shares held by non-affiliates

as of 31 March 2024 : 1,287,562,819

(b) Closing price of the Issuer's shares

on the Exchange on 31 March 2024 : ₱3.72

(c) Aggregate market price of (a) as of 31 March 2024 : ₱4,789,733,686.68

## APPLICABLE ONLY TO ISSUERS INVOLVED IN INSOLVENCY/SUSPENSION OF PAYMENTS PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

14. Check whether the Issuer has filed all documents and reports required to be filed by Section 17 of the Code subsequent to the distribution of securities under a plan confirmed by a court or the Commission.

Yes [x] No []

#### DOCUMENTS INCORPORATED BY REFERENCE

- 15. If any of the following documents are incorporated by reference, briefly describe them and identify the part of SEC Form 17-A into which the document is incorporated:
  - (a) Any annual report to security holders;
  - (b) Any information statement filed pursuant to SRC Rule 20;
  - (c) Any prospectus filed pursuant to SRC Rule 8.1.

None of the above documents are incorporated herein by reference.

#### **PART I - BUSINESS AND GENERAL INFORMATION**

#### Item 1. Business

Furnish the information required by Part I, Paragraph (A) of "Annex C, as amended".

- (A) Description of Business
  - (1) Business Development

The Issuer was first incorporated on 21 October 1987. It was initially named Shangri-La Properties, Inc., then MUI Resources Philippines, Inc., then Edsa Properties Holdings Inc. [EPHI], before its present name Shang Properties, Inc. Since its incorporation, it has not been the subject of any bankruptcy, receivership or similar proceedings. For the last three years prior to the submission of this 2020 Annual Report and to date, Issuer has not also undergone any material reclassification, or purchase or sale of a significant amount of assets not classified as ordinary.

In the years prior to this Annual Report, the significant developments in the Issuer's business are as follows:

On 31 March 2011, the Issuer's subsidiary, Shang Property Developers, Inc. executed a Deed of Absolute Sale with Asian Plaza I Condominium Corporation and Asian Plaza, Inc. (both are Filipino corporations), for the purchase of the

mixed use condominium project known as the Asian Plaza I and the parcel of land of which said project stands, for a consideration of PHP SIX HUNDRED FIFTEEN MILLION and 00/100 (PHP615,000,000.00). The Asian Plaza I is located at the corner of Gil Puyat Ave., Tordesillas St. and H. V. de la Costa St., Salcedo village, Makati City.

On 27 June 2011, the Issuer purchased Hervey Asia's 50 million common shares and 270 million preferred shares in Shangri-La Plaza Corporation ("SLPC") (representing 21.28% equity in SLPC), for a total consideration of PHP450,000,000. Said sale increased Issuer's equity in SLPC from 78.72% previously to 100%, making SLPC a wholly-owned subsidiary of the Issuer. SLPC owns and operates the mall establishment known as the Shangri-La Plaza which is located in Mandaluyong City.

On 02 April 2014, the Issuer's wholly owned subsidiaries, Shang Global City Holdings, Inc., and Shang Fort Bonifacio Holdings, Inc., acquired Alphaland Development, Inc.'s Twenty Per Cent (20%) equity in Shang Global City Properties, Inc. and Fort Bonifacio Shangri-La Hotel, Inc.

On 02 September 2014, the SEC approved the merger between Shang Global City Properties, Inc. and Fort Bonifacio Shangri-La Hotel, Inc., with Shang Global City Properties, Inc. as the surviving entity.

The Issuer, in an agreement dated 22 March 2018, entered into a Joint Venture Agreement with Robinsons Land Corporation (RLC) whereupon a new joint venture entity will be incorporated (JVC). The Issuer and RLC shall own said JVC on a 50%-50% basis. The JVC shall build and develop a property situated at McKinley Parkway cor. 5<sup>th</sup> Avenue and 21st Drive at Bonifacio Global City, Taguig, Metro Manila. The proposed project is intended to be a mixed-use development to include residential condominium units and commercial retail outlets. The joint venture agreement between Issuer and RLC has been duly approved by the Philippine Competition Commission. The Parties project an investment of PHP10 billion for the project.

The Issuer on

#### (2) Business of Issuer

#### (a) Description of Issuer

- (i) The Issuer is a property development, real estate management and investment holding company. It is publicly subscribed and was listed in the Philippine Stock Exchange in June 13, 1991. Its significant and active subsidiaries are as follows:
  - Shangri-La Plaza Corporation (100% owned by the Issuer);
  - SPI Parking Services, Inc. (formerly EDSA Parking Services, Inc.)(100 % owned by Issuer);
  - Shang Properties Realty Corporation (formerly, The Shang Grand Tower Corporation)(100% owned by the Issuer)
  - Shang Global City Holdings, Inc. (100% owned by the Issuer)
  - Shang Fort Bonifacio Holdings, Inc. (100% owned by the Issuer)
  - Shang Property Management Services Inc. (formerly EPHI Project Management Services Corporation) (100% owned by the Issuer)
  - KSA Realty Corporation (70.04% owned by the Issuer)
  - Shang Property Developers, Inc. (100% owned by the Issuer)
  - Shang Global City Properties, Inc. (60% owned through the Issuer's wholly owned subsidiaries Shang Global City Holdings, Inc. and Shang Fort Bonifacio Holdings, Inc.)
  - The Rise Development Company, Inc. (100% owned through the Issuer's wholly owned subsidiary KPPI Realty Corporation)
  - Shang Wack Wack Properties, Inc. (100% owned by the Issuer)
  - Classic Elite Holdings, Ltd. (100% owned by the Issuer)
  - Shang Robinsons Properties, Inc. (50% owned by the Issuer)
  - SPI Property Holdings, Inc. (100% owned by the Issuer)
  - SPI Property Developers, Inc. (100% owned by the Issuer)
  - SPI Land Development Inc. (100% owned by the Issuer)

KSA Realty Corporation was incorporated on 03 August 1990 as a realty development company. It owns The Enterprise Center, one of the most modern and luxurious office buildings in the country which is located at the heart of the Makati Central Business District. On 15 June 2016, the Issuer purchased

from Ocmador Philippines. B.V., the latter's 241,580 common shares of stock of KSA Realty Corporation, bringing Issuer's stock ownership to 70.04%.

Shangri-La Plaza Corporation was incorporated on 06 January 1993 to invest in, purchase, own, hold, lease and operate the Shangri-La Plaza Shopping Complex located at Mandaluyong City, Philippines. Its primary business is leasing. The Shangri-La Plaza Shopping Complex houses Rustan's department store, theater, cinema, restaurants, fast-food outlets, boutiques and specialty stores. Its tenants are leading international and local retailers such as Marks & Spencer, Escada, Hugo Boss, Gucci, Zara, Debenham's, Armani, etc., which cater to the upscale market.

SPI Parking Services, Inc. ("SPSI") was incorporated on 14 November 2001 to own and/or manage and operate carpark facilities including those surrounding the Shangri-La Plaza Shopping Complex and to render such other services as may be related or incidental to the management and operation of said carpark facilities.

The Shang Properties Realty Corporation (formerly, The Shang Grand Tower Corporation) was incorporated on 20 August 2003 as a realty development company. It developed The Shang Grand Tower, a high rise luxury condominium at the heart of the Makati Commercial Business District. It is also the owner and developer of The St. Francis Shangri-La Place, a two-tower high rise residential condominium located in Ortigas, Mandaluyong City. It is also the owner and developer of One Shangri-La Place, a mixed-use high rise development located at EDSA cor. Shaw Blvd., Mandaluyong City. Shang Properties Realty Corporation is currently developing a residential condominium project on its newly acquired property located at Brgy. Kasambagan, Cebu City.

Shang Property Management Services Corporation was incorporated on 10 October 2006 for the purpose, among others, of acting as managing agents or administrators of Philippine corporations with respect to their business or properties.

Shang Global City Holdings, Inc. was incorporated on 11 December 2007 as a holding company.

Shang Fort Bonifacio Holdings, Inc. was incorporated on 11 December 2007 as a holding company.

Shang Global City Properties, Inc. was incorporated on 13 December 2007. By virtue of the SEC approved merger between Shang Global City Properties, Inc. and Fort Bonifacio Shangri-La Hotel, Inc., Shang Global City Properties, Inc., is now the owner and developer of the hotel and residential development known as Shangri-La at the Fort. The residential component of the development was sold out in 2018.

Shang Property Developers, Inc. was incorporated on 17 December 2010 as a realty development company. It is the owner and developer of Shang Salcedo Place, a residential condominium located in Sen. Gil Puyat Ave. cor. Tordesillas St., H.V. de la Costa St., Salcedo Village, Makati City. It was completed in 2018.

The Rise Development Company, Inc. is a joint venture with Vivelya Development Company, Inc., for the development of a mixed-use development known as The Rise, located in Malugay St., San Antonio Village. Makati.

Shang Wack Wack Properties, Inc. was incorporated on 13 January 2016 as a realty development company. It is currently developing the Shang Residences at Wack Wack project located at Wack Wack Road, Mandaluyong City.

Classic Elite Holdings, Ltd., a British Virgin Islands Company, and recently incorporated, is a holding company. It is a wholly owned non-resident foreign corporation through which the Issuer may explore possible off-shore investment opportunities aligned with Issuer's business objectives/purposes.

Shang Robinsons Properties, Inc. is a joint venture with Robinsons Land Corporation for the development of condominium projects known as the Aurelia, located in Bonifacio Global City, Taguig City and Haraya located at Bridgetowne, Pasig City.

SPI Property Holdings, Inc. was incorporated on 09 December 2019 as a holding company and a realty development company. It is currently developing a residential condominium project known as Laya, on its newly acquired property located along Canley Road, Pasig City.

SPI Property Developers, Inc. was incorporated on 09 December 2019 as a realty development company. It is currently developing a proposed office and service apartment project known as Shang One Horizon, located at Shaw Boulevard, Mandaluyong City

SPI Land Development Inc. was incorporated on 09 December 2019 as a realty development company. It intends to undertake the construction of a residential condominium development project located along Sgt. Esguerra Avenue corners Scout Bayoran Street and Scout Borromeo Street, within Barangay South Triangle, Diliman, Quezon City.

- (ii) The Issuer's subsidiary, Shang Properties Realty Corporation (formerly, The Shang Grand Tower Corporation) sold units of the condominium developments The St. Francis Shangri-La Place and One Shangri-La Place to non-resident Filipinos and foreigners, but not exceeding 40% of the total no. of units were sold to foreigners. Issuer's subsidiary Shang Property Developers Inc. has also sold units to its residential condominium development, Shang Salcedo Place, sales of which are also subject to the 40% alien ownership limitation. The Rise Development Company, Inc. had been selling condominium units of The Rise Makati since 2014 and sales of which have also been subject to the 40% foreign ownership limitation. Shang Wack Wack Properties, Inc. started selling units of Shang Residences at Wack Wack in the third quarter of 2018, subject also to the 40% foreign cap. Shang Robinsons Properties Inc. projects Aurelia Residences at the City of Taguig and Haraya at Pasig City had been selling condominium units since 2019 and 2022, respectively, and sales of which have also been subject of the 40% foreign ownership limitation.
- (iii) The Issuer is primarily a holding company and therefore has no direct distribution methods of products and services.
- (iv) Neither the Issuer nor its subsidiaries have new products or services which may be described as requested in this particular section.
- (v) Insofar as the Issuer's competitors are concerned, the Issuer's competitors are upper middle to high end real estate companies who are involved in property development such as Ayala Land and Megaworld. The Issuer can and will be able to compete in the property development industry because of its strong financial position, international expertise and strong brand position. For the Shangri-La Plaza Corporation, its competitors are entities operating similar upscale malls such as Rockwell, Podium, and Greenbelt 3. The Shangri-La Plaza Corporation is not threatened by competition where it is the only truly upscale commercial complex in its geographic location, and where it is continuously upgrading its facilities in order to cater to its upscale market. SPSI's competitors are those entities who are into carpark management and operation. SPSI is in a healthy financial position and has the expertise to efficiently and viably operate its carpark facilities.
- (vi) This section on raw materials and suppliers is not applicable to the Issuer nor to its subsidiaries by reason of the nature of their businesses as herein described.
- (vii) Neither the Issuer nor its subsidiaries operations and businesses are dependent on a single customer, the loss of which would have a material adverse effect on the Issuer and its subsidiaries taken as a whole, by reason of the nature of their businesses as described herein.
- (viii) On transactions with and/or dependence on related parties:

#### With Issuer's subsidiaries:

- a. With Shangri-La Plaza Corporation (SLPC)
  - (i) Portions of the Issuer's land where the Shangri-La Plaza Mall is located and the area known as the Internal Road are being leased to SLPC. The leases were renewed pursuant to agreements signed and executed between the parties dated 19 September 2017, which

renewal shall expire on 06 January 2023. Rental income is calculated at 10% of SLPC's gross rental income net of prompt payment discount.

(ii) Issuer's subsidiary Shang Properties Realty Corporation and SLPC have in turn entered into an agreement whereby SLPC leased East Wing Mall from said subsidiary for a period of five (5) years commencing on September 2012, renewable upon mutual agreement of the Parties. Rental income is calculated at 12% of SLPC's annual rental income from mall operations. The lease has been renewed for another period which shall expire on 31 December 2022.

#### b. With SPI Parking Services, Inc. (SPSI)

On 16 January 2002, the Issuer entered into an agreement with SLPC and SPSI. Under the terms and conditions of the agreement, SPSI will be granted limited usufructuary rights over the Issuer's parking spaces for a consideration equivalent to a certain percentage of SPSI's gross income less direct and indirect expenses. The agreement has been renewed annually and subsists to date.

c. With Shang Properties Realty Corporation (formerly, The Shang Grand Tower Corporation)

On May 8, 2005, the Issuer entered into a Memorandum of Agreement ("MOA") with Shang Properties Realty Corporation ("SPRC") whereby Issuer, as registered owner of a parcel of land located along St. Francis Road cor. Internal Road, Shangri-La Complex, Mandaluyong City ("Property"), agreed with SPRC for the latter to develop the Property into a two-tower high rise residential condominium now known as The St. Francis Shangri-La Place ("Project"). SPRC provided the funding for the Project which was completed in 2009.

The MOA, among others, provides that Issuer, as the owner of the Property, commits to transfer the same. free from all liens and encumbrances, in favor of the Condominium Corporation that will be incorporated upon the completion of the Project. Pending the transfer of the Property to the Condominium Corporation, Issuer shall allow the use of the Property for the construction of the Project, subject to the terms and conditions hereinafter stipulated. SPRC shall provide funding for the construction of the Project. It is the intention of the Parties to allocate the resulting units in the Project between them, with each party taking ownership and possession of its respective allocated units ("Allocated Units"), with full power and discretion on the disposition of the same, subject only to the pertinent conditions hereunder contained. The allocation between the Parties of the Net Saleable Area shall be at the ratio of twenty percent (20%) to Issuer and eighty percent (80%) to SPRC subject to adjustment based on mutual agreement of the Parties. The actual designation of the Parties' respective Allocated Units shall be determined upon completion of the final plans and shall be incorporated in a supplemental agreement to be executed by the Parties. The Parties also agreed that Seventy Five (75) contiguous parking slots shall be allocated to the Issuer. The allocation of the remaining parking slots net of the 75 slots allocated to Issuer shall be eighty percent (80%) to SPRC and twenty percent (20%) to Issuer subject to adjustment based on mutual agreement of the Parties. The actual designation of the parking slots shall be determined upon completion of the final plans and shall be incorporated in a supplemental agreement to be executed by the Parties.

On 09 November 2009, the Issuer entered into a Memorandum of Agreement with its subsidiary Shang Properties Realty Corporation ("SPRC") (formerly, The Shang Grand Tower Corporation), wherein Issuer agreed with SPRC to develop a portion of Issuer's Property located at Edsa cor. Shaw Blvd., Mandaluyong City, into another commercial / retail building ("Project") comprised of a shopping mall, parking facilities, and high-rise residential condominium building now known as "One Shangri-La Place". This MOA was rescinded by the Parties on 20 September 2013, wherein SPRC purchased the land from Issuer to become both the landowner and developer of the Project.

#### With Issuer's affiliates:

a. Edsa Shangri-La Hotel & Resort, Inc.

The Issuer leased a portion of its land to an affiliate, Edsa Shangri-La Hotel & Resort, Inc., where the latter's Edsa Shangri-La Hotel is located. The lease is for a period of twenty five (25) years commencing on 28 August 1992, renewable for another twenty five years at the option of the lessee. Rental income is computed on a fixed percentage of the Hotel's room, food and beverage, dry goods and other service

payments. In an agreement dated 26 August 2007, the lease was renewed for another 25 years commencing on 28 August 2017 until 27 August 2042.

#### b. With other affiliates:

On 1 January 2001, the Issuer entered into a cost sharing agreement with SLPC and other related companies for the services rendered by the officers of the Company to its related companies. Other transactions with related companies substantially consist of reimbursement of expenses paid for by the Issuer on behalf of its affiliates and vice-versa.

#### Between Issuer's Affiliates:

- a. Shang Property Management Services Inc. entered into a Memorandum of Agreement with KSA Realty Corporation, pursuant to which the former shall assist the latter in managing and administering the leasing operations of The Enterprise Center.
- b. Shang Property Management Services Inc. entered into a Memorandum of Agreement with The Enterprise Center Condominium Corporation pursuant to which the former shall assist the latter in managing and administering the condominium development known as The Enterprise Center, specifically with respect to the common areas thereof.
- c. Shang Property Management Services Inc. entered into a Memorandum of Agreement with The St. Francis Shangri-La Place Condominium Corporation pursuant to which the former shall assist the latter in managing and administering the condominium development known as The Enterprise Center, specifically with respect to the common areas thereof. It also has similar agreements with One Shangri-La Place Condominium Corporation, The Shang Grand Tower Condominium Corporation, Shang Salcedo Place Condominium Corporation, and The Rise Condominium Corporation.
- d. SPI Parking Services, Inc. entered into a Memorandum of Agreement with KSA Realty Corporation, with conformity of The Enterprise Center Condominium Corporation, to administer, manage and operate the TEC Parking Slots as a pay parking facility under a mutually agreeable remuneration scheme. It also has similar agreements with SPRC, SLPC, TRDCI and SPI.
- (ix) Neither the Issuer's or any of its subsidiaries' businesses are dependent upon or expected to depend upon any patent, trademark, copyright, license, franchise, concession, or royalty agreement.
- (x) Neither the Issuer or any of its subsidiaries have products or services requiring governmental approval.
- (xi) There are no existing governmental regulations which affect or may affect significantly or adversely the Issuer's or any of its subsidiaries' businesses or operations.
- (xii) Neither the Issuer or any of its subsidiaries have allotted any significant amount or portion of their revenues for research and development activities where the same are not highly necessary given the nature of their businesses.
- (xiii) The Issuer, as with the SPI Parking Services, Inc., by the nature of their businesses have no direct obligation to comply with environmental laws. As for the Shangri-La Plaza Corporation, Shang Properties Realty Corporation, Shang Property Developers, Inc., Shang Wack Wack Properties, Inc. (for its developments, The Shang Grand Tower, The St. Francis-Shangri-La Place, One Shangri-La Place, and Shang Salcedo Place, Residences at Shang Wack Wack) the costs of its compliance with environmental laws is not significant given the overall operational costs.
- (xiv) The issuer has <u>574 employees</u> to date, this includes regular and project-based employees. We also have employees that are engaged as consultants at **288** to date. We are anticipating in ending the year at around **630 employees** (regular and project-based). The breakdown as to type are as follows:
  - A. Regular and Probationary:
    - a. Rank and File 148
    - b. Supervisory 133

c. d.	Manage Executi	ve -	123 4	
e.	Project	based		
	•	Rank an	d File -	38
	•	Supervis	sory -	86
	•	Manage	rial -	42

The **SPI Parking Services**, **Inc.** (formerly Edsa Parking Services, Inc.) has <u>14 employees</u>. The breakdown as to type is as follows:

a.	Rank and File -	7
b.	Supervisory -	6
C.	Managerial -	1

The **Shangri-La Plaza Corporation** has **74 employees**. The breakdown as to type is as follows:

a.	Rank and File -	20
b.	Supervisory -	39
C.	Managerial -	15

The **Shang Properties Realty Corporation** (formerly, The Shang Grand Tower Corporation) has  $\underline{\mathbf{35}}$   $\underline{\mathbf{employees}}$ . The breakdown as to type is as follows:

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a. Rank and File -
b. Supervisory -
c. Managerial -
d. Project based
Supervisory -
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The **Shang Property Management Services Inc.** has <u>44 employees</u>. The breakdown as to type is as follows:

1

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a. Rank and File - 5
b. Supervisory - 5
c. Managerial - 29
d. Project based

Rank and File -
Supervisory -
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The KSA Realty Corporation has <u>4 employees</u>. The breakdown as to type is as follows:

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a. Rank and File - 2
b. Supervisory - 1
c. Managerial - 1
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The Rise Development Company, Inc. has 10 employees. The breakdown as to type is as follows:

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a. Rank and File - 4
b. Supervisory - 1
c. Project based

Rank and File - 4
Supervisor - 1
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Shang Wack Wack Properties, Inc. has <u>28 employees</u>. The breakdown as to type is as follows:

a.	Rank a	nd File - 1	
b.	Project	based	
	•	Rank and File -	5
	•	Supervisory -	14
	•	Managerial -	8

SPI Property Holdings, Inc. has 18 employees. The breakdown as to type is as follows:

- a. Project based
  - Rank and File 3
    Supervisory 12
    Managerial 3

SPI Land Development, Inc. has 17 employees. The breakdown as to type is as follows:

- a. Project based
  - Supervisory 3Supervisory 8Managerial 6

SPI Property Developers, Inc. has 31 employees. The breakdown as to type is as follows:

- a. Project based
  - Rank and File 2
    Supervisory 22
    Managerial 7

None of the Issuer's nor its subsidiaries' employees are covered by Collective Bargaining Agreements.

- (xv) The major risks faced by Issuer and its subsidiaries in its different lines of business are as follows:
  - a. Mall operations (of SLPC)

The Shangri-La Plaza Mall faces competition from adjoining malls in the Ortigas area, as well as other high-end malls in Makati. The Mall staff keeps a close eye on the developments and marketing programs of the other malls to ensure that they can respond quickly. A lot of emphasis is placed on maintaining the facilities of the Mall and improving these to ensure that patrons have an enjoyable stay at the Mall. In addition, the Mall's tenant mix is constantly being reviewed to ensure that customers have a wide variety of choices.

b. Office leasing operations (of KSA Realty Corporation, 52.90% owned by Issuer)

KSA Realty Corporation owns and operates The Enterprise Center (TEC). TEC faces competition in the office leasing market from adjoining buildings in Makati. However, because of its superior facilities, TEC has been able to maintain its premium image in the market. TEC occupancy level remains high despite stiff competition.

c. Leasing to Edsa Shangri-La Hotel (by the Issuer)

The Issuer receives regular rental income based on sales from Edsa Shangri-La Hotel. At times, this income is affected when the Hotel's occupancy goes down due to events affecting worldwide travel and tourism. The Hotel has shown resiliency, however, and has been able to bounce back quickly from these situations. The recent renovation of the Hotel's rooms and restaurants should further improve the Issuer's income.

d. Parking Operations (by SPI Parking Services Inc.)

The major risk to the parking operations is the proposal, which is being pushed off and on in the Philippine Congress, to prevent commercial establishments from charging parking fees. This will result in chaos and confusion in the parking operations since nothing will prevent car owners in adjoining buildings from using the carpark facilities in the complex to the detriment of legitimate mall and hotel patrons. The Company is making representations against this measure in coordination with other mall operators.

#### Residential Condominium Sales

The residential condominium projects of the Issuer's subsidiary, Shang Properties Realty Corporation ("SPRC"), Shang Property Developers, Inc. ("SPDI"), Shang Global City Properties, Inc. ("SGCPI"), The Rise Development Company, Inc. ("TRDCI"), Shang Wack Wack Properties, Inc. ("SWWPI") and Shang Robinsons Properties, Inc. ("SRPI"), face competition from other major developers such as Ayala Land and Megaworld. The Issuer is able to compete effectively by offering condominium units that are superior to the other projects in terms of their amenities, design and layout, finishes and professional building management.

#### Item 2. Properties

Furnish the information required by Part I, Paragraph (B) of "Annex C, as amended".

(B) Description of Properties

On properties owned by Issuer:

- (a) A 71,101 sqm property at the heart of Ortigas Center, portions of which are being leased out to Edsa Shangri-La Hotel and the Shangri-La Plaza Corporation for the operation of the Shangri-La Plaza Mall, while some portions are being utilized as carpark areas.
  - (i) Shangri-La Plaza Corporation's lease of the land on which the Shangri-La Plaza Mall stands is for a period of 25 years. Rental therefore is an amount equivalent to 10% of Shangri-La Plaza Corporation's gross rental income. Shangri-La Plaza Corporation has no option to renew the lease.
  - (ii) Edsa Shangri-La Hotel's lease of the land on which it stands is for a period of 25 years. Rental arrangement is as follows:
    - from hotel operations: 3% of room sales revenue
    - from retail/restaurant and other hotel operations: 5% of sales revenue from food and beverage; 3% of sales revenue from dry goods/ services
    - from subleasing operations: 5% of sales revenue from food and beverage; 3% of sales revenue from dry goods/services

The hotel has an option to renew the lease for another 25 years.

- (b) A carpark building also within the 71,101 sqm area, abutting the Shangri-La Plaza Complex, with a gross floor area of 23.625.72 sqm. and 681 slots.
- (c) The Issuer entered into a Memorandum of Agreement with Bank of the Philippine Islands for the purchase of a parcel of land located in Barangay Wack Wack, Mandaluyong City, with an area of 2,275 sqm.

On Properties owned by Issuer's subsidiaries:

- (a) Properties owned by the Shangri-La Plaza Corporation:
  - Shangri-La Plaza Mall, an upscale shopping center at EDSA cor. Shaw Blvd., Mandaluyong City, with a gross floor area of approximately 136,552 sqm.
- (b) Properties owned by the SPI Parking Services, Inc.
  - None. It only manages and operates the carpark facilities described above to be owned by the Issuer.
- (c) Properties owned by Shang Properties Realty Corporation (formerly, The Shang Grand Tower Corporation)
  - (i) The St. Francis Shangri-La Place, a two-tower high rise residential condominium located along St. Francis Road cor. Internal Road, Shangri-La Complex, Mandaluyong City which was completed in late 2009. The development has been fully sold to date.

- (ii) Land with an area of 9,852 sqm. located at Edsa cor. Shaw Blvd., Mandaluyong City, on which the One Shangri-La Place Project has been constructed. The Project was completed in 2016 and fully sold out in 2018.
- (iii) Land with an area of 5,625 sqm. located at Brgy. Kasambagan, Cebu City, on which a proposed residential condominium project is currently developing.
- (d) Properties owned by EPHI Logistics Holdings, Inc.

None

(e) Properties owned by Shang Global City Holdings, Inc.

Shang Global City Holdings, Inc., does not directly own any property. However, Shang Global City Properties, Inc., which is 100% owned by Shang Global City Holdings, Inc., has purchased from Fort Bonifacio Development Corporation ("FBDC"), a 15,120 sqm. parcel of land within the development in Taguig City, Philippines, known as the Bonifacio Global City. Shang Global City Properties, Inc., is also the owner and developer of the Shangri-La at the Fort and Horizon Homes located at Crescent Park West District, Fort Bonifacio, Taguig City.

(f) Properties owned by Shang Fort Bonifacio Holdings, Inc.

None

(g) Properties owned by KSA Realty Corporation

The Enterprise Center, an office condominium along Ayala Avenue, Makati City.

(h) Properties owned by Shang Property Developers, Inc.

The residential condominium project known as Shang Salcedo Place and the parcel of land on which it stands located at the corner of Gil Puyat Ave., Tordesillas St. and H. V. de la Costa St., Salcedo Village, Makati City. The project was completed in 2018 and fully sold out in 2019.

(i) Properties owned by Shang Wack Wack Properties, Inc.

Four (4) contiguous parcels of land at Wack-Wack Road, Brgy. Wack Wack, Greenhills, Mandaluyong City

(i) Properties owned by Classic Elite Holdings, Ltd.

None

(j) Properties owned by Issuer's Joint Venture Agreement with Robinson's Land Corporation:

Two (2) adjoining parcels of land located at McKinley Parkway corner Fifth Ave. and 21st Drive, Bonifacio Global City, Taguig, Metro Manila, owned by the Robinsons Land Corporation and covered by Transfer Certificate of Title (TCT) No. 1784-P and TCT No. 1785-P of the Registry of Deeds for Taguig City. Total land area of the two (2) parcels of land is nine thousand one hundred eighteen square meters (9,118 sq.m.), more or less.

(k) Properties owned by SPI Property Holdings, Inc.

Three (3) parcels of land situated along Canley Road, Pasig City, owned by ALC Industrial & Commecial Development Corp., and covered by Transfer Certificate of Title (TCT) No. (481071) 4492, TCT No. (402089) 4493, and TCT No. (485304) 4494 of the Registry of Deeds of Pasig City. Total land area of the three (3) parcesls of land is three thousand three hundred ninety square meters (3,390 sq.m.), more or less.

SPI Property Holdings, Inc., is also the developer of a residential condominium project situated at the former Dahlia, Pasig City.

(I) Properties owned by SPI Property Developers, Inc.

None.

(m) Properties owned by SPI Land Development, Inc.

Three (3) parcels of land situated along Sgt. Esguerra Avenue corners Scout Bayoran Street and Scout Borromeo Street, within Barangay South Triangle, Diliman, Quezon City, covered by Transfer Certificate of Title (TCT) No. N-136790, TCT No. N-243022, and TCT No. N-243023 of the Registry of Deeds of Quezon City with an aggregate area of six thousand twenty-four (6,024) square meters, more or less.

Except as disclosed above, the Issuer and its subsidiaries are not currently leasing any real property. As at the time of the filing of this report, neither the Issuer nor its subsidiaries intend to acquire any property in the next twelve (12) months.

#### Item 3. Legal Proceedings

- (C) Legal Proceedings
- (a) Furnish the information required by Part I, Paragraph (C) of "Annex C, as amended".

In Shangri-La Properties, Inc. (now Shang Properties, Inc.) v. BF Corporation and BF Corporation v. Shangri-La Properties, Inc., a Notice of Judgement was issued by the Supreme Court on 15 October 2019 (a copy of the Decision was received by Issuer's External Counsel for said case only on 10 January 2020), whereby the Supreme Court ordered Issuer to "pay to BF Corporation the net amount of P52,635,679.70, plus legal interest of 6% per annum reckoned from July 31, 2007, the date of the Arbitral Tribunal's Decision, until this decision becomes final and executory, and thereafter, the principal amount due, plus the interest of 6% per annum, shall likewise earn interest of 6% per annum until full satisfaction." This SC Case stems from an Arbitration Case between the parties before the CIAC in connection with the construction in the late 1990's of the carpark structure of what was then known as the Edsa Plaza project. Shang Properties, Inc. already filed a Motion for Reconsideration of the Supreme Court's ruling on 10 January 2020. On 26 July 2021, BF Corporation and SPI filed a Joint Manifestation and Motion informing the Supreme Court about the amicable settlement of the case and jointly moved for its dismissal. In the Resolution received on 06 December 2021, the Supreme Court granted the Joint Manifestation and Motion and deemed the case closed and terminated.

(b) As to any proceeding that was terminated during the fourth quarter of the fiscal year covered by this report, furnish information similar to that required by Part I, Paragraph (C) of "Annex C, as amended", including the date of termination and a description of the disposition thereof with respect to the Issuer and its subsidiaries.

There are none.

#### Item 4. Submission of Matters to a Vote of Security Holders

If any matter was submitted during the fourth quarter of the fiscal year covered by this report to a vote of security holders, through the solicitation of proxies or otherwise, furnish the following information:

- (a) The date of the meeting and whether it was an annual or special meeting.
- (b) If the meeting involved the election of directors, the name of each director elected at the meeting and the name of each other director whose term of office as a director continued after the meeting. Note whether such director was elected as an "independent director" under Section 38 of the Code and SRC Rule 38 thereunder.
- (c) A brief description of each matter voted upon at the meeting and state the number of votes cast for, against or withheld, as well as the number of abstentions as to each such matter, including a separate tabulation with respect to each nominee for office.

During the Annual Meeting of the Stockholders of the Issuer held on 28 June 2023, the stockholders approved and ratified the following:

- 1. Minutes of the Annual Stockholders Meeting held on 22 June 2022;
- 2. Annual Report of the Company as of **31 December 2022**, together with its audited financial statements and accompanying explanatory notes;
- The acts of the Board of Directors and the Management disclosed in the corporate records since the 22 June 2022
   Annual Stockholders Meeting to the date of the Annual Stockholders Meeting on 28 June 2023;

- 4. Election of the following members of the Board of Directors for the period 2023 2024:
  - 1) Edward Kuok Khoon Loong
  - 2) Maureen Alexandra R. Padilla
  - 3) Cynthia R. Del Castillo
  - 4) Karlo Marco P. Estavillo
  - 5) Antonio O. Cojuangco
  - 6) Maximo G. Licauco III
  - 7) Dennis Au Hing Lun
  - 8) Wolfgang Krueger
  - 9) Benjamin Ivan S. Ramos
  - 10) Jose Juan Z. Jugo
- Appointment of PriceWaterhouseCooper (Isla Lipana & Co.) as the Issuer's external auditors for FY 2023 2024.

All of the above matters were voted upon and carried by the stockholders of the Issuer by a unanimous vote.

(d) If any matter has been submitted to a vote of security holders otherwise than at a meeting of such security holders, corresponding information with respect to such submission shall be furnished. The solicitation of any authorization or consent (other than a proxy to vote at a stockholders' meeting) with respect to any matter shall be deemed a submission of such matter to a vote of security holders within the meaning of this item.

No matter has been submitted by the Issuer to a vote of its security holders.

- (e) If the issuer has published a report containing all of the information called for by this item, the item may be answered by a reference to the information contained in such report.
- (f) The Issuer has not published any such report.

\*

#### Instructions to Item 4

- 1. Paragraph (a) need be answered only if paragraph (b) or (c) is required to be answered.
- 2. Paragraph (b) need not be answered if proxies for the meeting were solicited pursuant to SRC Rule 20, there was no solicitation in opposition to management's nominees as listed in the proxy statement and all of such nominees were elected. If the issuer did not solicit proxies and the board of directors as previously reported to the Commission was reelected in its entirety, a statement to that effect in answer to paragraph (b) will suffice.
- 3. Paragraph (c) must be answered for all matters voted upon at the meeting, including both contested and uncontested elections.

#### PART II - OPERATIONAL AND FINANCIAL INFORMATION

#### Item 5. Market for Issuer's Common Equity and Related Stockholder Matters

Furnish the information required by Part II, Paragraph (A)(1) through (4) of "Annex C, as amended".

- (A) Market Price of and Dividends on Registrant's Common Equity and Related Stockholder Matters
  - (1) Market Information
    - (a) The shares of the Issuer are listed and traded on the Philippine Stock Exchange. The high and low sales prices for each quarter within the last two (2) fiscal years of the Issuer's shares are as follows:

Year	High	Low
2023		
First Quarter	<b>₽</b> 2.75	<b>₽</b> 2.50
Second Quarter	<b>₽</b> 3.00	<b>₽</b> 2.55

Third Quarter	<b>₽</b> 3.65	₱3.00
Fourth Quarter	<b>₽</b> 3.79	<b>₽</b> 3.47
2022		
First Quarter	₱2.62	<b>₽</b> 2.50
Second Quarter	<b>₽</b> 2.61	₱2.45
Third Quarter	<b>₽</b> 2.62	<del>₽</del> 2.45
Fourth Quarter	<b>₽</b> 2.60	<b>₽</b> 2.41

The high and low of Issuer's shares for the period 01 January 2024 to 31 March 2024 are as follows:

High: ₽4.00 Low: ₽3.62

The closing price for the Issuer's shares on 31 March 2024 is ₽3.72.

Part II, paragraph (A) (1) (b) and (A) (1) (c) are not applicable to the Issuer this report not being presented in a registration statement or an information statement.

#### (2) Holders

(a) Issuer has common shares only. As of **31 March 2024**, the Issuer has **5,125** stockholders. Common shares outstanding as of said date is **4,764,056.287**.

The Top 20 stockholders of the Issuer as of 31 March 2024 are:

Name of Stockholders	Number of	Percent to Total
	Shares Held	Outstanding
Travel Aim Investment B.V.	1,648,869,372	34.61%
2. Ideal Sites and Properties, Inc.	1,465,144,626	30.75%
3. PCD Nominee Corporation - Fil	998,651,660	20.96%
4. SM Development Corporation	189,550,548	3.98%
5. PCD Nominee Corporation – Non-Fil	73,359,026	1.54%
6. KGMPP Holdings, Incorporated	52,925,445	1.11%
7. CCS Holdings, Incorporated	47,633,492	1.00%
8. Pecanola Company Limited	43,175,495	0.91%
9. Kuok Brothers SDN. BHD.	37,023,839	0.78%
10. Kuok Foundation Overseas Limited	37,023,839	0.78%
11. GGC Holdings, Incorporated	26,224,322	0.55%
12. Kerry Holdings Limited	26,090,624	0.55%
13. Kuok (Singapore) Limited	24,848,214	0.52%
14. Kerry (1989) LTD.	12,424,107	0.26%
15. Kuok Traders (Hong Kong) LTD.	11,407,363	0.24%
16. Federal Homes, Inc.	4,808,478	0.10%
17. Luxhart Assets Limited	3,975,714	0.08%
18. Yan, Lucio W. Yan &/or Clara	3,142,857	0.07%
19. Antonio O. Cojuangco	3,026,964	0.06%
20. Emerick Jefferson Sy Go / Girlie Ng Go	2,339,062	0.05%
	4,711,645,047	98.90%

Ideal Sites and Properties, Inc. (Ideal) is the owner of record of 1,465,144,626 shares. These shares serve as underlying securities to the Philippine Deposit Receipts (PDRs) issued by Ideal. Ideal is a member of the Kuok Group of Companies.

We are not aware as to the identity of the owners/holders of the other shares.

Travel Aim Investment B.V. (Travel Aim) is the owner of record of 27,150,327 shares held thru a broker, Deutsche Regis Partners, Inc. Travel Aim which also directly owns 1,621,719,045 shares is a subsidiary of

Kerry Properties Limited which is a member of the Kuok Group of Companies. We are not aware as to the identity of the owners/holders of the other shares.

Part II, paragraphs (A) (2) (b), (A) (2) (c), and (A) (2) (d) are not applicable to the Issuer, this report not being presented in a registration statement or an information statement.

#### (3) Dividends

(a) Issuer only has common shares on which were declared the following dividends in the two (2) most recent fiscal years:

#### **Cash Dividends**

#### 2024

• During the regular meeting of the Issuer's Board held on 19 March 2024, the Board approved the declaration of ₱0.15527 per share cash dividend to all shareholders of record as of 04 April 2024, to be taken from the unrestricted retained earnings as reflected in the audited financial statements of the Issuer as of 31 December 2023, to be paid on or before 15 April 2024.

#### 2023

- During the regular meeting of the Issuer's Board held on 22 March 2023, the Board approved the
  declaration of ₱0.15500 per share cash dividend to all shareholders of record as of 11 April 2023, to
  be taken from the unrestricted retained earnings as reflected in the audited financial statements of the
  Issuer as of 31 December 2022, to be paid on or before 21 April 2023.
- During the regular meeting of the Issuer's Board held on 17 August 2023, the Board approved the
  declaration of ₱0.1344 per share cash dividend to all shareholders of record as of 08 September 2023,
  to be taken from the unrestricted retained earnings as reflected in the financial statements of the Issuer
  as of 30 June 2023, to be paid on or before 22 September 2023.

#### 2022

- During the regular meeting of the Issuer's Board held on 24 March 2022, the Board approved the
  declaration of ₱0.07000 per share cash dividend to all shareholders of record as of 08 April 2022, to
  be taken from the unrestricted retained earnings as reflected in the audited financial statements of the
  Issuer as of 31 December 2021, to be paid on or before 20 April 2022.
- During the regular meeting of the Issuer's Board held on 31 August 2022, the Board approved declaration of ₱0.095000 per share cash dividend to all shareholders of record as of 15 September 2022, to be taken from the unrestricted retained earnings as reflected in the audited financial statements of the Issuer as of 30 June 2022, to be paid on or before 27 September 2022
- (b) Describe any restriction that limits the ability to pay dividends on common equity or that are likely to do so in the future.

#### Stock Dividends

No stock dividends were declared by the Issuer during the last 2 fiscal years.

Apart from the restrictions imposed by statutes and regulations, there are none internal to the Issuer which hamper or may hamper any declaration of dividends by the Issuer, and for as long as said declarations can be supported by the Issuer's financial position.

(4) Recent Sales of Unregistered or Exempt Securities, Including Recent Issuance of Securities Constituting an Exempt Transaction

No sales of unregistered securities were undertaken by the Issuer during the last three (3) years. Neither have there been sales of reacquired securities as well as new issues, securities issued in exchange for property, services, or other securities, and new securities resulting from the modification of outstanding

securities. Thus, the succeeding requested disclosures under this specific item are not applicable to the Issuer.

#### Item 6. Management's Discussion and Analysis (MD & A) or Plan of Operation

Furnish the information required by Part III, Paragraph (A) of "Annex C, as amended" for the most recent fiscal year and for the immediately preceding fiscal year.

- (A) Management's Discussion and Analysis (MD&A) or Plan of Operation
  - (1) Plan of Operation N/A (SPI has revenue in each of the last two fiscal years)
  - (2) Management's Discussion and Analysis
    - (a) Full Fiscal Years

**Key Performance Indicators** 

		31-Dec		%
		2023	2022	Change
Turnover	(Php M)	9,817	7,861	24.88%
Profit Attributable to shareholders	(Php M)	5,518	3,635	51.84%
Earnings per share	(Php Ctv)	1.158	0.763	51.84%
Net Asset Value per share	(Php)	9.307	8.434	10.35%
Price Earnings Ratio	(Times)	3.167	3.341	-5.21%

- Turnover consists of revenue from condominium sales, rental and cinema, and hotel operations. Shang Properties' gross revenue increased by ₽1.956B to ₽9.817B in 2023 from ₽7.861B in 2022. Sales of residential condominium units of ₽3.073B accounted for 31% of the Group's turnover in 2023. Revenue from rental and cinema operations amounted to ₽2.54B, higher by ₽375.4M from last year's ₽2.165B. Hotel operations of Shangri-La at the Fort contributed revenue amounting to P4.203B or 43% of turnover in 2023, higher by ₽1.358B from last year's ₽2.845B.
- Profit attributable to shareholders pertains to net income from operations of the Group, net of minority shareholders' share. It increased by ₽1.884B or 51.84% compared with last year.
- Earnings per share of ₽1.159 were higher by 51.84% from last year's ₽0.763.
- Net Asset value per share is calculated by dividing the total net asset of the company (Total asset Total liabilities) by the number of shares outstanding.
- Net asset value per share increased by 10.35% mainly due to increase in Investment in Associates for because of the SPI's share in net income of the associate company and additional Investment Properties due to land acquisition and ongoing property development.
- Price Earnings ratio is a valuation of the company's current share price compared to earnings per share and calculated by dividing the market value per share by the earnings per share. Price earnings ratio is lower by 5.21% at 3.167 times this year from 3.341 times last year. The Group' year-end share price in 2023 is ₱3.67 from ₱2.55 in 2022.

#### **Results of Operations**

#### Calendar Year 2023 Compared to Calendar Year 2022

Shang Properties' consolidated net income attributable to shareholders for the year ended December 31, 2023 amounted to ₽5.518B, ₽1.88B higher than the ₽3.634B posted in the same period last year.

Increase in Turnover by ₽1.956B or 24.88% to ₽9.817B in 2023 from ₽7.861B in 2022, mainly due to higher revenue from condominium sales, rental and cinema and hotel operations of Shangri-La at the Fort.

- Increase in condominium sales by ₽222.4M is mainly due to increase in the number of units sold across all
  projects of the Group, including Laya project which was launched this year.
- Increase in revenue from rental and cinema by ₽375.8M mainly due to higher occupancy rate of both office leasing at The Enterprise Center and mall operations of Shangri-La Plaza.
- 3. Increase in revenue from hotel operations by ₽1.358B is mainly due to higher occupancy of the Shangri-La at the Fort Hotel and strong performance of its food and beverage segments.

Cost of sales and services of the Group amounted to P3.467B, higher by P336.7M compared with last year's P3.13B due to the net effect of the following:

- Increase in cost of condominium sales by ₽6.9M mainly due to higher sales across all projects.
- 2. Increase in cost of hotel services by P432.78M due to higher occupancy compared to same period last year.
- 3. The increases in condominium sales and cost of hotel services are partially offset by decrease in cost of rental and cinema by ₽103.1M mainly due to higher recovery of common expenses of Group's Mall operations.

Operating expenses of the Group amounted to P2.111B higher by P384.5M or 22.28% from last year's P1.726 mainly due to the net effect of the following:

- Higher staff cost by P31.6M due to annual salary adjustments and increase in number of employees of the Group.
- Increase in taxes and licenses by ₽26.4M mainly due to higher annual business permits and Real Property Tax paid by the Group.
- Decrease in depreciation and amortization by ₽1.97M due to additional office improvements made and other equipment for the year.
- Increase in other general and administrative expenses by ₽299.8M mainly due to Advertising and Commission Expenses incurred due to the various ongoing projects and Hotel operations.

Other income increased by ₽154.25M mainly due to forfeited payments of cancelled units from The Rise and income from the sale of excess development rights in Shangri-La at the Fort.

Decrease in interest expense and bank charges by P57.33M mainly due to lower interest rate on bank loans of Shangri-La at the Fort and Shang Properties Inc and principal payments during the year.

Provision for income tax is higher by \$\mathbb{P}371.53M\$ mainly due to higher taxable income generated during the year.

#### Calendar Year 2022 Compared to Calendar Year 2021

Shang Properties' consolidated net income attributable to shareholders for the year ended December 31, 2022 amounted to P3.634, P1.510B higher than the P2.124B posted in the same period last year.

Increase in Turnover by ₽3.287B or 71.86% to ₽7.861B in 2022 from ₽4.574B in 2021, mainly due to higher revenue from condominium sales, rental and cinema and hotel operations of Shangri-La at the Fort.

6. Increase in condominium sales by P900M is mainly due to higher percentage of completion used to recognize revenue for the year and also higher number of units sold compared with last year.

- 7. Increase in revenue from rental and cinema by P345M mainly due to higher rental yield of Shangri-La Plaza Mall. Occupancy of the Mall also slight improved compared with last year.
- 8. Increase in revenue from hotel operations by P2.043B is mainly due to higher occupancy of the Shangri-La at the Fort Hotel caused by the easing up of restrictions regarding entry of foreign travelers in the Philippines. Average daily rate of the Hotel also significantly increased as more business and leisure stays were booked, as opposed to quarantine-related bookings in 2021.

Cost of sales and services of the Group amounted to P3.188B, higher by P623M compared with last year's P2.565B due to the following:

- Increase in cost of condominium sales by ₽269M due to the corresponding increase in revenue across all projects.
- 2. Increase in cost of rental and cinema by ₽93M mainly due to higher common area expenses, particularly cost of electricity, brought about by higher occupancy rate and increased operations of the Mall as a result of the easing up of COVID-19 restrictions which increased foot traffic in the Mall.
- 3. Increase in cost of hotel services by ₽261M due to higher occupancy compared to same period last year.

Operating expenses of the Group amounted to ₽1.68B higher by ₽328M or 24.25% from last year's ₽1.35B mainly due to the net effect of the following:

- Higher professional fees by ₽124M due to higher service fees paid by Shangri-La at the Fort for credit card transactions of guests due to increase in value of the credit card transactions and also due to professional fee relating to current and new projects.
- Higher advertising costs by ₽74M because of marketing initiatives regarding corporate branding as well as to promote all the ongoing projects and the hotel.
- 3. Increase in cost of systems and license maintenance by P66M mainly due to various automation initiatives and systems upgrade, particularly for Shangri-La at the Fort Hotel.
- 4. Higher amount donated to various feeding programs and typhoon relief operations by №30M.
- 5. Higher cost of electricity by ₽19M due to increase in electricity rates per kwhr.
- Higher condominium dues by ₽18M, paid to the Condominium Corporation of The Enterprise Center, the Group's office building which is being leased out. The Group pays for vacant spaces and occupancy rate of the building decreased in 2022.

Other income decreased by P22M mainly due to lower income from forfeited security deposits of tenants compared with 2021.

Decrease in interest expense and bank charges by P11M mainly due to full payment of the long term debt of Shang Properties Inc. Most of the outstanding borrowings of the Group are related to property development so the interest expenses are mostly capitalized.

Provision for income tax is higher by ₽1.545B mainly due to increase in taxable income and also because of adjustments due to CREATE Law which effectively reduced provision for income tax in 2021.

#### Calendar Year 2021 Compared to Calendar Year 2020

Shang Properties' consolidated net income attributable to shareholders for the year ended December 31, 2021 amounted to ₽2.124B, ₽654M higher than the ₽1.470B posted in the same period last year.

Decrease in Turnover by otune 1.646B or 26.47% to otune 4.574B in 2021 from otune 6.220B in 2020, mainly due to lower revenue from condominium sales, rental and cinema and hotel operations of Shangri-La at the Fort.

- 1. Decrease in condominium sales by ₽1.059B is mainly due to decrease in the number of units sold across all projects of the Group as well as slowdown in construction which lead to low percentage of completion used to recognize revenue for the year, mainly due to the COVID 19 pandemic.
- Decrease in revenue from rental and cinema by P309M mainly due to lower occupancy rate of both office leasing at The Enterprise Center and mall operations of Shangri-La Plaza. The government-imposed lockdowns in 2021 restricted operations of certain tenants which eventually lead to business closures and lease cancellations.
- 3. Decrease in revenue from hotel operations by ₽279M is mainly due to lower occupancy of the Shangri-La at the Fort Hotel caused by the ongoing travel bans and government-imposed community quarantines. Hotel bookings in 2021 were mainly quarantine-related stays which yielded lower average daily rates.

Cost of sales and services of the Group amounted to ₱2.565B, lower by ₱1.072B compared with last year's ₱3.637B due to the following:

- Decrease in cost of condominium sales by ₽727M mainly due to lower sales across all projects.
- Decrease in cost of rental and cinema by ₽19M mainly due to lower common area expenses brought about by reduced operations of the Mall as a result of government-imposed restrictions in the operations of certain commercial establishments.
- 3. Decrease in cost of hotel services by ₽326M due to lower occupancy compared to same period last year.

Operating expenses of the Group amounted to ₽1.351B lower by ₽148M or 9.87% from last year's ₽1.499 mainly due to the net effect of the following:

- 1. Higher staff cost by ₽51M due to annual salary adjustments and additional manpower hired during the year.
- Decrease in taxes and licenses by ₽179K mainly due to lower annual business permits paid by the Group because of lower revenue.
- 3. Increase in depreciation and amortization by ₽697K due to additional office improvements made and other equipment purchased by the Group in 2021 and started depreciating within the year.
- Increase in insurance expense by ₽1.3M mainly due to Terrorism and Sabotage insurance acquired by TRDCI for Assembly Ground.
- Decrease in other general and administrative expenses by ₽149M is mainly due to the provision recognized in 2020 for restructuring and contingencies of Shangri-La at the Fort. The same expense was not incurred in 2021.

Other income decreased by P314M mainly due to lower interest income on discounting of installment contracts receivable as well as lower miscellaneous income.

Decrease in interest expense and bank charges by P20M mainly due to lower interest rate on bank loans of Shang Properties Inc.

Provision for income tax is lower by ₽1.272B mainly due to reduction of income tax rate upon the effectivity of CREATE Law.

#### **Financial Condition**

#### Calendar Year 2023 Compared to Calendar Year 2022

Total assets of the Group amounted to P74.65B, increased by P7.021B from the total assets of P67.629B on December 31, 2022. The following are the significant movements in the assets:

 Increase in cash and cash equivalents by P89.54M mainly due to additions to availment of additional bank loans during the year.

- Increase in financial assets at fair value through profit or loss by P4.011M due to profit on fair value adjustment recognized during the year.
- Increase in trade and other receivables by ₽1.285B mainly due to higher Installment Contracts Receivable from Condominium sales.
- Increase in properties held for sale by \$\infty\$811.74M mainly due to ongoing project development.
- Net increase in investment in and advances to an associate and a joint venture by ₱2.471B is mainly due to the Group's 50% share in net income of Shang Robinsons Properties, Inc. which is a joint venture with Robinson's Land Corporation (RLC).
- Increase in investment properties by ₽1.317B is mainly due to the development cost of a commercial project.
- Decrease in deferred income tax assets by P269.6M is mainly due to income recognition of SGCPI's NOLCO for the period.
- Increase in other noncurrent assets by ₽1.268B is mainly due to advances to contractors during the year which
  pertain to initial payments of the Group's investment property under construction.

The net increase in total liabilities by ₱2.468B from ₱21.694BB in 2022 to ₱24.162B in 2022 mainly due to the following:

- The increase in Accounts Payable by ₽263.74M is mainly due to higher trade payables for construction-related purchases.
- Increase in bank loans mainly due to new short-term loans availment during the year amounting to 

  ≥2.109B.
- Decrease in deferred lease income by P5.79M mainly due to lower deposits from The Enterprise Center (TEC) and Shangri-La Plaza and refunds made to tenants with terminated leases.
- Increase in Deposit from Tenants by ₽25.538M is mainly due to accretion of theoretical interest income on security deposits during the year,.
- Increase in dividends payable by ₽8.8M due higher dividends declared and higher unclaimed dividend checks paid to shareholders during the year.

#### Calendar Year 2022 Compared to Calendar Year 2021

Total assets of the Group as of December 31, 2022 amounted to ₽67.629B, increased by ₽3.853B from the total assets of ₽63.777B on December 31, 2021. The following are the significant movements in the assets:

- Decrease in cash and cash equivalents by P58M mainly due to usage in operations and additions to properties held for sale through property development.
- Decrease in financial assets at fair value through profit or loss by P3M due to loss on fair value adjustment recognized during the year.
- Increase in properties held for sale by ₽770M mainly due to ongoing project development and acquisition cost
  of land which will also be used for project development.
- Net increase in investment in and advances to an associate and a joint venture is mainly due to the Group's 50% share in net income of Shang Robinsons Properties, Inc. which is a joint venture with Robinson's Land Corporation (RLC).
- Increase in investment properties by P599M is mainly due to the development cost of a commercial project.
  - Decrease in property, plant and equipment by ₽240M is mainly due to periodic depreciation.

 Decrease in deferred income tax assets by ₽121M is mainly due to income recognition of SGCPI's NOLCO for the period.

The net decrease in total liabilities by P856M from P20.838B in 2021 to P21.694B in 2022 mainly due to the following:

- The net increase in Accounts Payable by P376M is mainly due to increase in advanced rent of Shangri-La
  Plaza Mall as well as higher payable to government agencies due to higher expenses during the last quarter
  of 2022.
- Increase in bank loans by ₽600M mainly due to new availments of short-term loans during the year amounting to ₽3.256B which is partially offset by payment of long-term dept and short-term loans of the Shangri-La at the Fort Hotel of ₽2.865B.
- Decrease in deferred lease income by P17M and Deposit from Tenants by P148M is mainly due to lower deposits from The Enterprise Center (TEC) and Shangri-La Plaza.
- Decrease in income tax payable by ₽13M mainly due to quarterly payments and applicable creditable withholding taxes.
- Increase in accrued employee benefits by ₽19M mainly due to accrual of retirement benefits.

#### Calendar Year 2021 Compared to Calendar Year 2020

Total assets of the Group amounted to P63.776B, increased by P606M from the total assets of P63.170B on December 31, 2020. The following are the significant movements in the assets:

- Decrease in cash and cash equivalents by ₽173M mainly due to usage in operations and additions to investment properties and capital expenditures.
- Decrease in financial assets at fair value through profit or loss by P3M due to loss on fair value adjustment recognized during the year.
- Decrease in trade and other receivables by P616M mainly due to lower Installment Contracts Receivable from Condominium sales because of collection of outstanding balances of units that were turned over during the year.
- Increase in properties held for sale by ₽252M mainly due to acquisition cost of land which will be used for project development.
- Net increase in investment in and advances to an associate and a joint venture is mainly due to additional
  advances during the year and the Group's 50% share in net income of Shang Robinsons Properties, Inc. which
  is a joint venture with Robinson's Land Corporation (RLC).
- Increase in investment properties by P471M is mainly due to the development cost of a commercial project.
- The decrease in the Financial Assets at Fair Value through other comprehensive income by ₽600K is mainly due to the fair valuation of unlisted shares of stock being held by the Group as investment.
- Decrease in property, plant and equipment by P871M is mainly due to periodic depreciation.
- Increase in deferred income tax assets by P151M is mainly due to income recognition of SGCPI's NOLCO for the period.
- Decrease in other noncurrent assets by P888M is mainly due to reclassification of previously recorded deposits
  made by SPI for future project developments to investment in and advances to an associate and a joint venture.

The net decrease in total liabilities by  $\stackrel{\square}{=}$  658M from  $\stackrel{\square}{=}$ 21.496B in 2020 to  $\stackrel{\square}{=}$ 20.838B in 2021 mainly due to the following:

- The Net Decrease in Accounts Payable by P910M is mainly due to lower trade and retention payables, accrued
  expenses and advances from condominium unit buyers.
- Net decrease in installment payable by P95M is mainly due to quarterly payments during the year.
- Decrease in deferred lease income by P41M and Deposit from Tenants by P116M is mainly due to lower deposits from The Enterprise Center (TEC) and Shangri-La Plaza.
- Decrease in income tax payable by ₽70M mainly due to decrease in taxable income for the year and lower tax rate.
- Decrease in dividends payable by P12M due lower unclaimed dividend checks paid to shareholders during the year.
- Decrease in deferred income tax liabilities by ₽1.139B is mainly due to adjustments to lower tax rate due to CREATE Law.

#### Statement of Cash Flows

Net cash provided by operating activities in 2023 amounted to ₽1.236B. The cash inflows in 2023, 2022 and 2021 includes collection of revenue from various condominium projects, rental revenue from mall operation of the Shangri-La Plaza and leasing operations of TEC, and hotel operations of Shangri-La at the Fort. Net cash provided by operating activities in 2022 is ₽1.181B while in 2021 the operations resulted to a net cash used in operating activities amounting to ₽353.63M.

Net cash used in investing activities in 2023 amounted to ₽1.34B mainly used in project development of an investment property, advances to the joint venture with Robinsons Land Corp., and acquisition of property, plant and equipment amounting to ₽1.231B, ₽10.489M and ₽117.841M respectively. Net cash used in investing activities in 2022 and 2021 amounted to ₽749.858M and ₽568.44M, respectively.

Net cash inflow in financing activities in 2023 amounted to ₽194.9M mainly from new short-term loan proceeds for the year. In 2022, net cash used in financing activities amounted to ₽513.14M mainly due to payments of bank loans, interest and cash dividends. In 2021 the net cash provided by financing activities of ₽742.22M was mainly due to loan availments during the yer/

#### (b) Interim Periods

Information required by Part III, Paragraph (A) (2) (b) of "Annex C" of SRC Rule 2

- (i) There are no known trends or any known demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the registrant's liquidity increasing or decreasing in any material way.
- (ii) There are no known events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of obligation.
- (iii) There are no off-balance sheet material transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.
- (iv) There are no material commitments for capital expenditures.
- (v) There are no known trends, events or uncertainties that have had or that are reasonably expected to have material favorable or unfavorable impact on net sales or revenues or income from continuing operations.
- (vi) There are no significant elements of income or loss that did not arise from the Registrant's continuing operations.
- (vii) Causes of material changes from period to period of FS including vertical and horizontal analysis of material item. Please see discussion under financial condition.

(viii) There are no seasonal aspects that had a material effect on the financial statements.

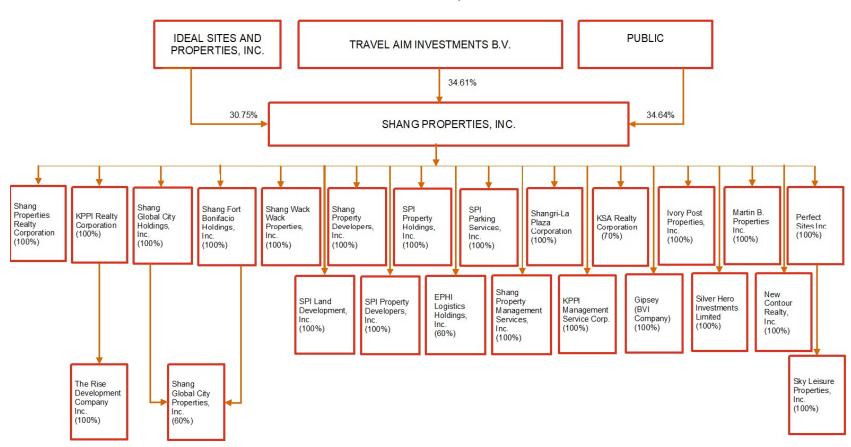
### Item 7. Consolidated Audited Financial Statements

The Consolidated Audited Financial Statements of the Group for 2023 are incorporated in the accompanying Exhibits and Schedules.

#### Statements Required by Rule 68 Securities Regulation Code (SRC)

#### Shang Properties, Inc. and Subsidiaries

Map of the Group of Companies within which the Reporting Entity Belongs as of December 31, 2023



# Financial Soundness Indicators As at December 31, 2023, 2022 and 2021 (All amounts in thousands of Philippine Peso)

Ratio	Formula		2023	2022	2021
A. Current and Liquidity Ratios					
1. Current ratio	Total current assets	17,358,707	1.07	0.98	0.92
	Divided by: Total current liabilities	16,274,139			
	Current ratio	1.07			
2. Acid test ratio	Total current assets	17,358,707	0.82	0.82	0.76
	Less: Prepaid taxes and other current assets	3,817,062			
	Quick assets	13,541,645			
	Divided by: Total current liabilities	16,274,139			
	Acid test ratio	0.83			
B. Solvency ratio	Net income	6,101,557	0.3	0.2	0.15
_,,,,	Add: Depreciation*	377,127			
	Net income before depreciation	6,478,684			
	Divided by: Total liabilities	24,162,052			
	Solvency ratio	0.3			
C. Dobt to aquity ratio	Total liabilities	24 162 052	0.48	0.47	0.49
C. Debt to equity ratio	Divided by: Total equity	24,162,052 50,488,258	0.40	0.47	0.49
		0.48			
	Debt to equity ratio	0.48			
D. Asset to equity ratio	Total assets	74,650,310	1.48	1.47	1.49
, ,	Divided by: Total equity	50,488,258			
	Asset to equity ratio	1.48			
E. Debt ratio	Total liabilities	24,162,052	0.32	0.32	0.33
	Divided by: Total assets	74,650,310	3.02	3.02	3.00
	Debt ratio	0.32			

(Continued)

## Financial Soundness Indicators As at December 31, 2023, 2022 and 2021 (All amounts in thousands of Philippine Peso)

Ratio	Formula		2023	2022	2021
F. Profitability ratios					
1. Return on assets (%)	Net income	6,101,557	8.17	5.9	3.43
	Divided by: Total assets	74,650,310			
	Return on assets (%)	8.17			
2. Return on equity (%)	Net income	6,101,557	12.09	8.68	5.1
. ,	Divided by: Total equity	50,488,258			
	Return on equity (%)	12.09			
3. Net profit margin (%)	Net income	6,101,557	62.2	50.7	47.9
. ,	Divided by: Total revenues	9,816,776			
	Net profit margin (%)	62.2			
G. Earnings per share (EPS) attributable to equity					
holders of Parent	Net income after minority interest	5,518,419	1.16	0.76	0.45
	Divided by: Total shares outstanding	4,761,918			
	EPS attributable to equity holders of Parent	1.16			
H. Book value per share (BPS) attributable to equity					
holders of Parent	Total equity after minority interest	44,316,956	9.31	8.43	7.83
	Divided by: Total shares outstanding	4,761,918		-	
	BPS attributable to equity holders of Parent	9.31			

Schedule A - Financial Assets As at December 31, 2023 (All amounts in thousands of Philippine Peso)

Description of each issue	Number of shares	Amount shown in the Consolidated Statement of Financial Position	Value based on market quotations at statement date	Income (loss) received and accrued
Cash and cash equivalents*	Silaies	1,408,142	1,408,142	22,704
Trade and other receivables** Financial assets at fair value through		6,839,024	6,839,024	-
profit or loss***		35,405	35,405	4,012
Refundable deposits****  Financial assets at fair value through  other comprehensive income*****		128,472	128,472	-
Quoted shares	8	64,050	64,050	17,000
Unquoted shares	298,516	765,418	765,418	-
•	·	829,468	829,468	17,000
		9,240,511	9,240,511	-

<sup>\*</sup> See Note 3 to the Consolidated Financial Statements.

\*\* See Note 5 to the Consolidated Financial Statements.

\*\*\* See Note 4 to the Consolidated Financial Statements.

\*\*\*\* See Notes 7 and 14 to the Consolidated Financial Statements.

\*\*\*\*\* See Note 11 to the Consolidated Financial Statements.

Schedule B - Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties) As at December 31, 2023 (All amounts in thousands of Philippine Peso)

			Deduction	on			
Name and designation of debtor	Balance at beginning of period	Additions	Amount collected	Amount written-off	Current	Non-current	Balance at end of period
Classic Elite Holdings Limited	1,144,188	-	-	-	-	1,144,188	1,144,188
One Shangri-la Place Condominium Corp	56,586	16,512	(9,862)	-	17,813	45,423	63,236
Shang Salcedo Place Condo. Corp.	77,401	13,902	(3,649)	-	58,751	28,903	87,654
EDSA Shangri-la Hotel & Resorts, Inc.	34,099	19,933	(13,173)	-	38,137	2,722	40,859
Makati Shangri-la Hotel	11,850	5,353	(8,357)	-	7,570	1,276	8,846
The St. Francis Shangri-la Place Condo. Corp	48,008	18,042	-	-	32,084	33,966	66,050
The Shang Grand Tower Condo. Corp.	27,602	26,142	(17,572)	-	14,661	21,511	36,172
Ideal Sites Property Inc.	7,016	3	-	-	3	7,016	7,019
Mactan Shangri-la Hotel	39,869	368	(37,749)	-	368	2,120	2,488
The Enterprise Centre Condo. Corp.	34,041	24,621	(32,770)	-	24,621	1,271	25,892
Shang Robinsons Properties, Inc.	351,650	2,029,284	(9,836)	-	1,648,295	722,803	2,371,098
Others	151,895	129,437	(2,719,824)	-	(2,438,492)	-	(2,438,492)
	1,984,205	2,283,597	(2,852,792)	-	(596,189)	2,011,199	1,415,010

See Notes 5 and 27 to the Consolidated Financial Statements.

Schedule C - Amounts Receivable from Related Parties which are eliminated during the Consolidation of Financial Statements
As at December 31, 2023

(All amounts in thousands of Philippine Peso)

	Balance at						
	beginning of		Amounts	Amounts			Balance at end
Name and designation of debtor	period	Additions	collected	written off	Current	Not Current	of period
Shang Properties, Inc.	11,076,825	4,296,327	(247,056)	-	4,175,761	10,950,335	15,126,096
Shangri-la Plaza Corp.	502,111	44,605	(24,076)	-	6,971	515,669	522,640
Shang Property management Services, Inc.	74,143	61,890	(10,929)	-	98,665	26,439	125,104
Shang Properties Realty Corporation	169,041	189,578	(189, 135)	-	97,338	72,146	169,484
SPI Parking Services, Inc.	1	-	(1)	-	-	-	-
KSA Realty Corporation	1,736	22,436	(19,483)	-	4,689	-	4,689
Shang Property Developers, Inc.	2,273,960	-	(21,197)	-	2,252,763	-	2,252,763
Silver Hero from SPDI	2,317,500	-	-	-	-	2,317,500	2,317,500
The Rise Development Company, Inc.	257,791	45,614	(5,774)	-	40,181	257,450	297,631
New Contour Realty Inc.	4,026	2	` -	-	8	4,020	4,028
Shang Global City Properties, Inc.	968	6,658	(4,096)	-	3,530	-	3,530
Shang Wack Wack Properties, Inc.	55,243	1,228	(26,529)	-	29,942	-	29,942
Perfect Sites Inc.	127,109	16,000	-	-	16,000	127,109	143,109
KPPI Realty Corporation	4	-	-	-	4	-	4
SPI LDI	1,319	4,430	(37)	-	5,712	-	5,712
SPI PDI	6,634	29,641	(5,715)	-	30,560	-	30,560
SPI PHI	162	2,987	(1,605)	-	1,544	-	1,544
	16,868,573	4,721,396	(555,633)	-	6,763,668	14,270,668	21,034,336

See Note 27 to the Consolidated Financial Statements.

Schedule D - Long-Term Debt As at December 31, 2023 (All amounts in thousands of Philippine Peso)

		Amount shown	A
		under caption "Current portion of	Amount shown under caption
	Amount	long-term debt" in	"Long-term debt" in
	authorized by	related Statement of	related Statement of
Title of issue and type of obligation	indenture	Financial Position	Financial Position
PNB-Revolving PN Line	2,000,000	-	-
BPI-Short Term Loan Line 1	7,500,000	5,000,000	-
BPI-Short Term Loan Line 2	10,000,000	-	-
BPI Revolving PN Line	5,000,000	3,890,000	-
BDO-Short Term Credit Line	1,000,000	525,000	-
PNB-Revolving PN Line	2,000,000	700,000	
	27,500,000	10,115,000	-

Schedule E - Indebtedness to Related Parties As at December 31, 2023 (All amounts in thousands of Philippine Peso)

	Balance at	Balance at
Name of related party	beginning of period	end of period
Shangri-La International Hotel Management Limited	94,280	34,533
St. Francis Shangri-La place Condo. Corp.	317	317
The Enterprise Center condo. Corp	12,679	13,800
Others	91,137	33,239
	198,413	81,889

See Notes 15 and 27 to the Consolidated Financial Statements.

Schedule F - Guarantees of Securities of Other Issuers As at December 31, 2023 (All amounts in thousands of Philippine Peso)

statement is filed	guaranteed	and outstanding  ot applicable	is filed	guarantee
Name of issuing entity of securities guaranteed by the Company for which	Title of issue of each class of securities	Total amount guaranteed	owned by the company for which statement	Nature c

Schedule G - Share Capital As at December 31, 2023 (All amounts in thousands of Philippine Peso)

Title of issue	Number of shares authorized	Number of Shares issued and outstanding as shown under related Statement of Financial Position	Number of shares reserved for options, warrants, conversions, and other rights	Number of shares held by related parties	Number of shares held by directors, officers, and employees	Others
Issued shares:			J		1 /	-
Common shares	8,000,000	4,764,059	-	-	-	-
Outstanding shares:						
Common shares	-	4,764,056	-	3,114,014	4,053	1,645,989
Total		4,764,056	-	3,114,014	4,053	1,645,989

See Note 18 to the Consolidated Financial Statements.

## Shang Properties, Inc.

# Reconciliation of Retained Earnings Available for Dividend Declaration As at December 31, 2023 (All amounts in thousands of Philippine Peso)

Unappropriated Retained Earnings, beginning of the year/period <sup>i</sup>		11,416,191
Add: Category A: Items that are directly credited to Unappropriated retained earnings		
Reversal of Retained earnings appropriation/s	-	
Effect of restatements or prior-period adjustments	-	
Others (describe nature)	-	-
Less: Category B: Items that are directly debited to Unappropriated retained earnings		
Dividend declaration during the reporting period	(1,378,097)	
Retained earnings appropriated during the reporting period	-	
Effect of restatements or prior-period adjustments	-	
Others (describe nature)	-	(1,378,097)
Unappropriated Retained Earnings, as adjusted		10,038,094
Add/Less: Net Income (loss) for the current year/period		3,957,177
Less: Category C.1: Unrealized income recognized in the profit or loss during the year/period (net of tax)  Equity in net income of associate/joint venture, net of		
dividends declared	(2,460,747)	
Unrealized foreign exchange gain, except those	(2,100,111)	
attributable to cash and cash equivalents	_	
Unrealized fair value adjustment (mark-to-market gains) of		
financial instruments at fair value through profit or loss		
(FVTPL)	-	
Unrealized fair value gain of investment property	-	
Other unrealized gains or adjustments to the retained		
earnings as a result of certain transactions accounted for		(2,460,747)
under the PFRS (continued)	-	(2,400,747)

Add. Catagory C.O. Unrealized income recognized in the profit or	<del></del>
Add: Category C.2: Unrealized income recognized in the profit or loss in prior reporting periods but realized in the current	
reporting period (net of tax)	_
Realized foreign exchange gain, except those attributable	
to Cash and cash equivalents	-
Realized fair value adjustment (mark-to-market gains) of	
financial instruments at fair value through profit or loss	
(FVTPL)	-
Realized fair value gain of Investment property	-
Other realized gains or adjustments to the retained	
earnings as a result of certain transactions accounted for	
under the PFRS (describe nature)	-
Add: Category C.3: Unrealized income recognized in profit or loss	
in prior periods but reversed in the current reporting period	
(net of tax)	-
Reversal of previously recorded foreign exchange gain,	
except those attributable to cash and cash equivalents	-
Reversal of previously recorded fair value adjustment	
(mark-to- market gains) of financial instruments at fair	
value through profit or loss (FVTPL)	-
Reversal of previously recorded fair value gain of	
investment property Reversal of other unrealized gains or adjustments to the	-
retained earnings as a result of certain transactions	
accounted for under the PFRS, previously recorded	
(describe nature)	
Adjusted net income/loss	1,496,430
<b>-</b>	, 11, 11
Add: Category D: Non-actual losses recognized in profit or loss	
during the reporting period (net of tax)	
Depreciation on revaluation increment (after tax)	•
Add/Less: Category E: Adjustments related to relief granted by	
the SEC and BSP <sup>ii</sup>	
Amortization of the effect of reporting relief	-
Total amount of reporting relief granted during the	-
year	
Others (describe nature)	

Category F: Other items that should be excluded from	
the determination of the amount of available for	
dividends distribution	
Net movement of treasury shares (except for	
reacquisition of redeemable shares)	-
Net movement of deferred tax asset not considered	
in the reconciling items under the previous	-
categories	
Net movement in deferred tax asset and deferred tax	
liabilities related to same transaction, e.g., set up of	
right of use of asset and lease liability, set-up of	
	-
· •	-
· · · ·	
Others (describe nature)	
	the determination of the amount of available for dividends distribution  Net movement of treasury shares (except for reacquisition of redeemable shares)  Net movement of deferred tax asset not considered in the reconciling items under the previous categories  Net movement in deferred tax asset and deferred tax liabilities related to same transaction, e.g., set up of right of use of asset and lease liability, set-up of asset and asset retirement obligation, and set-up of service concession asset and concession payable Adjustment due to deviation from PFRS/GAAP - gain (loss)

# Total Retained Earnings, end of the year/period available for dividend declaration<sup>iii</sup>

11,534,524

#### External Audit Fees and Services

The table below sets forth the aggregate fees billed to the Company for each of the last two (2) years for professional services rendered by Isla Lipana & Co.:

	2023	2022
Audit Fees	4,039,000	3,964,000
Tax Consultancy Fees	-	-
	4,039,000	3,964,000

No other service was provided by external auditors to the Company for the fiscal years 2023 and 2022.

<sup>&</sup>lt;sup>i</sup> Unappropriated Retained Earnings, beginning of year/period refers to the ending balance as reported in the "Reconciliation of Retained Earnings Available for Dividend Declaration" of the immediately preceding year/period.

ii Adjustments related to the relief provided by the SEC and BSP pertain to accounting relief (e.g. losses that are reported on a staggered basis) granted by regulators. However, these are actual losses sustained by the Company and must be adjusted in the reconciliation to reflect the actual distributable amount.

This Reconciliation of Retained Earnings Available for Dividend Declaration is pursuant to Sec. 42 of the Revised Corporation Code, which prohibits stock corporations to retain surplus profits in excess of one hundred (100%) percent of their paid-in capital and their power to declare dividends. However, this Reconciliation of Retained Earnings should not be used by the REIT companies as a basis to determine the amount of its distributable income or dividends to its shareholders. The determination of its distributable income should be in accordance with the REIT Act and its Implementing Rules and Regulations.

#### Item 8. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

Furnish the information required by Part III, Paragraph (B) of "Annex C, as amended"

(1) If during the two most recent fiscal years or any subsequent interim period, the independent accountant has resigned, was dismissed or otherwise ceased performing services, state the name of the previous accountant and the date of resignation, dismissal or cessation of performing services.

The Group's external auditor for the last 2 years is Isla Lipana & Co.

(2) Describe if there were any disagreements with the former accountant on any matter of accounting and financial disclosure.

The Group's external auditor for the last 2 years is Isla Lipana & Co. There were no disagreements with Isla Lipana & Co. on any accounting and financial disclosure matters.

(3) File as an exhibit to the report the letter from the former accountant addressed to the Commission stating whether it agrees with the statements made by the company and, if not, stating the respects in which it does not agree.

Not Applicable

# PART III - CONTROL AND COMPENSATION INFORMATION

#### Item 9. Directors and Executive Officers of the Issuer

Furnish the information required by Part IV, Paragraph (A) of "Annex C, as amended".

Directors, Executive Officers, Promoters and Control Persons

(1) Directors, including Independent Directors, and Executive Officers

The Directors, Independent Directors and Executive Officers of the Issuer are as follows (as of 31 March 2023):

Name	Citizenship	Director/ No. of Years	Age	Office Held	Directorship in other reporting (Listed) Companies
Edward Kuok Khoon Loong	Malaysian	Yes /32 yrs.	71	Chairman	None
Maureen Alexandra Ramos- Padilla	Filipino	Yes /1yr. & 4 mos.	51		None
Cynthia R. Del Castillo	Filipino	Yes /22 yrs. & 9 mos.	71		Sanitary Wares & Mfg. Corp.
Benjamin Ivan S. Ramos	Filipino	Yes /13 yrs. & 7 mos.	55		None
Dennis Au Hing Lun	Malaysian	Yes/1 yr. & 9 days	66		None
Antonio O. Cojuangco***	Filipino	Yes /13 yrs. & 7 mos.	72		None
Karlo Marco P. Estavillo	Filipino	Yes/7 yrs. & 6 mos.	52	Chief Operating Officer	None
Wolfgang Krueger	Deutsch	Yes/3 yrs. & 3 mos.	59	Executive Vice President	None
Maximo G. Licauco III	Filipino	Yes/10 yrs & 4 mos.	73	Vice Chairman	None
Rajeev Garg	Indian	(No)	49	VP-Finance	None
Federico G. Noel, Jr.	Filipino	(No)	62	Corporate Secretary	None
Mabel P. Tacorda	Filipino	(No)	51	Chief Financial Officer	None

Edward Kuok Khoon Loong is the Chairman of the Company and also Vice Chairman of Kerry Holdings Limited. He has been with the Kuok Group since 1978. He has a Master's degree in Economics from the University of Wales in the United Kingdom.

Maureen Alexandra Ramos-Padilla<sup>1</sup> was a former member of the Board of the Issuer from 2006 to 2013. She also sits in the Board of Directors of Philodrill Corporation, Anglo Philippines Holdings Corporation and United Paragon Corporation. She is currently Managing Director of National Bookstore, Inc. and President of Anvil Publishing. She graduated from Ateneo de Manila University major in Management Engineering and obtained her Master's in Business Administration from Northwestern University, Illinois, USA.

Cynthia Roxas Del Castillo is a Senior Partner and a member of the Executive Board at Romulo, Mabanta, Buenaventura, Sayoc & de los Angeles and has been with the firm for over 30 years. She holds an LI.B from Ateneo, graduated Valedictorian in 1976 and placed 11th in the 1976 Bar Examinations. She was a former Dean of the Ateneo de Manila University's Law School and the first woman to hold the said position. She currently serves as Corporate Secretary and Director of other various Philippine corporations.

\*\*\*Beniamin Ivan S. Ramos is the President of Powerbooks since 2009 and is the Special Assistant to the Vice President at National Book Store. He was previously the President of Tokyo, Tokyo, Inc., the largest Japanese fast food chain in the Philippines from 1990 to 2008 and has an MBA from the Stanford Graduate School of Business.

Au Hing Lun, Dennis<sup>2</sup> aged 63 has been the Deputy Chief Executive Officer and an Executive Director of Kerry Properties Limited ("KPL") since May 2022. He is also a member of the KPL's Executive Committee and Finance Committee. He has over 35 years of experience in accounting, finance, consultancy, business development and general management spanning across manufacturing, technology and real estate industries. Mr Au worked for the tax division of Arthur Andersen & Co. and later on Andersen Consulting (now known as Accenture plc), providing advisory on tax, IT system design and integration projects for governments and multinational companies. Mr. Au is a fellow member of the Association of Chartered Certified Accountants. He holds a Master of Business Administration degree from the University of Hong Kong and a Bachelor of Science degree from Dalhousie University in Canada.

\*\*\*Antonio O. Cojuangco is the Chairman of Ballet Philippines, CAP Life Insurance Corporation, Cinemalaya Foundation, Mantrade Development Corporation, Nabasan Subic Development Corporation, Radio Veritas, Tanghalang Pilipino and Directories Philippines Corporation. He is the President of Calatagan Bay Realty, Chairman and President of Calatagan Golf Club, Inc. and Canlubang Golf and Country Club.

Karlo Marco P. Estavillo served as General Manager of San Miguel Properties, Inc., and a member of the Board of Directors of United Coconut Planters Bank, Cocolife, and UCPB General Insurance, Inc. He received a Bachelor of Laws Degree from the University of the Philippines College of Law and Bachelor of Science in Business Management from the Ateneo de Manila University.

Wolfgang Krueger was the Regional Executive Vice President for Shangri-La International Hotels Limited and looked after all the Shangri-La Hotels in the Philippines. He joined Shangri-La Group in 2003 and has been with the group for over 18 years. (He replaced Mr. Louie Chi Kong Wong who resigned as a member of the Board as of 03 December 2020. Mr. Krueger will serve as member of the board for the remainder of Mr. Wong's term and until his successor is duly elected and qualified)

\*\*\*Maximo G. Licauco III He is the President of Filstar Distributors Corporation (Licensee of Hallmark Cards and exclusive distributor of BIC Products). He was previously an Area Vice President of National Book Store, Inc. where he spent 34 years in the retail business. He graduated at the Ateneo De Manila University with Bachelor of Arts Degree major in Economics. (He was elected as Vice Chairman of the Issuer in replacement of Mr. Alfredo Ramos.)

Rajeev Garg is the Vice President - Comptrollership of the Issuer. He has been with the Kuok Group for a total of 14 years covering various functions including Finance in Shangri-La Dubai, Aberdeen Marina Club, Hong Kong, two (2) Shangri-La Development Projects in Sri Lanka and another development project in Colombo before moving to Issuer.

He holds a Bachelor's Degree in Accounting and Accounting Certificate from the Institute of Chartered Accountants of India and PG Diploma in Management. (Mr. Rajeev Garg was elected as Vice President - Comptrollership of the Issuer as of 06 March 2019.)

She was elected as member of the Board to replace Mr. Alfredo Ramos who ceased to hold his office/ position by reason of his passing last 26 November 2022 2 He replaced Wilfred Shan Chen Woo who resigned as a member of the Board as of 22 March 2023 and serve as such for the remainder of Mr. Woo's term until his successor is duly elected and qualified

**Federico G. Noel, Jr.** is the General Counsel and the Corporate Secretary of the Company. He is also the Corporate Secretary, General Counsel and a member of the Board of Directors of the other Kuok Group companies in the Philippines including the Shangri-La Plaza Corporation and the Shangri-La Hotels. He graduated from the Ateneo Law School in 1991 with a Juris Doctor degree.

Mabel P. Tacorda is the Chief Financial Officer of the Issuer effective 01 January 2023. Ms. Tacorda has been with the Issuer for almost 14 years prior to being promoted as CFO. She started with the Issuer as an Accounting Manager, then became Senior Accounting Manager, Group Accounting Manager, Assistant Financial Controller, Group Financial Controller and recently appointed as the Chief Financial Officer. Her career started in Audit with SGV & CO. in 1994 and left the firm as an Associate Director in 2004. She also worked as an Audit Analyst – Business Risk from 2006 to 2009. She graduated Bachelor of Science in Accountancy from the University of St. La Salle, cum laude, accredited Financial Analyst by the American Academy of Financial Management, passed the Certifying Examination of the Institute of Internal Auditors as a Certified Internal Auditor and a Certified Public Accountant.

\*\*\* Messrs. Maximo G. Licauco III, Antonio O. Cojuangco, and Benjamin Ivan S. Ramos were elected independent directors. All of the foregoing independent directors have no relationship with Ideal Sites and Properties, Inc., either as directors or officers.

The Directors of the Company are elected during each regular meeting of stockholders and shall hold office for one (1) year and until their successors are elected and qualified.

#### (2) Significant Employees

Issuer does not have an employee who is not an executive officer who is expected to make a significant contribution to the business of Issuer. There are also no key personnel on whom the business of the Issuer is highly dependent such as to merit any special arrangement.

#### (3) Family Relationships

Mr. Benjamin Ivan Ramos and Ms. Maureen Alexandra Ramos-Padilla are first cousins.

- (4) Involvement in Certain Legal Proceedings
  - (A) None of the directors or executive officers of the Issuer has had any bankruptcy petition filed by or against any business of which such director or executive officer was a general partner or executive officer either at the time of bankruptcy or within two years to that time;
  - (B) None of the directors or executive officers of the Issuer has had any conviction by final judgment in a criminal proceeding, domestic or foreign, or being subject to a pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses;
  - (C) None of the directors or executive officers of the Issuer has been subject to any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his/her involvement in any type of business, securities, commodities or banking activities;
  - (D) None of the directors or executive officers of the Issuer has been found by a domestic or foreign court of competent jurisdiction (in a civil action), the Commission or comparable foreign body, or a domestic or foreign exchange or electronic marketplace or self-regulatory organization, to have violated a securities or commodities law, and the judgment has not been reversed, suspended, or vacated.

#### Item 10. Executive Compensation

Furnish the information required by Part IV, Paragraph (B) of "Annex C, as amended".

The following is a summary of the aggregate compensation paid or accrued during the last two (2) fiscal years, i.e. **2022 and 2023** and to be paid in the ensuing fiscal year **2024** to the Company's Chief Executive Officer and four (4) other most highly compensated executive officers who are individually named, and to all other officers and directors of the Company as a group:

OFFICERS/DIRECTORS	FISCAL YEAR	AGGREGATE COMPENSATION (in Php)				
		BASIC	BONUS	TOTAL		
<u>2024</u>		113,517,576.08	13,424,236.92	126,941,813.00		
Wolfgang Krueger						
Jose Juan Z. Jugo						
Rajeev Garg						
Federico G. Noel, Jr.						
Karlo Marco P. Estavillo						
Mabel P. Tacorda						
2023		89,164,054.20	14,647,893.79	103,811,947.99		
Wolfgang Krueger		, , , , , , , , , , , , , , , , , , , ,	, , , , , , , , , ,			
Jose Juan Z. Jugo						
Rajeev Garg						
Federico G. Noel Jr.						
Karlo Marco P. Estavillo						
Mabel P. Tacorda						
2022		65,400,783.50	11,336,978.13	76,737,761.63		
Wolfgang Krueger		55,700,705.50	11,000,070.10	10,101,101.00		
Jose Juan Z. Jugo						
Rajeev Garg						
Federico G. Noel Jr.						
Karlo Marco P. Estavillo						
Nano Marco I . Estavillo						

# **Compensation of Directors**

The members of the Board are not compensated in any form or under any arrangement. There are no per diem payments being made to the members of the Board.

# Other arrangements with Directors

Apart from what has been described above, there are no other arrangements or consulting contracts pursuant to which any director of the Issuer is or was or is to be compensated, directly or indirectly, during the Issuer's last completed fiscal year and the ensuing year for any service provided as a director, stating the amount paid and the name of the Director.

# **Warrants and options**

There are, as of date, no outstanding warrants or options being held by any executive officer of the Issuer, and all officers and directors as a group.

# Item 11. Security Ownership of Certain Beneficial Owners and Management

Furnish the information required by Part IV, Paragraph (C) of "Annex C, as amended".

(1) Security Ownership of Certain Record and Beneficial Owners and Management

Following are the stockholders who are known to the Issuer to be directly or indirectly the record and/or beneficial owner of more than 5% of any class of the Issuer's voting shares as of **31 March 2024**.

Title of Class	Name, address of record owner and relationship	Name of Beneficial Owner and	Citizenship	No. of Shares	Percentage
	with issuer	Relationship with		Held	
		Record Owner			

Common	Travel Aim Investment B. V. 25/F Kerry Centre 683 King's Road Quarry Bay, HK	R	Filipino	1,648,869,372	34.61%
Common	Ideal Sites & Properties, Inc.	R	Filipino	1,465,144,626	30.75%
Common	PCD Nominee Corporation (Filipino) G/F, MSE Building 6767 Ayala Avenue Makati City	R	Filipino	1,009,541,771	21.19%

Travel Aim Investments B. V. is a wholly-owned subsidiary of Kerry Properties Limited. Kerry Properties Limited is a Bermuda company incorporated in 1996 and listed on the Hong Kong Stock Exchange. It is controlled by the Kuok Group, and was formed to hold the Hong Kong and Mainland China property investments and developments and infrastructure interests of the Kuok Group. In the Philippines, the interests of the Kuok Group are chaired by Mr. Edward Kuok who is also the Chairman and Director of the Issuer.

Ideal Sites and Properties, Inc. (Ideal) is the owner of record of 1,465,144,626 shares. These shares serve as underlying securities to the Philippine Deposit Receipts (PDRs) issued by Ideal. Ideal is a member of the Kuok Group of Companies.

PCD Nominee Corporation is a wholly-owned subsidiary of the Philippine Depository & Trust Co. (*formerly* Philippine Central Depository, Inc.) The PCD Nominee Corporation is the registered owner of the shares in the books of the Company's transfer agent in the Philippines. The beneficial owners of such shares are PCD's participants, who hold the shares on their behalf or on behalf of their clients and/or principals. PCD is a private company organized by the major institutions actively participating in the Philippine capital market.

# (2) Security Ownership of Management (as of 31 March 2024)

Title of Class	Name of Beneficial Owner	Amount and Nature of beneficial ownership	Citizenship	Percent of Class
Common	Edward Kuok Khoon Loong	808,008(D)	Malaysian	0.017%
Common	**Maureen Alexandra R. Padilla	1(D)	Filipino	0.000%
Common	Wolfgang Krueger	1,440,000(D)	Deutsch	0.030%
Common	Cynthia R. Del Castillo	1(D)	Filipino	0.000%
Common	Benjamin Ivan S. Ramos	2(D)	Filipino	0.000%
Common	Maximo G. Licauco III	1(D)	Filipino	0.000%
Common	Antonio O. Cojuangco	3,026,964(D)	Filipino	0.064%
Common	**Dennis Au Hing Lun	1(D)	Malaysian	0.000%
Common	Karlo Marco P. Estavillo	5,000(D)	Filipino	0.000%
Common	Jose Juan Z. Jugo	1,000(D)	Filipino	0.000%

Mr. Wolfgang Krueger and Mr. Jose Juan Jugo replaced Mr. Louie Chi Kong Wong and Mr. Koay Kean Choon, respectively, who both resigned as of 03 December 2020. They will serve as such for the remainder of Mr. Wong's and Koay's term and until their successors are duly elected and qualified.

As of the reporting of SEC Form 17-A for 2024, the aggregate ownership of all directors and officers as a group unnamed is **5,280,976** shares or **0.000**% of the outstanding shares of Issuer.

# (3) Voting trust holders of 5% or more

<sup>\*\*</sup> Ms. Maureen Alexandra R. Padilla replaced Mr. Alfredo Ramos who ceased to hold his office/ position by reason of his passing last 26 November 2022. She will serve as such for the remainder of Mr. Alfredo Ramos' term and until her successor is duly elected and qualified.

<sup>\*\*</sup> Mr. Dennis Au Hing Lun replaced Mr. Wilfred Shan Chen Woo who resigned as a member of the Board as of 22 March 2023 and will serve as such for the remainder of Mr. Woo's term until his successor is duly elected and qualified.

None of the shareholders of Issuer have entered into a voting trust agreement, so that all questions relating to the same are irrelevant to the Issuer.

#### (4) Changes in Control

There have not been any arrangements or transactions entered into nor will any be entered into such as to effect a change in the control of the Issuer.

#### Item 12. Certain Relationships and Related Transactions

Furnish the information required by Part IV, Paragraph (D) of "Annex C, as amended".

- 1. As to the disclosures required in Item 1 of Part IV, Paragraph (D), there are no disclosable transactions as regards the requested disclosures in this item given that Issuer has no transaction or proposed transactions to which Issuer was or is to be a party, in which any of the following persons had or is to have a direct or indirect material interest: (i) any director or executive officer of the Issuer; (ii) any nominee for election as a director; (iii) any security holder named in response to Part IV, paragraph (C), or (Iv) any member of the immediate family of the persons aforenamed.
- 2. Item 2 of Part IV, Paragraph (D) is not relevant to the Issuer.
- 3. Travel Aim Investments B.V. is a wholly-owned subsidiary of Kerry Properties Limited (KPL). KPL is a Bermuda Company incorporated in 1996 and listed on the Hong Kong Stock Exchange. The Company was formed to hold the Hong Kong and Mainland China property investments and developments and infrastructure interests of the Kuok Group. KPL has the power to vote the shares of Travel Aim.
  - Ideal Sites and Properties Inc. is a Philippine company incorporated in 1989 and is listed on the Philippine Stock Exchange. It is affiliated with the Kuok Group and was formed to primarily engage in property development and investments. Shang Properties Inc. and Oro Group Ventures, Inc. are the major shareholders of Ideal. The interests of National Bookstore, Inc., are chaired by Mr. Alfredo Ramos.
- 4. Item 4 of Part IV, Paragraph (D) is not relevant to the Issuer.

# <u>DISCLOSURE OF THE LEVEL OF PUBLIC OWNERSHIP OF THE ISSUER (PER PSE MEMO NO. 2010-0505, DATED 28 OCTOBER 2010)</u>

In compliance with PSE Memorandum No. 2010-0505 which requires the disclosure of the level of public ownership of the Issuer, as of <u>31 March 2024 is 34.52%</u> of the Issuer's total issued and outstanding shares is publicly owned in accordance with the PSE's guidelines for the computation of public ownership.

# PART IV - CORPORATE GOVERNANCE

# Item 13. Corporate Governance

Furnish the information required by Part V of "Annex C, as amended"

(a) The evaluation system established by the company to measure or determine the level of compliance of the Board of Directors and top-level management with its Manual of Corporate Governance;

An internal self-rating system can measure the performance of the Board and Management in accordance with the criteria provided for in the Issuer's Revised Manual on Corporate Governance.

The creation and implementation of such self-rating system, including its salient features, may be disclosed in the corporation's annual report.

(b) Measures being undertaken by the company to fully comply with the adopted leading practices on good corporate governance; The internal audit conducts periodic review, of the effectiveness of the Issuer's system and internal controls governing the good corporate governance practice, to assess with the board-approved manual on corporate governance, periodically evaluate and monitor the implementation of policies and strategies, including the business plans, operating budgets and Management's overall performance.

(c) Any deviation from the company's Manual of Corporate Governance. It shall include a disclosure of the name and position of the person/s involved, and the sanction/s imposed on said individual;

# None

(d) Any plan to improve corporate governance of the company.

The Issuer periodically reviews its Manual on Corporate Governance to ensure that it meets its objectives.

# PART V — EXHIBITS AND SCHEDULES

# Item 14. Exhibits and Reports on SEC Form 17-C

#### (a) Exhibits

Furnish the exhibits required by Part VII of "Annex C, as amended". Where any financial statement or exhibit is incorporated by reference, the incorporation by reference shall be set forth in the list required by this item. Identify in the list each management contract or compensatory plan or arrangement required to be filed as an exhibit to this Form.

	Description	12-1	17-C	17-Q	17-A
1	Publication of Notice re: Filing	Х			
2	Underwriting Agreement	Х	Х		
3	Plan of Acquisition, Reorganization, Arrangement,	Х	Х	Х	n/a
	Liquidation, or Succession				
4	(A) Articles of Incorporation	Х	Х		
	(B) By-laws				
5	Instruments Defining the Rights of Security Holders, Including	Х	Х	х	n/a
	Indentures				
6	Opinion re: Legality	Χ			
7	Opinion re: Tax Matters	Х			
8	Voting Trust Agreement	Х	Х		n/a
9	Material Contracts	Х	Х		
10	Annual Report to Security Holders, FORM 17-Q or Quarterly	Х			n/a
	Report to				
	Security Holders—n1				
11	Material Foreign Patents	Х			

	Description	12-1	17-C	17-Q	17-A
12	Letter re: Unaudited Interim Financial Information	Х		Х	
13	Letter re: Change in Certifying Accountant—n2	Х	Х		n/a
14	Letter re: Director Resignation		Х		
15	Letter re: Change in Accounting Principles				n/a
16	Report Furnished to Security Holders			Х	n/a
17	Other Documents or Statements to Security Holders			х	
18	Subsidiaries of the Issuer	х			Х
19	Published Report Regarding Matters Submitted to Vote of	Х			n/a
	Security Holders				
20	Consents of Experts and Independent Counsel	Х	x-n3	x-n3	x-n3

21	(a) Power of Attorney	Х	Х	Х	n/a
	(b) Power of Attorney—Foreign Issuer				
22	Statement of Eligibility of Trustee	Χ			
23	Exhibits To Be Filed With Commercial Papers/Bond Issues	Х			
24	Exhibits To Be Filed With Stock Options Issues	Х			
25	Exhibits To Be Filed By Investment Companies	Х			
	Description	12-1	17-C	17-Q	17-A
26	Notarized Curriculum Vitae and Photographs of Officers and Members of the Board of Directors	Х			
27	Copy of the BOI Certificate for BOI Registered Companies	Х			
28	Authorization re: Issuer's Bank Accounts.	Х			
29	Additional Exhibits	Х	Х	Х	n/a
30	Copy of Board Resolution approving the securities offering and authorizing the filing of the Registration Statement	X			
31	Duly verified resolution of the issuer's Board of Directors approving the disclosures contained in the registration statement and assuming liability for the information contained therein	Х			
32	Secretary's Certificate as to adoption by the Board of certain corporate governance principles	Х			
33	Exhibits to be filed for proprietary or non-proprietary shares issues	Х			
34	Exhibits to be filed for Warrants Issues	Х			

# (b) Reports on SEC Form 17-C

State whether any reports on SEC Form 17-C, as amended were filed during the last six-month period covered by this report, listing the items reported, any financial statements filed and the dates of such.

# Following are the reports, in SEC Form 17-C, which were filed during the fiscal year ended 31 December 2023:

- 1. **22 March 2023** Reports that during the regular meeting of the Issuer's Board of Directors held on 22 March 2023, the Board approved the following:
  - The Declaration of ₱0.15500 per share cash dividend to all shareholders of record as of 11 April 2023 to be taken from the unrestricted retained earnings as reflected the financial statements of the Issuer as of 31 December 2022 to be paid on or before 21 April 2023;
  - ii) Retirement of Wilfred Shan Chen Woo as Director of Issuer effective 22 March 2023;
  - iii) Appointment of the following Directors:
    - a) Mr. Maximo G. Licauco III elected as Vice Chairman
    - b) Mr. Dennis Au Hing Lun elected as member of the Board to replace Mr. Wilfred Shan Chen Woo
    - c) Ms. Alexandra Ramos-Padilla elected as member of the Board to replace Mr. Alfredo Ramos.
  - iv) Ratification by the Board of the appointment of Ms. Mabel Tacorda as Chief Financial Officer
- 12 May 2023 Report that the Issuer's Annual Stockholders' Meeting will be on 28 June 2023 at 10:00 A.M. at EDSA Shangri-La Manila, No. 1 Garden Way, Ortigas Center, Mandaluyong City and via video conference. Record date is set on 29 May 2023.
- 15 June 2023 Report the postponement of the Issuer's Annual Stockholders' Meeting from 28 June 2023 to 29 June 2023 due to the issuance by the Office of the President of the Republic of the Philippines of Proclamation Order No. 258 dated 13 June 2023 declaring 28 June 2023 as a regular holiday in observance of Eid'l Adha.

The time, manner, venue, agenda, and other details of the ASM as per the published Notice remain the same.

- 29 June 2023 Report that during the Issuer's Annual Stockholders' Meeting held on 29 June 2023, the following matters were taken up:
  - i) Election of Directors

The following were elected to serve as members of the Board of Directors for the year 2023-2024, namely:

- 1) Edward Kuok Khoon Loong
- 2) Cynthia R. Del Castillo
- 3) Karlo Marco P. Estavillo
- 4) Dennis Au Hing Lun
- 5) Maureen Alexandra R. Padilla
- 6) Wolfgang Krueger
- 7) Jose Juan Z. Jugo
- 8) Maximo G. Licauco III Independent Director
- 9) Antonio O. Cojuangco Independent Director
- 10) Benjamin Ivan S. Ramos Independent Director
- ii) <u>Issuer's Certifying Accountant</u>

PriceWaterhouseCoopers Philippines was appointed as external auditors for the year 2023-2024.

iii) During the Issuer's Board of Directors Organizational Meeting held immediately after the Stockholders' Meeting, the following transpired:

# **Election of Officers:**

Edward Kuok Khoon Loong Chairman Maximo G. Licauco III Vice Chairman Karlo Marco P. Estavillo Chief Operating Officer 4) Mabel P. Tacorda Chief Finance Officer Jose Juan Z. Jugo **Executive Vice President** 5) Wolfgang Krueger Executive Vice President 5) 6) Federico G. Noel, Jr. Corporate Secretary

#### **Audit Committee:**

Benjamin Ivan S. Ramos
 Maximo G. Licauco III
 Cynthia R. Del Castillo
 Michelle Ching
 Chairman
 Member
 Secretary

### **Corporate Governance Committee:**

1) Edward Kuok Khoon Loong - Chairman
2) Antonio O. Cujangco - Member
3) Cynthia R. Del Castillo - Member
4) Federico G. Noel, Jr. - Secretary

- 14 July 2023 Report that during the regular meeting of the Board of Directors held on 14 July 2023, Mr. Jose
  Juan Z. Jugo formally resigned as Executive Vice President and member of the Board of Directors effective 31
  July 2023.
- 6. **17 August 2023** Report that during the regular meeting of the Issuer's Board of Directors held on 17 August 2023, the Board approved the declaration of ₱0.1344 per share cash dividend to all shareholders of record as of 08 September 2023, to be taken from the unrestricted retained earnings as reflected in the financial statements of the Issuer as of 30 June 2023, to be paid on or before 22 September 2023.
- 7. 29 November 2023 Report that the Issuer ends the services of Rizal Commercial Banking Corporation ("RCBC") through its Stock Transfer Department as the Company's Stock Transfer Agent effective 31 December 2023, and the engagement of RCBC Trust Corporation as the Company's new Stock and Transfer Agent effective 01

January 2024, following RCBC's spin-off of its Trust and Investments Group into a Stand-Alone Trust Corporation, pertaining to the RCBC Trust Corporation. This will be subject to formal approval by the Board of Directors during its next meeting to be held on 05 December 2023.

# Following are the reports, in SEC Form 17-C, which were filed as of 31 March 2024:

- 1. **19 March 2024** Report that during the Issuer's Annual Stockholders' Meeting held on 29 June 2023, the following matters were taken up:
  - i) The Declaration of ₱0.15527 per share cash dividend to all shareholders of record as of 04 April 2024, to be taken from the unrestricted retained earnings as reflected in the unaudited financial statements of the Issuer as of 31 December 2023, to be paid on or before 15 April 2024.
  - ii) Approval of the audited financial statements of the Issuer for the year ended 31 December 2023.
  - iii) Approval of the end of services of Rizal Commercial Banking Corporation ("RCBC") through its Stock Transfer Department as the Company's Stock Transfer Agent effective 27 March 2024 and the engagement of RCBC Trust Corporation as the Company's new Stock Transfer Agent effective 27 March 2024, following RCBC's spin-off of its Trust and Investments Group into a Stand-Alone Trust Corporation, pertaining to the RCBC Trust Corporation.

### **SIGNATURES**

Pursuant to the requirements of Section of behalf of the Issuer by the undersigned, the of			
Ву:			
KARLO MARCO P. ESTAVILLO Chief Operating Officer			MABEL P. TACORDA Chief Financial Officer / Financial Controller
	FEDERICO G. N Corporate Sec	•	
SUBSCRIBED AND SWORN to Passports, as follows:	before me this day	of	affiant(s) exhibiting to me their
NAMES	GOV'T ISSUED ID	DATE OF ISSUE	PLACE OF ISSUE
MABEL P. TACORDA KARLO MARCO P. ESTAVILLO FEDERICO G. NOEL, JR.	P1371742C P3455986B P6098076A	19 AUG 2022 07 OCT. 2019 20 FEB. 2018	=
Doc No; Page No; Book No; Series of 2024			

January 2024, following RCBC's spin-off of its Trust and Investments Group into a Stand-Alone Trust Corporation, pertaining to the RCBC Trust Corporation. This will be subject to formal approval by the Board of Directors during its next meeting to be held on 05 December 2023.

# Following are the reports, in SEC Form 17-C, which were filed as of 31 March 2024:

- 19 March 2024 Report that during the Issuer's Annual Stockholders' Meeting held on 29 June 2023, the following matters were taken up:
  - The Declaration of ₱0.15527 per share cash dividend to all shareholders of record as of 04 April 2024, to i) be taken from the unrestricted retained earnings as reflected in the unaudited financial statements of the Issuer as of 31 December 2023, to be paid on or before 15 April 2024.
  - Approval of the audited financial statements of the Issuer for the year ended 31 December 2023. ii)
  - Approval of the end of services of Rizal Commercial Banking Corporation ("RCBC") through its Stock iii) Transfer Department as the Company's Stock Transfer Agent effective 27 March 2024 and the engagement of RCBC Trust Corporation as the Company's new Stock Transfer Agent effective 27 March 2024, following RCBC's spin-off of its Trust and Investments Group into a Stand-Alone Trust Corporation, pertaining to the RCBC Trust Corporation.

# **SIGNATURES**

Pursuant to the requirements of Section 17 of the Code and Section 141 of the Corporation Code, this report is signed on behalf of the Issuer by the undersigned, thereunto duly authorized, in the City of Mandaluyong on this \_\_\_\_15th of April 2024

By:

KARLO MARCO P. ESTAVILLO

Chief Operating Officer

<del>DERIC</del>O G. NOÈL Corporate Secretary

SUBSCRIBED AND SWORN to before me his

affiant(s) exhibiting to me their

**Financial Controller** 

Passports, as follows:

**NAMES** 

**GOV'T ISSUED ID** 

DATE OF ISSUE

PLACE OF ISSUE

MABEL P. TACORDA KARLO MARCO P. ESTAVILLO FEDERICO G. NOEL, JR.

P1371742C P3455986B P6098076A

19 AUG 2022 07 OCT. 2019 20 FEB. 2018

**DFA MANILA** DFA NCR CENTRAL

**DFA MANILA** 

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Series of 2024

ATTY. KEVIN A. BONAOBRA

Commission No. 0678-23 Notary Public for Mandaluyong City Until December 31, 2024

Shang Properties, Inc., Level 5 Shangri-La Plaza EDSA cor. Shaw Boulevard, Mandaluyong City Roll No. 64345

PTR No. 5432459, 01/09/2024; Mandaluyong City IBP No. 393881, 01/03/2024; Albay Chapter MCLE Compliance No. VII-0020270